



Your Partner in
Ports & Terminals | Logistics Parks & Services | Water Solutions



This report has been prepared in line with the requirements of the Capital Markets Authority (CMA) particularly with regards to Corporate Governance guidelines and Listing rules. In addition, special consideration has been given to the applicable laws of the Ministry of Commerce and Investment (MoCI) and international best practices of good governance and transparency.

CONTENTS

Corporate Information	3
Chairman's Letter to Shareholders	4
Performance at A Glance	6
Analysis of Financial Results	7

Business Review

Business Sectors	9
Subsidiary and Associated Companies	13

Financial Review

Key Financial Indicators	25
Balance Sheet	26
Statement of Income	29
Key Ratios	32
Key Financial Data	33
Geographical Analysis of Revenue	34
Bank Loans and Debt Instruments	34
Repayment Profile	35
Payments to Government Authorities	35
Dividend Policy	36

Management Framework

Management Structure and Philosophy	38
Organization Chart	39
Board and Committee Members	40
Human Capital Development	46

Corporate Governance

Governance Performance	51
Board Committees	52
Audit Committee Report	53
Risk Management	54
Liquidity Management Policy	55
Related Party Transactions	55
Board and Management Remuneration	57
Board Performance	58
Board Declaration / Confirmation	58
Shareholding Interests	60
Shareholding Statistics	61

Future at A Glance	63
--------------------	----

Financial Statements	65
----------------------	----

Contact	144
---------	-----

01

02

03

04

05

06

07

08

Corporate Information

01

Board Of Directors

Mohamed Ahmed Alireza (Chairman)
Aamer Abdullah Alireza (Vice Chairman)
Adnan Abdullah Maimani
Alawi M. Saeed Kamil
Saleh Ahmed Hefni
Abdulaziz Abdullateef Jazzar
Abdulaziz Hamad Al-Meshal

Management

Mohammed M. Kamal Al-Mudarres (Chief Executive Officer)
Farooq Ahmed Shaikh (Chief Finance Officer)
Saleem Raza Sheikh (Chief Legal Officer)
Hesham El Gindy (Chief Audit Executive)
Richard Fourie (Chief Corporate Affairs Officer)
Maqbool Omar Aswani (Admin & Shareholder Affairs Manager)
Youssef M. Abu Olyyan (Board Secretary)
Abdullah M. Habadi (Head of IT)

Registered Office

Saudi Business Centre, Suite #501
Madina Road, Sharafiyah District
P. O. Box 14221
Jeddah 21424
Kingdom of Saudi Arabia
Phone: +966 12 661 9500
Fax: +966 12 657 4270

Banks

Al-Jazira Bank
National Commercial Bank
Saudi British Bank
Riyadh Bank

Auditors

KPMG Al Fozan & Partners
Zahran Business Centre, Tower A, 9th Floor
Prince Sultan Street
P. O. Box 55078
Jeddah 21534
Kingdom of Saudi Arabia
Phone: +966 12 698 9595
Fax: +966 12 698 9494

Share Registrar

Securities Depository Center Co.
6897 King Fahad Road, Al Olaya
Unit No. 15
Riyadh 12211-3388
Kingdom of Saudi Arabia
Phone: +966 11 920001919
Fax: +966 11 2189326
Email: sdc.is@edaa.com.sa

Chairman's Letter to Shareholders

Mohamed Ahmed Alireza



*In the Name of Allah, the Most Compassionate, the Most Merciful
Praise be to Allah, prayer and peace be upon the Messenger of Allah*

Distinguished shareholders of Saudi Industrial Services Co. (SISCO),

On behalf of my colleagues and members of the Board of Directors of Saudi Industrial Services Company (SISCO), I am pleased to present to you our annual report for 2017. The report contains all the information on the company's financial performance and the accomplishments during 2017, as well as some of the future plans for the company, our subsidiaries and associate companies.

The company agreed a long term strategy in 2015 and continues to work towards the implementation of that strategy. The Executive Management, under the direction of the Board of Directors, have implemented effective corporate governance, internal audit and disclosure systems to ensure the strategy is achieved and value delivered for our shareholders. We continue to ensure that the companies in the group implement best practices, and that the correct technical skills are available to these companies, to help ensure that the quality of work is appropriate and adequate in delivering the strategies and objectives of the group. We continue to develop our market sectors to leverage the skill and experience that the management in the group possess. The three sectors currently focused on by SISCO are: port and operations development, logistics and industrial services, and water solutions. SISCO continues to support the operation entities of the group by providing uniform and consistent strategic advisory, administrative, financial, legal and human capital development services. The Board of Directors, along with the Executive Management, are actively seeking new opportunities to grow and increase our presence in our agreed sectors.

Despite the changing economic conditions, our group companies have continued to exert every effort to maintain a high level performance, while maintaining the balance of growth and consolidation in our business sectors. The company's revenues decreased by 18% to reach 562 million Saudi Riyals, and the net income is 59 million Saudi Riyals with a decrease of 35% compared to 2016.

The ports sector has, as a result of the economic downturn on the Kingdom compared with previous years, experienced a downturn in volume of both import and export volumes. As a result Red Sea Gateway Terminal has had a negative impact on revenues. On a positive, the expansion of the berth and the addition of 4 quay side cranes at the Red Sea Gateway Terminal was completed; the terminal now has the ability to accommodate 3 mega vessels simultaneously. The expansion allows the terminal to increase its capacity by 40% of current capacity.

As for the logistics and industrial services sectors, LogiPoint was formed by the operational merger of Tusdeer and Isnad. As a result, a new identity was established that reflects the ambitious growth strategy adopted by the company for the coming years to transfer its extensive experience in the bonded and re-export zone located in the Jeddah Islamic Port. Through the development and establishment of new logistics parks, maintaining the same high standards as the current projects, and contributing positively to supporting the Kingdom's ambitious 2030 economic vision transformation program.

Al Jabr SA Talke, Ltd (S.A. Talke), has managed to maintain its business growth by renewing all its contracts with National Industrialization Company (TASNEE). During the same period, it has seen growth with additional projects for Sadara, Natpet and Petro Rabigh being agreed and signed. The company also received the "Best Contractor in Environmental Performance and Human Security" Award from one of SABIC

companies and the Excellence in Procurement Award.

The water system sector, SISCO is seeking through its companies (Kindasa and Tawzea) and using their experience in the group to obtain some of the future projects presented with the privatization plan in water sector. The company has formed an integrated team to follow-up and study some of these projects. Despite the economic challenges we faced in supplying desalinated water to the industrial sector, Kindasa started building a desalination plant in Rabigh to expand its activity outside of the industrial cities. The plant will be completed by the middle of 2018. In addition, Tawzea obtained additional contracts to manage and operate water and drainage networks in new industrial cities across the Kingdom of Saudi Arabia.

The Board of Directors and the Executive Management are keen to increase our market share of the business sectors targeted in our strategy both in the Kingdom of Saudi Arabia, and internationally, employing the latest technological and industrial expertise. We will continue to meet the challenges and maintain strong leadership of the Group by ensuring the appropriate corporate governance and strategic objectives are set and achieved by the group. We are committed to helping realize the Vision 2030 and at the same time returning value for our shareholders.

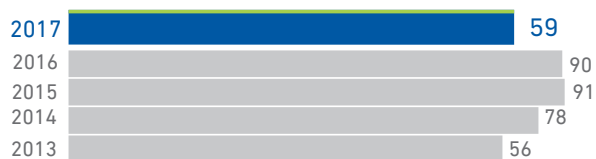
Finally, we would like to extend our sincere thanks and gratitude to our shareholders and all those who contributed to ensuring 2017 was successful. We wish to thank them for their diligence, dedication and hard work in ensuring the continued stability and growth of the group.

Chairman of the Board
Mohamed Ahmed Alireza

Performance at A Glance

(in SAR million)

Net Income



Revenue



Cash Flow From Operations



EBITDA



Market Capitalization



Shareholders' Equity



ANALYSIS OF FINANCIAL RESULTS

SISCO's financial results were affected by overall prevailing difficult economic conditions. All business segments were faced with pressures of decreasing demand and increasing costs. Despite this challenging environment, SISCO was still able to generate satisfactory results, posting a net profit of SAR 58.8 million.

A summarized analysis of the 2017 results and its comparison with 2016 is presented in the table below:

(SAR million)	2017	2016	Variance	%	Notes
Revenue	562	691	(129)	(18.7)	Port segment revenue decreased by SR 115 million due to lower volume. Water and Logistics segments also declined by SR 7 million each.
Cost of Revenue	(364)	(398)	34	8.6	Due to stringent cost control, some savings were achieved despite major portion of cost being fixed.
Gross Profit	198	293	(95)	(32.3)	
Selling / G&A Expenses	(125)	(135)	10	7.6	
Other Income	27	10	17	170	SR 11 million was received from a contractor for past claims and SR 6 million was for disposal of Company's investment in Stork Saudi.
Operating Profit	101	168	(67)	(39.9)	
Net Finance Cost	(34)	(34)	-	-	
Share of Result of Associates	21	11	10	90.9	Better operating results of Company's associates SA Talke, and TAWZEA.
Zakat & Income Tax	(7)	(9)	2	22.2	
Group Net Profit	81	136	(55)	(40.4)	
Non-Controlling Interest	(22)	(46)	24	52.2	Changes in NCI are in accordance with results of individual subsidiaries.
Net Profit	59	90	(31)	(34.4)	

Business Review

02

BUSINESS SECTORS

Over the past few years, SISCO has adopted the strategy of becoming a strategic investment holding company. This has been achieved through implementing and applying strategy and growth management policies, as well as being responsible for the operating companies' results in performance, decision-making and corporate governance framework that govern the relationship between the Group and its operating companies.

SISCO subsidiaries and associated companies are grouped under three main business sectors:

PORTS & TERMINALS

Red Sea Ports Development Co.
(RSPD)
Red Sea Gateway Terminal Co.
(RSGT)



LOGISTICS PARKS & SERVICES

Saudi Trade & Export
Development Co. (LOGIPOINT)
Support Services Operation Co.
(ISNAD)
Saudi Aljabr Talke Co.
(SA TALKE)



WATER SOLUTIONS

Kindasa Water Services Co.
(KINDASA)
International Water Distribution Co.
(TAWZEA)



SUBSIDIARY COMPANIES

Consolidated companies are those where in which SISCO either owns directly or through other subsidiaries, more than half of the capital of the company or control the composition of the board.

Details of the subsidiary companies are as follows:

COMPANY & ITS BUSINESS	SHARE CAPITAL	DIRECT OWNERSHIP	HEAD OFFICE	COUNTRY OF INCORPORATION
<p>Red Sea Ports Development Company</p> <p>Development, construction, operation and maintenance of container terminals, handling and unloading services and shipping, navigation and marine support services necessary to provide ships with water, energy, sewage treatment and the excavation and backfill and investment in these activities.</p>	SAR 333 million	53 %	Jeddah	Saudi Arabia
<p>Red Sea Gateway Terminal Company</p> <p>Development, construction, operation and maintenance of container terminals, handling and unloading services and shipping, navigation and marine support services necessary to provide ships with water, energy, sewage treatment and the excavation and backfill and investment in these activities.</p>	SAR 555 million	21.2 %	Jeddah	Saudi Arabia
<p>Saudi Trade and Export Development Company</p> <p>Storage and Re-export of cars / containers, provide container storage yards and perform container handling operation, examination of customs for export and re-export, provide warehouses for different types of goods, and provide packaging and re-handling services for goods in warehouses and open yards.</p>	SAR 140 million	76 %	Jeddah	Saudi Arabia
<p>Kindasa Water Services Company</p> <p>Construction and operation of sea-water desalination plants.</p>	SAR 77 million	65 %	Jeddah	Saudi Arabia
<p>Support Services Operations Co. Ltd.</p> <p>Services to projects in the industrial cities; operate gas stations and vehicle maintenance shops; logistics support services for ports; water transport services; trade in industrial machinery and spare parts.</p>	SAR 15 million	97 %	Jeddah	Saudi Arabia

ASSOCIATED COMPANIES

Associated companies are those where SISCO has substantial long-term interest and where SISCO is in a position to exercise a significant influence over the associated company by participating in their financial and operating policy decisions.

Details of the associated companies are as follows:

COMPANY & ITS BUSINESS	SHARE CAPITAL	DIRECT OWNERSHIP	HEAD OFFICE	COUNTRY OF INCORPORATION
International Water Distribution Co. Construction of public works of water, sewage, irrigation and sanitation (water and storm water drainage); and mechanical works, waterworks, sewage technology and pumping stations; maintenance and operation of water facilities, sewage and running channeling water to various networks.	SAR 146 million	50 %	Jeddah	Saudi Arabia
Saudi Al-Jabr Talke Company Implementation of contracting construction, operation and maintenance of warehouses and logistics for the petrochemical sector contracts.	SAR 21 million	33.33 %	Jubail	Saudi Arabia
Saudi Stork Technical Services Company* Maintenance and operation of power plants and oil and gas, water desalination and petrochemical plants and calibration of precision machining and provide mechanical and electrical related services.	SAR 20 million	45 %	Jubail	Saudi Arabia

* In December 2017, Saudi Stork Technical Services Holding B.V. ("Stork Netherlands") and Saudi Industrial Services Company ("SISCO") had entered into a settlement agreement, wherein SISCO has agreed to sell and transfer its entire 45% stake in Stork Saudi Arabia to Stork Netherlands against consideration of SR 6 million. The agreement provides Stork Netherlands full management and control of Stork Saudi Arabia and SISCO relinquishes all its rights and claims against Stork KSA and Stork Netherlands. Legal formalities in respect of updating commercial registration and articles of association have not been completed.

OTHER DIRECT INVESTMENTS

SISCO has invested USD 2.5 million (SAR 9.4 million) in Growth Gate Corporation BSC (Bahrain). SISCO's investment represents 1.17% of Growth Gate's total share capital of USD 213.3 million.

OTHER INDIRECT INVESTMENTS

SISCO has indirect investment in Water and Environment Saudi Service Company Limited ("WESSCO") through its subsidiary Kindasa Water Services Company, which owns 49% of WESSCO.

SISCO has indirect investment in Xenmet SA, Vaduz ("Xenmet") through its subsidiary Saudi Trade and Export Development Company, which owns 25% of Xenmet SA.



Subsidiary &
Associated
Companies



Established	2009	Main Business	Development, Management and Operation of Container Terminals
Company Type	Closed Joint Stock Company	Share Capital	SAR 333,125 million
Principal Place of Operations	Jeddah, Saudi Arabia	No. of Shares	33,312,500 of SAR 10 each

Impact on SISCO Financials

RSPD owns 60% of RSGT, which is eliminated in group consolidation. Therefore, there is no impact on SISCO financials.

RED SEA PORTS DEVELOPMENT CO. (RSPD)

COMPANY	NO. OF SHARES	%
SISCO	17,655,625	53.0
City Island Holding	6,662,500	20.0
Xenel Industries	5,330,000	16.0
Logipoint	3,331,250	10.0
Xenel Maintenance	333,125	1.0
TOTAL	33,312,500	100%



Impact on SISCO Financials

65.6%
Revenue

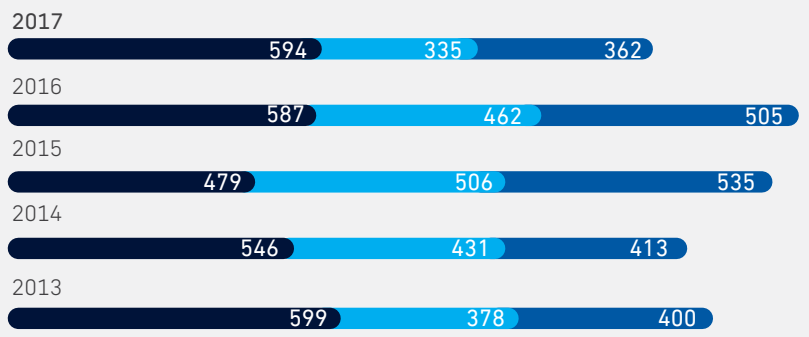
71.7%
Assets

35.6%
Net Income

Established	2007	Main Business	Development, Management and Operation of Container Terminals
Company Type	Limited Liability Co.	Share Capital	SAR 555.207 million
Principal Place of Operations	Jeddah, Saudi Arabia	No. of Shares	555,207 of SAR 1,000 each

RED SEA GATEWAY TERMINAL CO. LIMITED (RSGT)

COMPANY	NO. OF SHARES	%
Red Sea Ports Development	333,125	60.0
SISCO	117,704	21.2
City Island Holding	44,416	8.0
Xenel Industries	37,754	6.8
Logipoint	22,208	4.0
TOTAL	555,207	100%



Transshipment Import Export



Business Analysis:

Despite the weak GDP growth during 2017, which negatively impacted the country's trade volume and reduced the number of local import/export containers handled, Jeddah Islamic Port handled unchanged volume compared to 2016.

The total number of import containers coming through the Jeddah Wider Area (Jeddah Islamic Port plus King Abdullah Port) declined by 11% to 1.3 million TEU in 2017 from 1.4 million TEU in 2016. Export containers handling (empty and full) saw a decline of 10% to 1.3 million TEU in 2017 from 1.5 million TEU in 2016. However, the decline in gateway cargo (import/export) was compensated by a positive growth of transshipment volume, which increased by 22% to 3.2 million TEU in 2017 from 2.3 million in 2016.

Total container volumes handled in Jeddah Islamic Port (JIP) for 2017 were 4.3 million TEU. Transshipment volume positive growth of 18% in 2017 offsets gateway volume negative growth of 13% as Import and export volumes decreased by 13% respectively in 2017.

RSGT gateway volume in 2017 decreased by 28% to 0.7 million TEU. However, transshipment volume grew by 1% in 2017 to 0.6 million TEU, bringing the total volume handled in 2017 to 1.4 million TEU.

RSGT has recently launched a customer satisfaction survey. This will give the opportunity for the leadership team, management, and staff to hear the voice of the customers and get a better understanding of their needs. This will give RSGT further ability to drive the business agenda across functions – based on the voice of customers.

In 2017, the World Customs Organization had awarded RSGT for rendering exceptional service to the international customs community. This recognition is a result of piloting and implementing the government initiative for fast cargo clearance (in 24 hours) through integrating with customs system, immediate scanning of cargo and automating clearance documentation. Along with other process excellence initiatives, RSGT managed to reduce its cost and advancing its service quality to the local trade.

The terminal has been able to maintain high productivity levels with berth productivity registering an increase of 4% in gross crane rate and 5% in berth productivity. This performance has resulted in RSGT achieving a new Rank (the 4th place) in Global Terminal Productivity (among 200+ terminals) in August 2017 according to Maersk Shipping Line.

As part of its responsible care toward its employees, RSGT celebrated the achievement of the new record of 2.5 million safe man-hours of work in its facilities without Lost Time Injury.

On its growth strategy, RSGT had completed its berth expansion project below the projected investment budget. The expansion increases the annual handling capacity from 1.8 million TEU to 2.5 million TEU. As part of this expansion program, RSGT has procured four (4) new Quay Cranes (QC) in Q3 2017, which have been commissioned and taken into operations. In total, the terminal has now fourteen (14) Quay Cranes and a superior product.

The number of mega vessel calls is expected to increase in 2018. In fact, the number of services with mega vessels is expected to increase to 5 calls per week by mid-2018, which will surpass the monthly number of calls in 2016-2017. In addition, RSGT is continuously working closely with the Ocean Alliance partners on securing additional services. RSGT is expected to see positive growth during 2018.



MOVES PER HOUR

Crane Productivity

42

41

Berth Productivity

141

134

2017 2016



In 2017, the World Customs Organization had awarded RSGT for rendering exceptional service to the international customs community.



Impact on SISCO Financials

10.8%
Revenue

9.7%
Assets

31.1%
Net Income

Established | 1999
Company Type | Limited Liability Co.
Principal Place of Operations | Jeddah, Saudi Arabia

Main Business | Development, Management, and Operation of Re-export Zones handling Containers, Vehicles, and General Cargo.
Share Capital | SAR 140 million
No. of Shares | 140,000 of SAR 1,000 each

SAUDI TRADE & EXPORT DEVELOPMENT CO.
(Bonded and Re-Export Zone)

COMPANY	NO. OF SHARES	%
SISCO	106,400	76.0
Xenel Industries	33,600	24.0
TOTAL	140,000	100%

Containers (TEUs)

14,227 (2017) | 16,519 (2016)

No. of Vehicles

8,304 (2017) | 14,160 (2016)

General Cargo (MT)

38,280 (2017) | 44,739 (2016)

2017

2016



Business Analysis:

As the spearhead of SISCO's logistics segment, LogiPoint marked a strategic inflection point in 2017. Previously known as TUSDEER, LogiPoint was developed as the new identity to reflect the ambitious growth strategy that the company has adopted for next five to ten years. LogiPoint aspires to transform from a pioneering bonded and re-export zone (BRZ) into a leading network of integrated logistics parks across KSA, and contribute in a meaningful manner to the Kingdom's ambitious Vision 2030 program. In realizing its transformation, LogiPoint is committed to expanding its current investment base by developing both green-field and brown-field integrated logistics facilities across Saudi Arabia, attracting international investors into the Kingdom, serving customers in all sectors through both sea and land-based integrated logistics offerings, achieving internationally competitive service levels, improving the reliability and efficiency of the Kingdom's trade and supply chain and ultimately enabling Saudi Arabia to become a key hub in the global logistics value chain.

Besides currently operating the BRZ, the company has already begun development of the Kingdom's largest onshore integrated logistics park known as the Tusdeer Logistics Park, South Jeddah.

During 2017, the BRZ faced steep hurdles as its customers - especially auto distributors, freight forwarders and container depot operators - experienced strong headwinds due to a dramatic slowdown in demand for new vehicles and imports, and consequently significantly trimmed their logistics presence in the zone. Notwithstanding the adverse market conditions, the BRZ managed to deliver solid operational and financial performance by incentivizing existing freight forwarders to drive more volumes, introducing new lines of service around specialized value added services for FMCG and white goods customers, positioning the zone as a low cost and lean distribution hub for auto dealers and partnering with the KSA Customs to develop a hugely simplified process for exports from the Kingdom. In 2017, the BRZ also vertically integrated the Support Services Operation Company (ISNAD), a SISCO sister entity, as its strategic operational service provider for all logistics operations, moving away from the multiple outsourced providers model and retaining within the SISCO group additional economic value down the logistics value chain.

As such, warehouse occupancy increased significantly from 71% in 2016 to 91% in 2017 for a total leasable area of 72,000 square meters, with the entry of marquee new customers into the zone including Nestle. Demand for open yard lease weakened over the course of 2017, primarily due to the lowered container and auto activity, which was reflected in 80% occupancy rate (2016: 93%) of total leasable area of 507,000 square meters.

LogiPoint's new Logistics Park in South Jeddah undertook major new strides in 2017. The company completed all preliminary site studies and developed a comprehensive infrastructure and super structure master plan for a state-of-the-art integrated logistics facility measuring approx. 640,000 sq.m and combining features such as warehousing, marshaling yards, truck fueling and service stops, office spaces and worker accommodation and lifestyle areas, all in a secure perimeter. LogiPoint also successfully negotiated with JDRUC for a longer duration of upfront development period and the overall concession, ensuring long term sustainability in this challenging market environment. The project master plan is currently under approval at the Jeddah Municipality.



Capping LogiPoint's successful FY 2017 was the recognition offered by the prestigious Seatrade Maritime industry body as the Middle East, Africa and South Asia's Bonded Zone of the Year for 2017.



Established | 2004
Company Type | Limited Liability Co.
Principal Place of Operations | Jeddah, Saudi Arabia

Main Business | Logistics Operation Management & services including investing and developing logistics services hubs, logistics operations, & logistics maintenance services.
Share Capital | SAR 15 million
No. of Shares | 15,000 of SAR 1,000 each

SUPPORT SERVICES OPERATION COMPANY LIMITED (ISNAD)

COMPANY	NO. OF SHARES	%
SISCO	14,550	97.0
Logipoint	450	3.0
TOTAL	15,000	100%

Business Analysis

Formerly known as ISNAD, the Support Services Operation Company was vertically integrated into LogiPoint as its strategic operations service provider and was rebranded LogiPoint Services. LogiPoint Services undertook a comprehensive transformation of its business model, organization structure and operating procedures to deliver on its increased business expectations. Furthermore, the company initiated a new business line named "Port to Door" providing attractively priced lead logistics services to major importers by leveraging its strategic location as a service provider in the JIP bonded zone. Also, non-core business lines such as vehicle maintenance were trimmed from the set of offerings.

As such, compared to 2016 when the company recorded a net loss of 2.0 M, 2017 saw a sharp swing to profitability with net income of 5.1 million. Most significantly, revenue per employee, a key measure of productivity in logistics operations services, jumped 277% from 2016 to 2017 reflecting increased emphasis on operational discipline and optimization.

The company also completed infrastructure works and truck marshalling yard at its pioneering new Logistics Operations Hub in Modon City I, Jeddah. Initial customer interest to utilize the hub for trucking services has been positive, with 2018 being the first full year of operationalization.

Impact on SISCO Financials

S.A. TALKE is not a consolidated subsidiary of SISCO; therefore, there is no direct contribution towards SISCO's Consolidated Assets or Revenues.

208.4
million Saudi Riyal - Revenues

138.2
million Saudi Riyal - Assets

26.6
million Saudi Riyal - Net Income

Established | 2004
Company Type | Limited Liability Co.
Principal Place of Operations | Jubail, Saudi Arabia

Main Business | Packaging, Material Handling, Distribution of Petro-Chemical and /or Hazardous materials.
Share Capital | SAR 21,099 million
No. of Shares | 21,099 of SAR 1,000 each

AL-JABR TALKE COMPANY LTD. (SA TALKE)

COMPANY	NO. OF SHARES	%
SISCO	7,033	33.3
TALKE GmbH	7,033	33.3
AZMEEL International	5,627	26.7
Abdullatif Mogahed	1,406	6.7
TOTAL	21,099	100%



Business Analysis

In 2017, S.A. TALKE managed to maintain business by renewing all its contracts with TASNEE Co., in the same period we have seen growth by securing additional business with Sadara Co., TASNEE Co. and NATPET Co. representing a revenue increase of 32.4%.

The company received an award from one of the SABIC companies for "Best Contractor EHS Performance" and as well as "GPCA Supply Chain Excellence Award" as part of the TALKE Group. Company held a Waste Free and Sustainability campaigns at Jubail, Rabigh and Yanbu.

SAT continues to put Safety at the top of agenda. On the 13th October 2017 we have achieved 5 million safe man hours. Thanks to the on-going effort of the entire team, we have also reduced incidents by 15% as we continue our drive to create incident free workplace.

As we continue ramping up the manpower for PRC, recruiting to fill the position for the new business wins we saw our headcount increased with 15.4% from 1,123 persons to 1,296 persons.



"Best Contractor EHS Performance" and as well as "GPCA Supply Chain Excellence Award" as part of the TALKE Group



Impact on SISCO Financials

17.5%
Revenue

8.2%
Assets

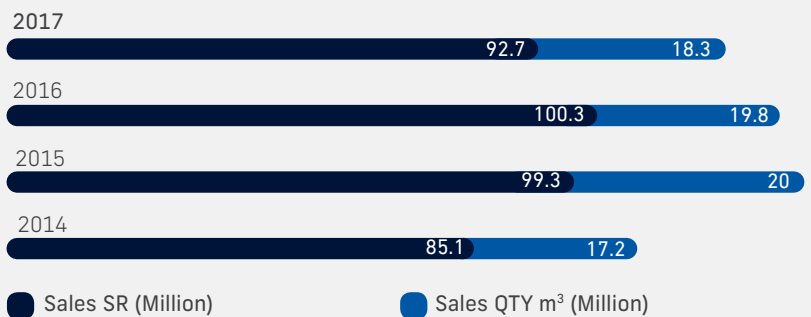
14.5%
Net Income

Established | 2000
Company Type | Closed Joint Stock Co.
Principal Place of Operations | Jeddah, Saudi Arabia

Main Business | Construction and Operation of Water Desalination Plants and Water Distribution.
Share Capital | SAR 77.3 million
No. of Shares | 7,730,000 of SAR 10 each

KINDASA WATER SERVICES CO. (KINDASA)

COMPANY	NO. OF SHARES	%
SISCO	5,024,500	65.0
M. Abdul Latif Jameel Co.	2,705,500	35.0
TOTAL	7,730,000	100.0%





Business Analysis:

Kindasa is the first private desalination plant producing & distributing potable water in the Kingdom of Saudi Arabia established in 2000 at Jeddah city. Kindasa continues to hold leadership position in Jeddah private sector water industry for potable water production and distribution to Jeddah Industrial Cities and other industries / commercial facilities in the city. Kindasa retains approximately 65% market share of all water supplied to industrial customers in Jeddah and planning to reach 80% within the coming five years after completing new projects.

Total quantities sold during 2017 was 18.30 million cubic meters compared to 19.78 million cubic meters sold in 2016 due to economic situation & new government regulations.

Kindasa's design capacity is 22 million cubic meters per year, and during 2017 the plant operated at 83% utilization.

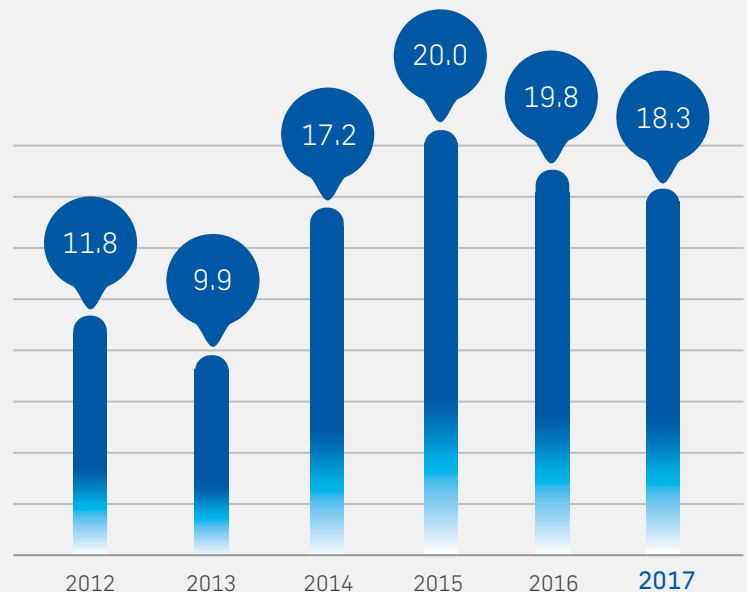
Kindasa has expanded its business in 2017 through the sale of water to third industrial zone in Jeddah and seeking to invest in new projects to compensate the decline in first industrial city in Jeddah sales.

Kindasa uses cost-effective Reverse Osmosis (RO) desalination technology, which has minimal environmental impact. Further, Kindasa has also commissioned hybrid pre-treatment system consisting of conventional Dual Media Filtration in conjunction with state-of-the-art Ultra Filtration (UF) process to produce stable RO feed-water quality that remains unaffected by seasonal changes in sea water quality. Kindasa's water quality is implying World Health Organization (WHO) and Saudi Arabian Standards Organization (SASO).



During the year, Kindasa started the work in building new desalination plant in Rabigh city with design capacity 6,000 cubic meters per day expandable to 12,000 cubic meters per day, which is expected to start operations in the 3rd quarter of 2018.

Water Sales
(Million Cubic Meters)





Impact on SISCO Financials

TAWZEA is not a consolidated subsidiary of SISCO group; therefore, there is no direct contribution towards SISCO's Consolidated Assets or Revenues.

268.9
million Saudi Riyal - Revenues

268.8
million Saudi Riyal - Assets

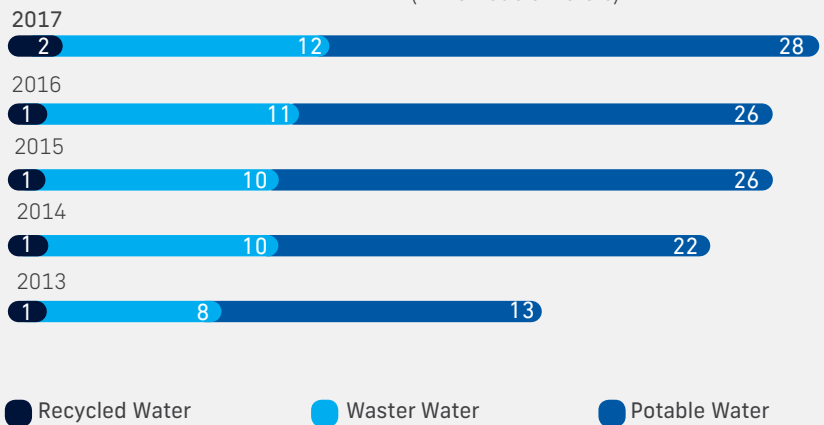
17.8
million Saudi Riyal - Net Profit

- Established | 2006
- Company Type | Limited Liability Co.
- Principal Place of Operations | Jeddah, Riyadh, Qassim - Saudi Arabia
- Main Business | Potable Water Distribution and Wastewater Treatment and use of re-cycled water for irrigation
- Share Capital | SAR 146 million
- No. of Shares | 146,000 of SAR 1,000 each

INTERNATIONAL WATER DISTRIBUTION COMPANY LTD. (TAWZEA)

COMPANY	NO. OF SHARES	%
SISCO	73,000	50.0
Amiwater (AMIANTIT)	73,000	50.0
TOTAL	146,000	100%

Water Sales
(Million Cubic Meters)





Business Analysis:

TAWZEA is engaged in providing potable and wastewater services to industrial cities under concession from Saudi Industrial Property Authority (MODON). TAWZEA specializes in Management of industrial cities, operation and maintenance of Water and Waste Water facilities in cities Jeddah, Riyadh and Qassim and is one of the first companies that have been successful in the privatization of the water sector in the Kingdom of Saudi Arabia and PPP projects.

During 2017, TAWZEA signed contracts for operations and maintenance, and customer services in industrial cities of Sudair, Al-Kharj and Madina Munawarah among others.

Moreover, TAWZEA's joint venture with Aquapur company to secured supply and maintenance concession for Jeddah Industrial City 2 and 3 by end of 2016, this also contributed to increase revenue of 2017.

TAWZEA is now looking to expand and to have a key role in Saudi Arabia vision 2030 by sharing their experience In PPP of Water & Wastewater projects.



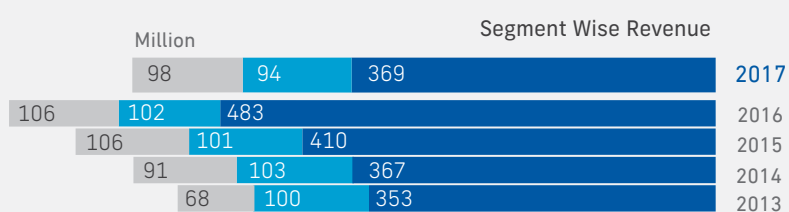
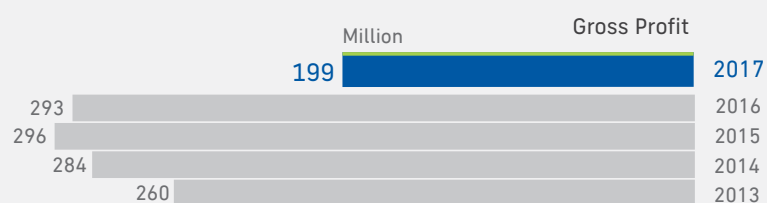
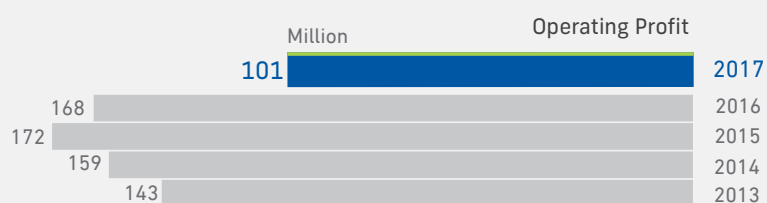
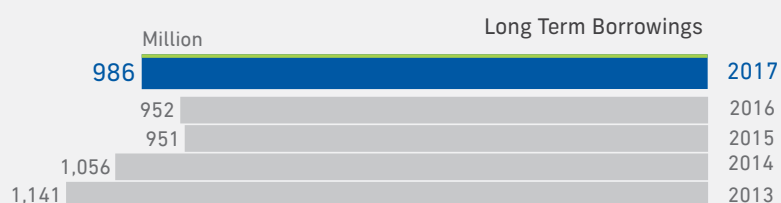
Financial Review

03

Key Financial Indicators	25
Balance Sheet	26
Statement of Income	29
Key Ratios	32
Key Financial Data	33
Geographical Analysis of Revenue	34
Bank Loans and Debt Instruments	34
Repayment Profile	35
Payments to Government Authorities	35
Dividend Policy	36

KEY FINANCIAL INDICATORS

(SAR '000)



■ Ports
 ■ Re-export Zone
 ■ Water Desalination

BALANCE SHEET

(SAR '000)	2017	17 vs. 16 % Change	2016	2015	2014	2013
ASSETS						
CURRENT ASSETS						
Bank Balances and Cash	150,708	-23	195,404	252,669	273,438	209,418
Receivables	101,588	-11	113,962	118,565	101,304	102,640
Inventories	25,503	-18	31,120	37,172	27,496	18,959
	277,799	-18	340,486	408,406	402,239	331,017
NON-CURRENT ASSETS						
Investments	180,297	53	117,473	114,542	107,766	87,984
Property, Plant and Equipment	1,079,520	21	892,863	707,654	633,922	606,756
Other Non-Current Assets	1,247,218	-5	1,307,795	1,369,898	1,437,526	1,501,114
	2,507,036	8	2,318,131	2,192,093	2,179,214	2,195,854
TOTAL ASSETS	2,784,835	5	2,658,617	2,600,499	2,581,452	2,526,871
LIABILITIES AND EQUITY						
CURRENT LIABILITIES						
Payables	161,938	12	144,520	149,612	133,527	114,973
Short-term Loans	146,391	26	116,018	112,483	109,795	102,567
	308,329	18	260,538	262,094	243,321	217,540
NON-CURRENT LIABILITIES						
Long Term Bank Loans	839,710	-	836,402	838,185	946,160	1,038,557
Other Non-Current Liabilities	66,041	21	54,602	44,674	44,167	37,315
Employees' End of Service Benefits	26,693	22	21,884	21,639	17,936	13,756
	932,444	2	912,888	904,498	1,008,263	1,089,628
SHAREHOLDERS' EQUITY						
Share Capital	816,000	20	680,000	680,000	680,000	680,000
Share Premium	36,409	-	36,409	36,409	36,409	36,409
Reserves	66,616	12	59,629	45,815	32,238	20,527
Other Non-Distributable Reserves	10,697	33	8,061	13,152	9,344	(730)
Retained Earnings / (Loss)	137,569	-39	224,218	196,638	155,106	88,740
Equity Attributable to Parent Company	1,067,292	6	1,008,317	972,014	913,098	826,404
Non-Controlling Interest	476,769	-	476,875	461,893	416,770	393,299
Total Equity	1,544,061	4	1,485,192	1,433,907	1,329,868	1,219,703
TOTAL LIABILITIES AND EQUITY	2,784,835	5	2,658,617	2,600,499	2,581,452	2,526,871

BALANCE SHEET

(Horizontal Analysis)

Horizontal analysis is done using 2013 as the base year, and shows the development in key elements of the balance sheet over last 5 years.

(2013 as base year)	2017	2016	2015	2014	2013
ASSETS					
CURRENT ASSETS					
Bank Balances and Cash	72	93	121	131	100
Receivables	99	111	116	99	100
Inventories	135	164	196	145	100
	84	103	123	122	100
NON-CURRENT ASSETS					
Investments	205	134	130	122	100
Property, Plant and Equipment	178	147	117	104	100
Other Non-Current Assets	83	87	91	96	100
	114	106	100	99	100
TOTAL ASSETS	110	105	103	102	100
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Payables	141	126	130	116	100
Short-term Loans	143	113	110	107	100
	142	120	120	112	100
NON-CURRENT LIABILITIES					
Long Term Bank Loans	81	81	81	91	100
Other Non-Current Liabilities	177	146	120	118	100
Employees' End of Service Benefits	194	159	157	130	100
	86	84	83	93	100
SHAREHOLDERS' EQUITY					
Share Capital	120	100	100	100	100
Share Premium	100	100	100	100	100
Reserves	325	290	223	157	100
Other Non-Distributable Reserves	1,469	1,107	1,807	1,284	100
Retained Earnings / (Loss)	155	253	222	175	100
Equity Attributable to Parent Company	129	122	118	110	100
Non-Controlling Interest	121	121	117	106	100
Total Equity	127	122	118	109	100
TOTAL LIABILITIES AND EQUITY	110	105	103	102	100

BALANCE SHEET

(Vertical Analysis)

Vertical analysis is done using Total Assets of the year as base and reflects the proportion of key balance sheet elements as compared to Total Assets of that year.

(Total Assets as the base)	2017	2016	2015	2014	2013
ASSETS					
CURRENT ASSETS					
Bank Balances and Cash	5.4	7.3	9.7	10.6	8.3
Receivables	3.6	4.3	4.6	3.9	4.1
Inventories	1.0	1.2	1.4	1.1	0.8
	10.0	12.8	15.7	15.6	13.1
NON-CURRENT ASSETS					
Investments	6.5	4.4	4.4	4.2	3.5
Property, Plant and Equipment	38.8	33.6	27.2	24.5	24.0
Other Non-Current Assets	44.7	49.2	52.7	55.7	59.4
	90.0	87.2	84.3	84.4	86.9
TOTAL ASSETS	100.0	100.0	100.0	100.0	100.0
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Payables	5.7	5.4	5.8	5.1	4.6
Short-term Loans	5.3	4.4	4.3	4.3	4.0
	11.0	9.8	10.1	9.4	8.6
NON-CURRENT LIABILITIES					
Long Term Bank Loans	30.2	31.5	32.1	36.7	41.1
Other Non-Current Liabilities	2.4	2.1	1.7	1.7	1.5
Employees' End of Service Benefits	1.0	0.8	0.8	0.7	0.5
	33.6	34.4	34.6	39.1	43.1
SHAREHOLDERS' EQUITY					
Share Capital	29.3	25.6	26.1	26.3	26.9
Share Premium	1.3	1.4	1.4	1.4	1.4
Reserves	2.4	2.2	1.8	1.2	0.9
Other Non-Distributable Reserves	0.4	0.3	0.5	0.5	-
Retained Earnings / (Loss)	4.9	8.4	7.6	6.0	3.5
Equity Attributable to Parent Company	38.3	37.9	37.4	35.4	32.7
Non-Controlling Interest	17.1	17.9	17.9	16.1	15.6
Total Equity	55.4	55.8	55.3	51.5	48.3
TOTAL LIABILITIES AND EQUITY	100.0	100.0	100.0	100.0	100.0

STATEMENT OF INCOME

(SAR '000)	2017	17 vs. 16 % Change	2016	2015	2014	2013
Revenue	562,407	-19	690,772	616,084	560,999	520,024
Cost of Revenue	(363,720)	-9	(398,063)	(320,276)	(277,375)	(260,400)
GROSS PROFIT	198,687	-32	292,709	295,808	283,624	259,624
Selling & Distribution Expenses	(19,467)	47	(13,287)	(14,220)	(13,621)	(12,443)
General & Administration Expenses	(105,300)	-13	(121,439)	(109,444)	(110,801)	(104,478)
OPERATING PROFIT	73,920	-53	157,983	172,145	159,203	142,703
Financial Charges	(34,994)	-4	(36,279)	(34,353)	(36,532)	(37,464)
Share Of Results From Associates	20,736	78	11,650	9,066	(305)	(1,255)
Other Income / (Loss)	28,162	134	12,013	2,124	7,939	594
Income from Continuing Operations	87,824	-40	145,367	148,981	130,305	104,578
Net result of discontinued operations	-	-	-	1,074	893	(1,486)
Net Income before Zakat	87,824	-40	145,367	150,055	131,198	103,093
Zakat	(6,702)	-28	(9,330)	(8,120)	(7,566)	(6,465)
Group Net Income	81,122	-40	136,037	141,936	123,632	96,627
Group Net Income Attributable to:						
Non-Controlling Interest	22,311	-51	45,781	51,427	45,555	40,587
Parent Company	58,811	-35	90,256	90,509	78,077	56,040

Notes:

1. Certain comparative figures in the financial statements have been reclassified to conform to this year's presentation.
2. Main variances in profitability and operating results are explained in the sections of 'Analysis of Financial Results' and for each business under each company's profile.

STATEMENT OF INCOME

(Horizontal Analysis)

Horizontal analysis is done using 2013 as the base year, and shows the development in key elements of the income statement over the last 5 years.

(2013 as base year)	2017	2016	2015	2014	2013
Revenue	108	133	118	108	100
Cost of Revenue	140	153	123	107	100
GROSS PROFIT	77	113	114	109	100
Selling & Distribution expenses	156	107	114	109	100
General & Administration expenses	101	116	105	106	100
OPERATING PROFIT	52	111	121	112	100
Financial Charges	93	97	92	98	100
Share of results from associates	(1,652)	(928)	(722)	24	-
Other Income / (Loss)	4,741	2,022	358	1,337	100
Income from Continuing Operations	84	139	142	125	100
Net Result of discontinued operations	-	-	(72)	(60)	100
Net Income before Zakat	85	141	146	127	100
Zakat	104	144	126	117	100
Group Net Income	84	141	147	128	100
Group Net Income Attributable to:					
Non-Controlling Interest	55	113	127	112	100
Parent Company	105	161	162	139	100

STATEMENT OF INCOME

(Vertical Analysis)

Vertical analysis is done using Revenue of the year as base and reflects the proportion of key income statement elements as compared to Total Revenue of that year.

(Revenue as the base)	2017	2016	2015	2014	2013
Revenue	100.0	100.0	100.0	100.0	100.0
Cost of Revenue	(64.7)	(57.6)	(52.0)	(49.4)	(50.1)
GROSS PROFIT	35.3	42.4	48.0	50.6	49.9
Selling & Distribution Expenses	(3.5)	(1.9)	(2.3)	(2.4)	(2.4)
General & Administration Expenses	(18.7)	(17.6)	(17.8)	(19.8)	(20.1)
OPERATING PROFIT	13.1	22.9	27.9	28.4	27.4
Financial Charges	(6.2)	(5.3)	(5.6)	(6.5)	(7.2)
Share of Results from Associates	3.7	1.7	1.5	(0.1)	(0.2)
Other Income / (Loss)	5.0	1.7	0.3	1.4	0.1
Income from Continuing Operations	15.6	21.0	24.2	23.2	20.1
Net Result of Discontinued Operations	-	-	0.2	0.2	(0.3)
Net Income before Zakat	15.6	21.0	24.4	23.4	19.8
Zakat	(1.2)	(1.4)	(1.4)	(1.4)	(1.2)
Group Net Income	14.4	19.6	23.0	22.0	18.6
Group Net Income Attributable to:					
Non-Controlling Interest	4.0	6.6	8.3	8.1	7.8
Parent Company	10.4	13.0	14.7	13.9	10.8

KEY RATIOS

	2017	2016	2015	2014	2013
Liquidity Ratios					
Current Ratio	0.9	1.3	1.6	1.7	1.5
Quick Ratio	0.8	1.2	1.4	1.5	1.4
Cash to Current Liabilities	0.5	0.8	1.0	1.1	1.0
Cash Flow from Operations to Sales	0.4	0.4	0.4	0.5	0.4
Capital Structure Ratios					
Debt-Equity Ratio	0.6	0.6	0.7	0.8	0.9
Financial Leverage Ratio	1.2	1.3	1.2	1.0	0.9
Interest Cover Ratio	3.5	5.0	5.3	4.6	3.8
Activity Ratios					
Average Collection Period	48.3	47.3	55.1	47.0	70.6
Fixed Assets Turnover	0.2	0.3	0.3	0.3	0.2
Total Assets Turnover	0.2	0.3	0.2	0.2	0.2
Accounts Receivables Turnover	5.5	6.1	5.2	5.5	5.1
Profitability Ratios					
Gross Profit Margin (%)	35.3	42.4	48.0	50.6	49.9
Operating Profit Margin (%)	18.0	24.4	27.9	28.4	27.4
Net Profit Margin (%)	15.6	21.0	24.4	23.4	20.1
Return on Assets (%)	2.9	5.1	5.5	4.8	3.8
Return on Equity (%)	5.3	9.2	9.9	9.3	7.9
EBITDA Margin to Sales (%)	40.1	39.6	43.0	42.9	40.5
Investment / Market Ratio					
Price Earnings Ratio	15.8	13.4	11.0	15.2	20.4
Market Price per Share (SAR)					
<i>At the end of the year</i>	11.4	14.9	14.7	17.5	16.9
<i>Highest during the year</i>	13.5	16.9	20.4	20.7	16.8
<i>Lowest during the year</i>	9.9	9.5	13.0	15.2	13.2
Book Value per Share (SAR)	13.1	14.8	14.1	13.3	12.1
EBITDA Multiple	4.1	3.7	3.8	4.9	5.4
EV / EBITDA	9.9	8.2	8.2	9.9	11.7

KEY FINANCIAL DATA

	2017	2016	2015	2014	2013
Balance Sheet (SAR '000)					
Share Capital	816,000	680,000	680,000	680,000	680,000
Reserves	66,616	59,629	45,815	32,238	20,527
Shareholders` Equity	1,067,292	1,008,317	972,014	913,098	826,406
Long-term Borrowing	839,710	836,402	838,185	946,160	1,038,557
Capital Employed	2,476,506	2,398,080	2,338,405	2,338,130	2,309,332
Property, Plant, & Equipment	1,079,520	892,863	707,654	633,922	606,756
Other Non-Current Assets	1,238,841	1,307,795	1,369,898	1,437,526	1,501,114
Profit & Loss (SAR '000)					
Sales	562,407	690,772	616,084	560,999	520,024
Gross Profit	198,687	292,709	295,808	283,624	259,624
Operating Profit	101,473	168,348	172,145	159,203	142,703
Profit before Zakat and NCI	87,824	145,367	150,055	131,198	104,578
Net Profit	58,811	90,256	90,509	78,077	56,040
EBITDA	225,416	273,685	264,687	240,981	210,372
Earnings per Share	0.72	1.11	1.33	1.15	0.82
Cash-flow (SAR '000)					
Cash Flows from Operating Activities	243,550	262,440	257,984	264,880	214,029
Cash Flows from Investing Activities	(296,071)	(268,930)	(125,023)	(89,322)	(111,017)
Cash Flows from Financing Activities	7,824	(50,775)	(153,731)	(111,538)	(56,646)
Change in Cash and Cash Equivalents	(44,696)	(57,265)	(20,769)	64,020	46,367
Closing Cash and Cash Equivalents	150,708	195,404	252,669	273,439	209,418
Capitalization					
Closing Price (SAR per Share)	11.40	14.89	14.67	17.45	16.85
Market Capitalization (SAR million)	930	1,013	998	1,187	1,146
Enterprise Value (SAR million)	2,242	2,246	2,157	2,386	2,471
Numbers of Shares Issued (SAR million)	81,600	68,000	68,000	68,000	68,000
Operational Statistics					
Containers ('000 TEUs)	1,363	1,614	1,554	1,411	1,396
No. of Vehicles	8,304	14,160	39,855	33,299	29,089
General Cargo (metric tons)	38,280	44,739	110,907	124,076	112,921
Water Production (million m3)	18.3	19.8	20.0	17.2	9.8

GEOGRAPHICAL ANALYSIS OF REVENUE

The Group's consolidated subsidiaries principally operate in western region of the Kingdom.

COMPANY (SAR '000)	2017			2016		
	WESTERN	CENTRAL	EASTERN	WESTERN	CENTRAL	EASTERN
RSGT	369,057	-	-	483,413	-	-
LOGIPOINT	60,886	-	-	99,851	-	-
KINDASA	98,420	-	-	105,782	-	-
ISNAD	34,044	-	-	1,726	-	-
TOTAL	562,407	-	-	690,772	-	-
		562,407			690,772	

SISCO's associated entities, whose revenues are not consolidated in SISCO's financial statements, operate across the Kingdom and their revenue break-down is as follows:

COMPANY (SAR '000)	2017			2016		
	WESTERN	CENTRAL	EASTERN	WESTERN	CENTRAL	EASTERN
TAWZEA	103,034	165,872	-	110,236	120,487	-
SA TALKE	53,866	-	154,509	18,884	-	138,625
TOTAL	156,900	165,872	154,509	129,120	120,487	138,625
		477,281			388,232	

BANK LOANS AND DEBT INSTRUMENTS

COMPANY (SAR '000)	LENDER	START YEAR	ORIGINAL PRINCIPAL	BALANCE 1/1/2017	DRAWDOWNS	REPAYMENTS	BALANCE 31/12/2017
RSGT	Al Rajhi / BSF	2016	260,000	118,230	141,770		260,000
		2008	1,271,061	848,884	-	98,091	750,793
LOGIPOINT	NCB	2013	35,000	8,927	-	8,927	-
KINDASA	SIDF	2011	109,083	9,000	-	9,000	-
	SABB	2016	24,000	-	3,994	-	3,994
TOTAL			1,699,144	985,041	145,764	116,018	1,014,787

REPAYMENT PROFILE

COMPANY (SAR '000)	RSGT		LOGIPOINT	KINDASA		TOTAL
	Al-Rajhi / BSF (1)	Al-Rajhi / BSF (2)	NCB	SIDF	SABB	
Lender						
Less than one year	37,440	104,958	-	-	3,994	146,391
From 1 to 2 years	39,338	112,305	-	-	-	151,643
From 2 to 5 years	133,744	386,322	-	-	-	520,066
More than 5 years	49,748	147,209	-	-	-	196,687
CLOSING BALANCE OF THE PERIOD	260,000	750,793	-	-	3,994	1,014,787

PAYMENTS TO GOVERNMENT AUTHORITIES

INSTITUTION (SAR '000)	2017		DESCRIPTION
	PAID DURING THE YEAR	DUE UP TO END OF 2017 AND HAS NOT BEEN PAID	
General Authority of Zakat and Tax	11,235	1,996	Claims have been appealed and others received after the year end.
General Organization of Social Insurance	7,708	183	Received after the year end.
Ministry of Interior for Passport / Visa Services	1,731	-	-
Department of Customs	8,828	-	-
Saudi Ports Authority	47,532	1,300	Received after the year end.
TOTAL	77,034	3,479	-

DIVIDEND POLICY

The Company's dividend policy is governed by Articles (45) and (46) of its Articles of Association.

Article 45 mandates the following regarding distribution of the company's annual Net Profits:

- The Company sets aside ten (10) percent of Net Profits after Zakat as statutory reserve until the reserve reaches thirty (30) percent of the company's paid up share capital.
- Based on the Board's suggestion, The Company can set aside a special reserve from its Net Profits to be used for specific purposes.
- The Company has the right to set aside other reserves to the extent that benefits the company and stabilizes the dividends paid to shareholders. In addition, the company can cut off some of the Net Profits to be used in either establishing or contributing to social institutions for the company's employees.
- The remaining amount, if any, would be used in distributing at least ten (10) percent of the Company's annual Net Profits to shareholders based on Board's suggestion and partner's approval.

The Company may choose to distribute dividends quarterly or semi-annually if it meets the following requirements:

- The Board's resolution/ decision should be renewed annually.
- The company should maintain good/stable profits.
- The company should have adequate liquidity, and it should be able to anticipate its future profits clearly.
- The company should have an adequate amount of Profits, based on the final audited financial statements, to cover the amount proposed to be distributed as dividends after deducting what has been distributed or used as capital beyond the date of the financials.

Article (46) states that the shareholders are authorized to receive their dividends based on the Company's / Board's resolution, which should include the ex-dividend date and the distribution/payment date for the dividends. Shareholders are eligible for the dividends if they are registered in the company's record by end of the ex-dividend date.

Historical Dividends Paid by the Company:

	2014	2015	2016	2017 (Proposed)
Dividend / Share	0.5	0.5	*	0.3
Distribution %	5% of share capital which is SAR 680 Million	5% of share capital which is SAR 680 Million	-	3% of share capital which is SAR 816 Million
TOTAL AMOUNT	SAR 34 Million	SAR 34 Million	*	SAR 24.4 Million

* Bonus shares were granted to all shareholders by issuing one bonus share for each five shares as approved by the General Assembly of Shareholders on 16 April 2017.

Management Framework

04

Management Structure and Philosophy	38
Organization Chart	39
Board and Committee Members	40
Human Capital Development	46

MANAGEMENT STRUCTURE AND PHILOSOPHY

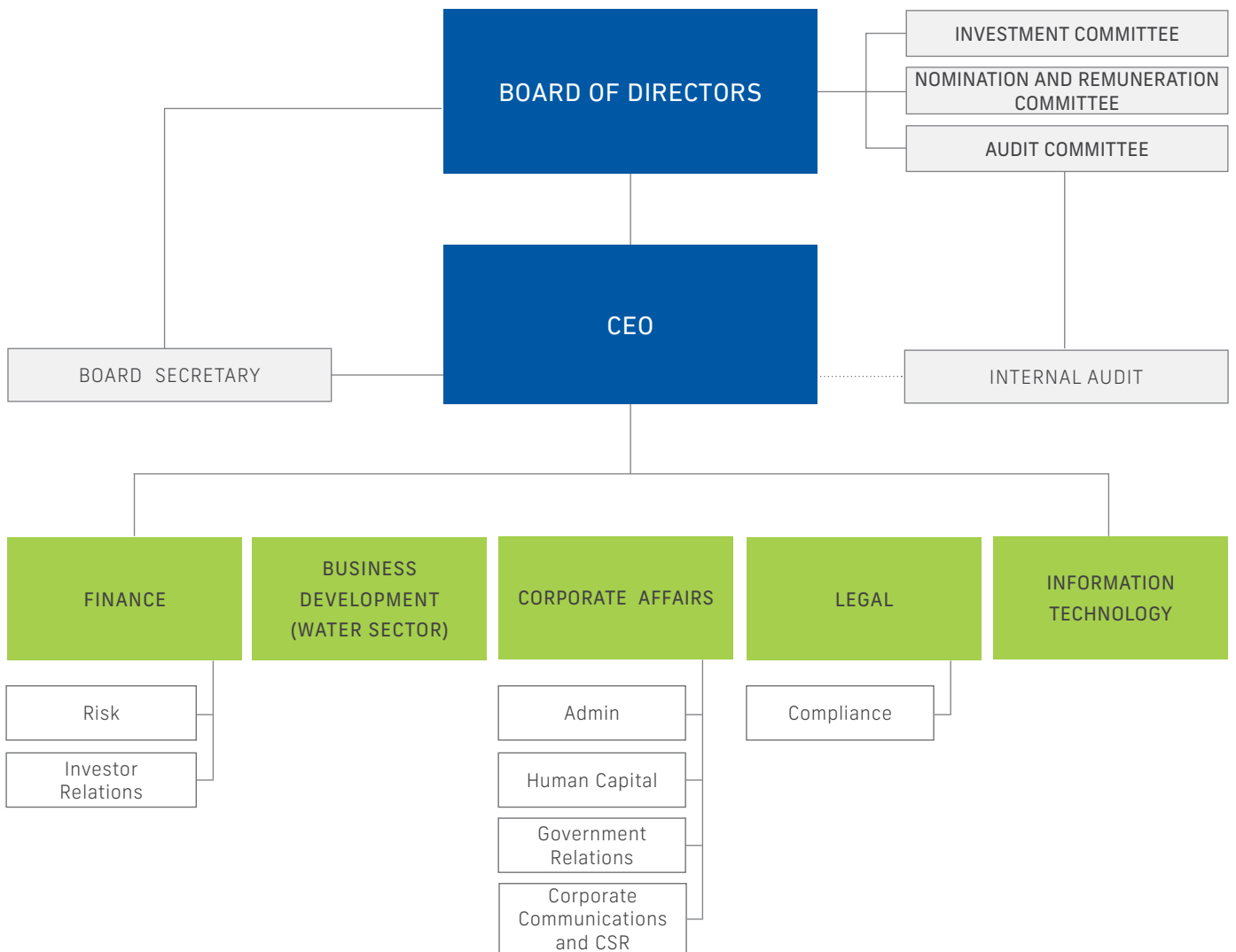
SISCO manages its group companies with the concept of strategic long term investment, where the individual business companies focus on growth within their respective sector, and corporate center supports the unit through key advisory functions to bring in synergies.

SISCO's Board has a top down view as the custodian of shareholders' interests, and works with the CEO in deciding overall strategic vision and direction of the company and implementation of that vision. The Board is assisted by a number of Board Committees in making decisions related to Audit, Investments, Remunerations and Nomination.

Each SISCO company (both subsidiaries and associated) is governed by an independent board, which appoints an independent CEO to the respective company, who is responsible for implementing the direction set by the Board into tangible results. SISCO is represented in each consolidated and associated company's board in-line with its shareholding position. This approach of managing its investments ensures accountability without impeding the flexibility and entrepreneurial spirit within each company, translating in to SISCO group's continued growth.

Corporate functions provide the Board and CEO with a set of functional strengths and enable a 'portfolio-oriented' management of SISCO's investments. The core responsibility of the Corporate Center is to advise and support in establishing a system and mechanism across the group which is in accordance with highest standards of integrity, and provides a uniform set of reporting, risk management, and compliance procedures.

ORGANIZATION CHART





MOHAMED AHMED ALIREZA
Chairman of the Board

On SISCO Board Since 2003
Member in Investment Committee

Membership in Companies Based In KSA

Company Type : Closed Joint Stock

- Kindasa Water Services Co.
- APSCO Co.
- Red Sea Port Development Co.
- Tamlik Co.

Company Type : Limited Liability

- Xenel Industries Co.
- AMI Saudi Arabia
- Arab Group Services Limited
- Arabian Bulk Materials Trading Co.
- Saudi Bulk Transport Company
- Saudi Metal Scaffolding Company
- Gulf Pearl Co.
- Red Sea Gateway Terminal Co.
- Al Haj Abdullah Alireza & Partners Co.
- Sejel Technology Company
- Maghrabi Hospitals

Current Position

- Chairman of the Board of Directors in Xenel Industries, AMI and The Arabian Bulk Trade

Previous Position

He has previously held several positions in many companies and official positions such as Consultative Council (Shoura Council), Jeddah City Council, The Saudi Fund for Development (SFD), Emaar The Economic City (Emaar EC) and Bank Al Bilad.

Qualifications

- Bachelor's degree in Civil Engineering and,
- Master's degree in Civil Engineering from Cornell University

Experience

Long experience in many companies as a member of board of directors.



AAMER A. ALIREZA
Vice Chairman of the Board

On SISCO Board Since 2003
Member in Investment Committee and
Nomination & Remuneration Committee

Membership in Companies Based In KSA

Company Type : Listed / Joint Stock

- BUPA Arabia for Co-operative Insurance
(and NRC, Investment Committee member)

Company Type : Closed Joint Stock

- Red Sea Ports Development Co.

Company Type : Limited Liability

- Xenel Industries Co.
- Saudi S. A. Talke
- Red Sea Gate Terminal Co.
- Saudi Trade & Export Development Co
- Support Services Operation Co.

Current Position

- Chairman of the board of directors (LogiPoint)
- Managing Director of its Services Division in Xenel Industries Co.

Previous Position

CEO of LogiPoint and RSGT

Qualifications

- BA in Economics and Political Science
- He has also taken part in various management executive programs at the University of California, Stanford University

Experience

A board member of a number of its subsidiaries and affiliates.

He is the Chairman of the Board of AECOM Arabia Co. Ltd. And previously a Board Member of Tabadul and CEO of LogiPoint. He also serves on the board of directors for Friends of Jeddah Parks, a non-profit organization.

He has taken part in various management executive programs at the University of California, Stanford University, and most recently attended the Advanced Management Program at Harvard University.



ADNAN A. MAIMANI
Board Member

On SISCO Board Since 1999
Member in Audit Committee

Membership in Companies Based In KSA

Company Type : Listed / Joint Stock

- Saudi Cable Co. (and Audit Committee Member)

Company Type : Closed Joint Stock

- National Petrochemical Industrial Co.
- Kindasa Water Services Co.

Company Type : Limited Liability

- Sejel Technology Co.
- Saudi Technical Group of Companies

Current Position

Senior legal counsel of Xenel Industries Limited

Previous Position

General Manager for legal affairs for Saudi Arabian Airlines

Qualifications

- Masters in Aviation Law
- Bachelors in Law

Experience

Extensive experience in the legal field more than 39 years.



ALAWI M. KAMEL
Board Member

On SISCO Board Since 1994
Member in Audit Committee

Membership in Companies

Company Type : Limited Liability

- Arab Aircraft Service Company Limited
- United Gulf Jet Fuel Company Limited - YOGAFCO
- BMB Dallah Company (Abu Dhabi) UAE
- MBM Dallah Company (Abu Dhabi) UAE
- Star International Waste Management Services (Al Ain) UAE
- Multi-Link Environmental Services (Abu Dhabi) UAE

Current Position

Chairman of Al - Droa General Contracting, Maintenance & Operation Company

Previous Position

President of Dallah Group, Managing Director and Assistant vice president of the project sector.

Qualifications

- Masters in International Relations
- Bachelors in Economics & Political Science

Experience

Long standing association with Dallah group, where he has worked in various positions.

He is also a board member of International City Clean Company in Egypt, authorized board member of Traffic Signal Factory Company, Arab Petroleum Aviation Services Company, Chairman of Aviation Support Services Company (Lebanon) and Sunbulah Operations and Maintenance. He was also a member of National Operations and Industrial Services Co., contractors committee of Jeddah Chamber, and Dallah Transportation Company for pilgrims.

Extensive experience in the business of more than 37 years.



SALEH A. HEFNI
Board Member

On SISCO Board Since 1998
Member in Nomination & Remuneration Committee

Membership in Companies

Company Type : Listed /Joint Stock

- Halwani Brothers Co.
- Al-Ahli Takaful
- Middle East Healthcare Company - MEAHCO
- Kindasa Water Services Co.
- Halwani Brothers Co. (Egypt)
- Saudi Trade & Export Development Co.

Current Position

Managing Director and CEO of Halwani Brothers Co.

Previous Position

CEO and Board Member in SISCO

Qualifications

- Bachelor of Science in Civil Engineering
- Master's degree in Civil Engineering

Experience

Experience in management and aiding companies to structure and in business development.



ABDULAZIZ A. JAZZAR
Board Member

On SISCO Board Since 2014
Member in Nomination & Remuneration Committee and Investment Committee

Membership in Companies Based In KSA

Company Type : Closed Joint Stock

- Malaz Capital
- Initiatives Co. For IT & Telecom

Current Position

Executive Partner of Malaz Capital

Previous Position

Managing Director of Saudi Research and Publishing Co (SRPC)

Qualifications

- Doctorate in Computer Science
- Masters in System Engineering
- Bachelor Degree in Computer & Communications Engineering

Experience

The President/CEO of International Systems Engineering Ltd (ISE) a company formed in partnership with The Boeing Company.

Between 1976-1993 he was an officer in the Royal Saudi Airforce. He retired as the Director of computing, HQ. His Public assignments include Board Membership of the Riyadh Chamber of Commerce & Industry (2000 -2004) and the chairman of the organizing committee for Riyadh Economic Forum (2002 – 2006). He was also a member of the board of Trustees of the Centennial Fund and a Member of the board of directors of the Economic Cities Authority and of the National Industrial Cluster Development Program.



ABDULAZIZ H. AL-MISHAL
Board Member

On SISCO Board Since 2017

Current Position

Chairman of the Board of Directors of the Murbiha Holding Co.

Previous Position

University Professor

Qualifications

PhD in Islamic Sharia

Experience

He has been a member of several boards of directors of listed and non-listed companies such as Riyadh Development Company, Saudi Automobile and Equipment Services Company (SASCO) and National Glass Industries Company (Glass).

Wealth of experience in the field of investment.



WALEED A. KAYYAL

Audit Committee Chairman
Member in Investment Committee

Membership in Companies Based In KSA

Company Type : Listed /Joint Stock

- SABB Takaful (and Member of Audit Committee and Remuneration Committee)
- Saudi Ground Services Co. (SGS) (Member of Audit Committee)
- Middle East Healthcare Company – MEAHCO (and Audit Committee member)

Company Type : Closed Joint Stock

- Itqan Capital (member of Audit Committee and Remuneration Committee)
- Kinan International Co. (Member of Remuneration Committee)

Current Position

Businessman

Previous Position

Regional Director in Saudi British Bank

Qualifications

Bachelor`s degree in Commerce

Experience

Depth experience of banking business gained through his employment with Saudi British Bank, and other companies.



THAMER AL-HARTHI

Member in Nomination and Remuneration Committee

Current Position

Executive Director – Human Capital Management in Fakeeh Care

Previous Position

Chief Human Resources Officer - Bupa

Qualifications

Bachelor's degree in Law

Experience

Long experience in Human Capital Management gained through his employment with several entities as Bupa Arabia, Fonterra, NCB, and Nicholson International.



ABUBAKER A. BAGABIR

Member in Audit Committee

Membership in Companies Based In KSA

Company Type : Listed /Joint Stock

- SABB Takaful
- Anfal Capital (and Audit Committee Member)

Company Type : Limited Liability

- Baeshan Tea Company
- Al-Nahdi Medical Company
- Abdel Latif Jameel Finance Company

Current Position

Associable Professor in University of Business and Technology

Previous Position

Head of Finance & Accounting Division (Group Responsibilities) in The National Commercial Bank (NCB)

Qualifications

- Doctor of Philosophy (Ph.D), Strathclyde Business School
- Master Degree (M. Soc. Sc.) – Accounting
- Bachelor of Science (B.Sc.) – Accounting (1st Division)
- Certified Financial Consultant (CFC)
- Fellow (FCCA)
- Associate (ACCA)

Experience

Depth experience of banking business gained through his employment with The National Commercial Bank (NCB).

EXECUTIVE MEMBERS



MOHAMMED K. AL-MUDARRES

Chief Executive Officer

Previous Position

- Stork Cooperheat, ME Regional Manager
- SIEMENS, GM
Power General Division

Qualifications

- M.Sc & B.Sc Electrical Engineering, Colorado (USA)

Experience

Extensive experience (20+ years) in management of national and international companies.



FAROOQ AHMED SHAIKH

Chief Financial Officer

Previous Position

- CFO and Director Business Performance Management –
Maersk Middle East

Qualifications

- MBA
- CFA
- ACCA

Experience

Extensive experience (18+ years) in Financial management and analysis of national and international companies.

HUMAN CAPITAL DEVELOPMENT

SISCO's success can be attributed to one key factor above others: SISCO has consistently sought to attract, hire, and retain some of the most talented people in the region. Our ability to create and develop high performance teams in a culture of transparency, inclusiveness, professionalism and excellence is what drives our success more than any other factor. We place great emphasis on the pursuit of knowledge and training - a commitment that we have designed to motivate and inspire our people in delivering unbeatable quality, value and services to the company.

As a parent company, SISCO strives to create a 'one firm' culture to ensure that we leverage the most in terms of the synergies between our businesses. To this end, a unified talent management model has been developed to ensure that the firm is maximizing its ability to attract, retain and nurture highly skilled employees with diverse skills and abilities across the board.

Nationalization of operational and managerial positions has been the cornerstone of the group's HR philosophy. SISCO has driven forward the nationalization of numerous positions in all its companies by training and developing Saudi nationals, this will remain a priority for the coming years.

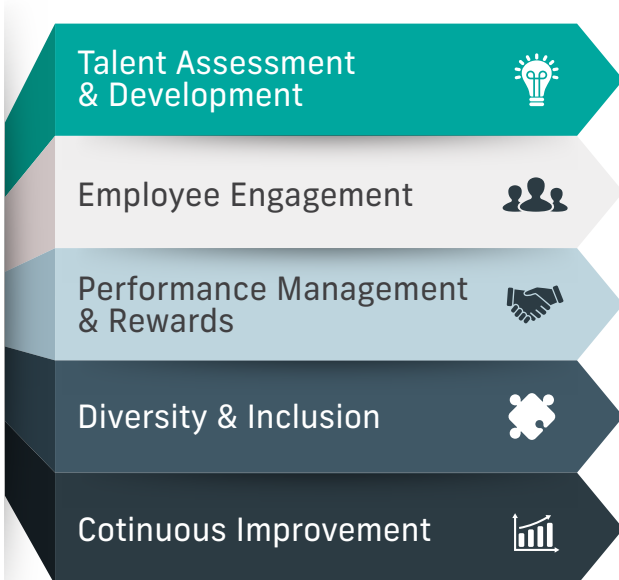
Today SISCO companies employ decreased the number of expatriate workers and at the same time the number of Saudi Nationals employed has increased to 24% of our total workforce. We have focused on employing Saudi women, where appropriate, and have 38 women currently employed. In addition 85% of SISCO companies have a Platinum Nitaqat status, with the remaining 15% at high green.

SISCO entities pride themselves in maintaining the highest standards in health and safety at our facilities, monitoring carefully potential risks to our employees and our operations, so that we could provide a safe working environment for our team members, contractors, suppliers, and customers.

HR PERFORMANCE

Committed to our resolve to establish a sustainable institutional mechanism to hire and retain people, the group inculcates the culture of employee engagement at all levels of the work force.

OUR HR PHILOSOPHY



2017

24 %

Saudi Nationals increased among group



Nationalization of operational and managerial positions has been the cornerstone of the group's HR philosophy. SISCO has driven forward the nationalization of numerous positions in all its companies by training and developing Saudi nationals, this will remain a priority for the coming years.

2266

man hours of training during 2017



compared to 809 hours in 2016



SISCO launched The LEAD management training program, which aims at training talented Saudi employees from the group companies and prepare them for future managerial and leadership positions within the group.

LEAD

Leadership • Excellence • Action • Development

SISCO, as a group of companies, engaged in 2266 man hours of training during 2017, compared to 809 hours in 2016, including behavioral training, English, professional development and operational excellence training, and plan to increase this number even further in 2018 by implementing the SISCO management development program (LEAD), the start of our graduate program and continued English language training.

SISCO carries out a summer internship program, and this year we had 6 female interns in our IT department over the summer.

At SISCO we face an exciting and challenging time in the Kingdom, the 2030 vision positions SISCO in a very favorable place to be able to take advantage of a number of the government initiatives. As we prepare the group to be in the best position to benefit from the 2030 vision, and to best leverage the group position, we see an opportunity to grow and develop our future leaders and managers.

We have, at a group level, put together a program that would train and develop the future leaders and managers who have been identified as those who we want to retain and develop for our future expansion.

In achieving our goal of being the employer of choice, we recognize the importance of talent development and meet it through various managerial and skills-based training programs. SISCO launched The LEAD management training program, which aims at training talented Saudi employees from the group companies and prepare them for future managerial and leadership positions within the group.

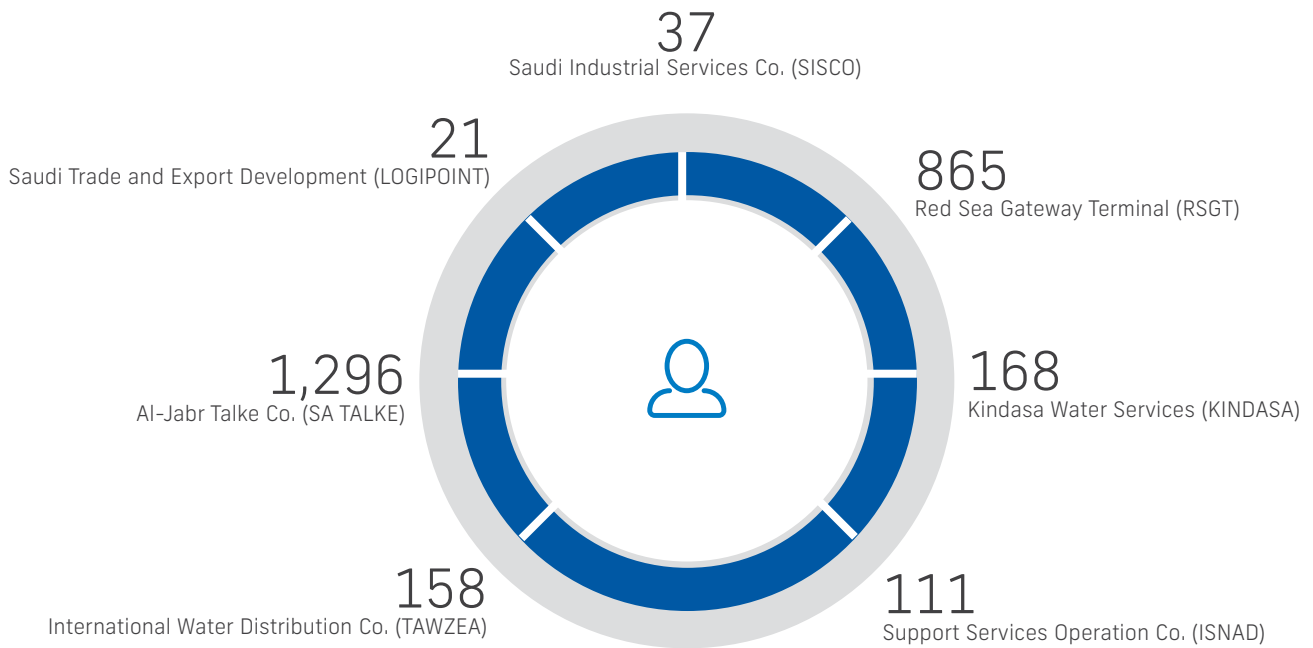
Overview of SISCO Graduate training Program

As a group of companies we are aware of our responsibility to help develop the future work force of both SISCO, our subsidiaries and associate companies, but also of the Kingdom as a whole. We have decided to therefore implement a robust 2 year graduate program for Saudi nationals who have recently graduated; both from Saudi Universities and universities abroad.

The two year program would be for the top 10 graduates we can find through cognitive testing, and a robust application and interview process.

The graduates will do six month rotation across the group companies, and all graduates are assigned a mentor who is a seasoned executive from one of the companies.

COMPOSITION OF TOTAL EMPLOYEES BY COMPANIES



Total Number of Employees

2,656

2016 - 2715



Total Number of Saudi Nationals

634

2016 - 585



Total Number of Expatriates

2,022

2016 - 2715



SISCO is pleased to announce the formation of the “Making a Difference” CSR program. We are aware that as a contributor to the economic future of the Kingdom of Saudi Arabia we also need to contribute to the community and environment we find ourselves in. We, as a group, focus our energy on the following three areas:

- The ocean and coast line boarded on the Kingdom, both the Red Sea and the Arabian Gulf.
- Community development and up lift, making the lives of people better through our engagement.
- Regular one-off high participation low cost activities (blood drives, charity help etc.)

سيسكو
SISCO
الشركة السعودية للخدمات الصناعية
Saudi Industrial Services Company

Corporate Governance

05

Governance Performance	51
Board Committees	52
Audit Committee Report	53
Risk Management	54
Liquidity Management Policy	55
Related Party Transactions	55
Board and Management Remuneration	57
Board Performance	58
Board Declaration / Confirmation	58
Shareholding Interests	60
Shareholding Statistics	61

GOVERNANCE PERFORMANCE

A robust Corporate Governance structure ensures the Group's continued high performance and integrity, while retaining the trust of its stakeholders. Maintaining effective corporate governance is, therefore, a key priority for the board, and this is achieved through implementing the principles and best practices and guidelines promulgated by the Capital Markets Authority of Saudi Arabia and other relevant regulations as well as international best practices.

THE BOARD

Every three years the shareholders elect a new board of directors that is responsible to the shareholders for the direction of the Group. The board has the ultimate and overall responsibility to set up a robust corporate governance structure, to envisage the Group's strategic direction and help in achieving the business objectives. The CEO, with the direction of the board, is responsible for implementing the acquisition and divestment policies, major capital expenditures and the consideration of significant financial matters while the board monitors the Group's key business risks and reviews the direction of individual business units, and other investments.

Article (15) of SISCO's Articles of Association states that the Board of Directors is to comprise 7 members, which complies with paragraph (a), Article (12) of the Corporate Governance Regulation issued by the Capital Market Authority.

A total of six meetings of the board of directors were held during the financial year, and the attendance record of each of the directors was as follows:

NAME OF THE BOARD MEMBER	DATE AND ATTENDANCE OF THE BOARD MEETINGS					
	18 January	26 February	08 May	16 May	06 June	31 October
Mohamed A. Alireza	√	√	√	√	√	√
Aamer A. Alireza	√	√	√	√		√
Adnan A. Maimani	√	√	√	√	√	√
Alawi M. Kamel	√	√	√	√	√	√
Saleh A. Hefni	√	√	√	√	√	√
Abdulaziz A. Jazzar	√	√		√	√	√
Abdulaziz H. Al-Meshal*					√	√
Waleed A. Kayyal**	√	√	√	√		

*Mr. Abdulaziz H. Al Mashal was elected as a Board of Directors member of SISCO in the GAM NO. (26) on 18 May 2017 for the period starts on 01 July 2017.

**Mr. Waleed Abdulaziz kayyal membership has completed on 30 June 2017.

The dates of the General Assembly Meeting (GAM) held in 2017 and the board of director's attendance:

NAME OF THE BOARD MEMBER	GAM NO. 25 on 12 February	EGAM NO. 15 on 16 April	GAM NO. 26 on 18 May	GAM NO. 16 on 29 November
Mohamed A. Alireza		√	√	√
Aamer A. Alireza	√	√	√	√
Adnan A. Maimani	√	√	√	√
Saleh A. Hefni	√	√	√	√
Alawi M. Kamel		√	√	√
Abdulaziz A. Jazzar			√	
Abdulaziz H. Al-Meshal*				
Waleed A. Kayyal**	√			

*Mr. Abdulaziz H. Al Mashal was elected as a Board of Directors member of SISCO in the GAM NO. (26) on 18 May 2017 for the period starts on 01 July 2017.

**Mr. Waleed Abdulaziz kayyal membership has completed on 30 June 2017.

BOARD BALANCE

SISCO's board is balanced and complies with the independent directors criteria set out under the requirements of the Capital Markets Authority. All of the seven board members are non-executive and three of them are independent directors with expertise in different fields, bringing independent judgment on matters of strategy, performance and utilization of resources of the Group. They provide unbiased views and their presence improves corporate accountability.

The following table provides the classification of each member of the board of directors:

NAME OF THE BOARD MEMBER	TITLE	INDEPENDENT	EXECUTIVE	NON-EXECUTIVE
Mohamed A. Alireza	Chairman			√
Aamer A. Alireza	Vice Chairman			√
Adnan A. Maimani	Member			√
Alawi M. Kamel	Member	√		√
Saleh A. Hefni	Member			√
Abdulaziz H. Al-Meshal	Member	√		√
Abdulaziz A. Jazzar	Member	√		√

Overall, the board comprises an appropriate mix of diverse academic and professional backgrounds to provide a collective range of skills, expertise and experience relevant to support the growth and address the complexities, competition and changes in SISCO's business environment.

BOARD COMMITTEES

The Board has established three committees, comprising of board members, external independent experts, and the Chief Executive Officer. These committees have specific charters approved by the Board.

These committees are:

AUDIT COMMITTEE						
	18 January	22 February	07 May	08 August	31 October	20 December
Waleed A. Kayyal (Chairman)	√	√	√	√	√	√
Adnan A. Maimani		√	√	√	√	√
Alawi M. Kamel	√	√	√	√	√	√
Abu Baker Bagabir	√	√	√	√	√	√

Responsibilities

The committee meets at least once every quarter and assists the Board in fulfilling its oversight responsibilities; primarily in reviewing quarterly and annual financial statements, reporting financial and non-financial information, reviewing systems of internal controls, risk management, the audit process, and the related party transactions.

The Audit Committee was appointed by the Shareholders' General Assembly on 18 May 2017 for period of three years, starting 1 July 2017.

INTERNAL CONTROL FRAMEWORK

The Board is responsible for SISCO's system of internal control and for reviewing its effectiveness. The Board, while maintaining its overall responsibility for managing risk within the Group, has delegated the review of the detailed design and operation of the system to Audit Committee which comprising of board members and external experts while the responsibility of maintaining a robust framework of internal controls rests with SISCO management.

The Group maintains an effective internal control framework comprising clear structures, authority limits, accountabilities, well understood policies and procedures, and annual budgets. The Board meets regularly to consider SISCO's financial performance, business growth and development plans, capital expenditure proposals and other key performance indicators.

INTERNAL AUDIT FUNCTION

The Audit Committee annually reviews the appropriateness of resources and capabilities of the internal audit function. The Chief Audit Executive functionally reports to the Audit Committee. The Audit Committee approves the annual audit plan, based on an annual risk assessment. The internal audit function undertakes audit of financial, operational, and compliance controls, and reports the audit results to the Audit Committee.

The boards of major subsidiaries have established their own audit committees with dedicated internal audit resources. SISCO monitors their internal audit functions by having its nominated members in the audit committees of those subsidiaries.

INVESTMENT COMMITTEE		
NAME	03 April	20 December
Aamer A. Alireza (Chairman)		√
Mohamed Ahmed Alireza	√	√
Waleed A. Kayyal	√	√
Abdul-Aziz A. Jazzar		√
Saleh A. Hefni*	√	
Mohammed K. Al- Mudarres*	√	

Responsibilities

The committee assists the Board in reviewing the Group's major investment transactions and performances, oversees the Group's financial resources and advises on future financial strategy. The Committee meets on as needed basis.

* The board reconstituted the investment committee on 1 July 2017 by replacing Mr. Saleh Hefni and Mr. Mohammed K. Al- Mudarres with Mr. Aamer A. Alireza and Dr. Abdul-Aziz A. Jazzar.

NOMINATION AND REMUNERATION COMMITTEE			
NAME	03 April	20 June	20 December
AbdulAziz A. Jazzar (Chairman)			√
Aamer A. Alireza*		√	√
Mohamed Ahmed Alireza*	√		
Waleed A. Kayyal*	√		
Saleh Hefni*	√	√	√
Thamer Al- Harthi*		√	√

Responsibilities

The committee meets at least twice a year, to assist the Board of Directors in reviewing and approving the compensation to be provided to SISCO Corporation, Board members, Chief Executive Officer and employees. In addition, the Committee is responsible for overseeing the development, screening and nomination of qualified individuals for membership of the Board and its committees.

*The board reconstituted the Nomination and Remuneration committee on 1 July 2017 by replacing Mr. Waleed A. Kayyal, and Mr. Mohamed Ahmed Alireza with Mr. Aamer A. Alireza and Mr. Thamer Al- Harthi. Subsequently, the board also appointed Dr. Abdul-Aziz A. Jazzar to the committee.

AUDIT COMMITTEE REPORT

The Audit Committee met for six times during the year 2017. Audit committee's primary role was to assist the Board in fulfilling its oversight responsibilities by recommending the approval of the company's quarterly and annual financial statements after discussing it the company's management, and reviewing systems of internal controls, risk management, and recommend the approval of the related party transactions.

Audit Committee also met with external auditors to obtain their feedback about their evaluation of the Group's internal control systems and other matters related to the audit process.

Additionally, The Committee performed the following:

- Overseeing the company's internal audit function and verifying its effectiveness by reviewing the submitted internal audit reports and following-up on the corrective action included in these reports.
- And analyzing the submitted external audit proposals, submit recommendations to the Board of Directors and the General Assembly regarding the appointment of the company's external auditors for next year based on the applicable requirements.
- As well as review the internal and external audit plans and makes necessary comments (if any).
- Discussing and follow up on the observations included in the company's external auditor management report.

Governance Performance And Internal Audit Results

SISCO follows a comprehensive approach towards corporate governance to ensure maximum transparency and disclosure. The internal audit functions designs audit programs to timely detect internal control and monitor follow up mechanisms to take the corrective measures in reasonable time.

The Audit Committee confirms that nothing came to its attentions to caused it to believe that there is any significant deficiency in the internal control systems established by the Group and its subsidiaries. The Audit Committee's efforts are continuously focused to develop and improve the effectiveness and efficiency of the established internal controls systems.

During 2017, on an aggregate basis, 20 out of 137 audit findings across the Group were rated as 'Management Attention Required' (MARs).

NAME OF THE COMPANY	SATISFACTORY	MAR	TOTAL	MAR %
SISCO	17	8	25*	32 %
RSGT	81	2	83	2 %
LogiPoint	19	10	29	34 %
TOTAL	117	20	137	14 %

* Most of these findings have been resolved during first quarter of 2018.

RISK MANAGEMENT

Risk Management is an integral part of SISCO's overall management philosophy. During 2017 risk management updates done at major group companies. Senior management team participated in this process and risks were updated.

Risks across the group companies were monitored throughout the year and appropriate actions were taken to ensure that the risks are properly mitigated.

POTENTIAL RISK	MITIGATING ACTIONS
Strategic Risks – Risk of high level objectives not being met	
Regulatory Changes	Rapidly changing regulatory environment with little advance notice or information may render groups offerings uncompetitive, for which management dedicates significant amount of time with stakeholders to mitigate any negative outcome.
Increased Competition	Management monitors the competitive environment and makes necessary investment to enhance its capability and capacity to meet the competition.
New government fees on the group as well as the expat employees	General and administration costs will increase and there will be possibility of losing some of our skillful employees. The group is discussing number of Human Resource alternatives to mitigate this risk.
Lack of liquidity in traditional sources of financing.	Group is evaluating number of non-traditional financing options to be used in the future.
Limited diversification in the group operations	Group is continuously reviewing its portfolio of investments to diversify in sectors that could provide a hedge against drop in performance of its existing business units.
Increasing borrowing cost	Increasing repo and reverse repo rates will result in higher borrowing cost for the company for which limited mitigation option are available without immediately increasing the financial cost.
Operational Risks – Risk of ineffective and inefficient utilization of resources	
Increasing energy cost	Increase in energy cost will lead to increase of operational cost at the group. The group's companies are in the process of reviewing their pricing strategy and contracts with suppliers.
Production and productivity losses	Maintenance and inspection strategies are put in place across all facilities. The Group continues to carry out necessary capital investment for equipment / plant reliability and availability. Further, it is ensured that operators are properly trained to carry out their roles efficiently.
Health and safety risk	Group's operational facilities are aligned with international safety standards including OSHA. Safety, along with, ethics, remain top priority for the organization.
Loss of trained and high potential employees, and employees in critical positions	Strategies have been developed and rolled out for top talent hiring and retention. Employee engagement and succession planning strategies have been put in place throughout the organization.
Environmental pollution e.g. pollution in seawater	Management continuously reviews its mitigation plans in conjunction with its legal and insurance consultants to protect against this risk.

LIQUIDITY MANAGEMENT POLICY

Cash is managed, controlled, and carried out in accordance with the policies approved by the Board after thorough consultation. The purpose of the policies is to ensure that adequate cost-effective funding is available at all times and exposure to financial risk is minimized. The risks managed are liquidity risk, interest rate risk, and currency exchange rate risk. Derivative financial instruments like hedging strategies are applied to manage exposure to interest rate risk and currency risk. Derivative financial instruments are not used for speculative or profiteering purposes.

SISCO's liquidity policy objectives include implementation of good business practices such as repayment of obligations on a timely basis that assist in building the image of the company for future funding requirements and meeting business commitments on a timely basis. Liquidity risk is mitigated by careful monitoring of cash flow needs, regular communication with our credit providers, and careful selection of financial strategies and appropriate financial partners.

RELATED PARTY TRANSACTIONS

Various group companies had transactions with related parties of the Group. These transactions follow the same conditions and principles as of dealing with third parties. The related parties include: the Group board members, major shareholders, senior executives and any of their first degree relatives pursuant to the CMA and Ministry of Commerce and Investment regulations.

The following table sets out all related party transactions where the relation is through the Board Member of SISCO and are required to be approved by the General Assembly in accordance with Article 71 of the Saudi Company Law:

RELATED PARTY	RELATIONSHIP	NATURE OF TRANSACTION	AMOUNT OF TRANSACTION
Karam Fedics	Xenel Industries (SISCO shareholder) is also a shareholder of Karam Fedics. Also, Mr. Aamer A. Alireza (SISCO Vice Chairman) is a board member of Karam Fedics.	- Purchase of goods and services including catering and employee housing by RSGT.	8,594,971
Ali Reza Travel and Tourism Co. Ltd.	Mr. Mohammed A. Alireza (SISCO Chairman) is also a board member of the parent company of Alireza Travel.	- Purchase of air tickets by RSGT.	881,227
Xenel Industries Limited (XIL)	XIL is a shareholder of SISCO and Mr. Mohammed A. Alireza (SISCO Chairman) and Mr. Aamer A. Alireza (SISCO Vice Chairman) are also board members of XIL.	- Payments made by the Group on behalf of shareholder.	365,429
		- Expenses incurred by shareholder on behalf of the Group.	2,119,136
		- Dividend paid by LogiPoint to XIL	8,400,000
Al Jabr Talke Co. Ltd. (SA Talke)	SA Talke is an associated company of SISCO and Mr. Aamer A. Alireza (SISCO Vice Chairman) is a board member of SA Talke.	- Expenses incurred by Group on behalf of associate.	325,025
		- Expenses incurred by associate on behalf of associate.	18,016
		- Dividend received from associate.	4,783,474
Saudi Cables Co.	Xenel Industries (SISCO shareholder) is also a significant shareholder in Saudi Cable. Also, Mr. Adnan A. Maimani (SISCO board member) is a board member of Saudi Cables.	- Lease of land and warehouses by LogiPoint.	530,605
Arabian Bulk Trade Co. Ltd (ABT)	ABT is owned by Xenel Industries (SISCO shareholder), Mr. Mohammed A. Alireza (SISCO Chairman) and Mr. Aamer A. Alireza (SISCO Vice Chairman) are also board members of ABT.	- Warehouse lease by LogiPoint.	875,759
General Technical Division Ltd. (GENTEC)	Mr. Mohammed A. Alireza (SISCO Chairman) is a shareholder of the holding company of GENTEC.	- Purchase of Goods by RSGT.	271,997

In addition to the above table, following are the additional related party transactions required to be disclosed in accordance with Listing Rules and Corporate Governance Guideline issued by Capital Market Authority.

RELATED PARTY	RELATIONSHIP	NATURE OF TRANSACTION	AMOUNT OF TRANSACTION
International Water Distribution Co. Ltd. (Tawzea)	SISCO owns 50% of Tawzea. Mr. Mohammed Mudarres (SISCO CEO) is board member of TAWZEA.	- Sales of water and IT services by Kindasa.	60,296,987
		- Net expenses incurred by the Group on behalf of the associate.	799,281
		- Provision of management services by SISCO	1,500,000
Water & Environmental Services Saudi Co. Ltd.	Kindasa (SISCO subsidiary) owns 49% of WESSCO.	- Sale of operation and management services by Kindasa	5,128,654
		- Dividend received from associate	5,145,000
Stork Technical Services Saudi Co. Ltd.	STS Saudi is an associated company of SISCO. Mr. Mohammed Mudarres (SISCO CEO) and Mr. Farooq A. Shaikh (SISCO CFO) are board members of STS Saudi.	- Sale of services by ISNAD to STS Saudi.	833,221
		- Payments made by the Group on behalf of STS Saudi.	1,046,956
Red Sea Gateway Terminal Company Limited ("RSGT")	RSGT is a subsidiary of SISCO. Mr. Mohammed A. Alireza (SISCO Chairman), Mr. Aamer A. Alireza (SISCO Vice Chairman) and Mr. Mohammed Mudarres (SISCO CEO) are board members of RSGT.	- Expenses incurred by SISCO on behalf of subsidiary.	771,957
		- Land lease	1,500,000
		- Expenses incurred by subsidiary on behalf of SISCO.	692,601
Saudi Trade and Export Development Company Limited ("LogiPoint")	LogiPoint is a subsidiary of SISCO. Mr. Aamer A. Alireza (SISCO Vice Chairman), Mr. Saleh A. Hefni (SISCO board member) and Mr. Mohammed Mudarres (SISCO CEO) are board members of LogiPoint.	- Expenses incurred by SISCO on behalf of subsidiary.	1,333,550
Kindasa Water Services Company ("Kindasa")	Kindasa is a subsidiary of SISCO. Mr. Mohammed A. Alireza (SISCO Chairman), Mr. Saleh A. Hefni, Mr. Adnan Maimani (SISCO board members) and Mr. Mohammed Mudarres (SISCO CEO) are board members of Kindasa.	- Expenses incurred by SISCO on behalf of subsidiary.	678,344
Support Services Operation Company Limited ("ISNAD")	ISNAD is subsidiary of SISCO. Mr. Aamer A. Alireza (SISCO Vice Chairman) and Mr. Mohammed Mudarres (SISCO CEO) are board members of ISNAD.	- Expenses incurred by SISCO on behalf of subsidiary.	175,000
		- Expenses incurred by subsidiary on behalf of SISCO.	356,106

BOARD AND MANAGEMENT REMUNERATION

SISCO' Board and committee members are compensated through annual remuneration and meeting attendance fee based on the rules and regulations stipulated by the Ministry of Commerce and Investment and in accordance with the Company's Articles of Association.

Compensation paid to Board Members during 2017 is as follows:

NAME	FIXED REMUNERATION				VARIABLE REMUNERATION		END OF SERVICE BENEFITS	TOTAL
	MEETING ATTENDANCE FEE	COMMITTEE ATTENDANCE	COMMITTEE REMUNERATION	TOTAL	BOARD REMUNERATION	TOTAL		
Independent Members								
Alawi M. Kamel	53,000	44,000	75,000	172,000	200,000	200,000	-	372,000
AbdulAziz A. Jazzar	43,000	20,000	75,000	138,000	200,000	200,000	-	338,000
Abdul-Aziz Al-Meshal *	20,000	-	-	20,000	100,000	100,000	-	120,000
Waleed A. Kayyal**	33,000	74,000	187,500	294,500	100,000	100,000	-	394,500
TOTAL	149,000	138,000	337,500	624,500	600,000	600,000	-	1,224,500
Non-Executive Members								
Mohamed A. Zainal	53,000	30,000	112,500	195,500	300,000	300,000	-	495,500
Aamer A. Alireza	43,000	30,000	75,000	148,000	200,000	200,000	-	348,000
Adnan A. Maimani	53,000	42,000	75,000	170,000	200,000	200,000	-	370,000
Saleh A. Hefni	53,000	40,000	112,500	205,500	200,000	200,000	-	405,500
TOTAL	202,000	142,000	375,000	719,000	900,000	900,000	-	1,619,000
Committee Members								
Abubaker A. Bagabir	-	44,000	75,000	119,000	-	-	-	119,000
Thamer Al-Harhi	-	20,000	37,500	57,500	-	-	-	57,500
TOTAL	-	64,000	112,500	176,500	-	-	-	176,500

- SISCO also paid Committee Remuneration of SAR 750,000 pertaining to year 2016 during 2017.

*Mr. Abdulaziz H. Al Mashal was elected as a Board of Directors member of SISCO in the GAM NO. (26) on 18 May 2017 for the period starts on 01 July 2017.

**Mr. Waleed Abdulaziz Kayyal membership has completed on 30 June 2017.

MANAGEMENT REMUNERATION

Executives of the company are compensated in the form of salaries, allowances, bonus and benefits in kind according to contracts signed with them.

Compensation and benefits paid to Senior Executives during 2017 are as follows:

FIXED REMUNERATION				VARIABLE REMUNERATION		END OF SERVICE BENEFITS	TOTAL
BASIC SALARY	ALLOWANCES	OTHER BENEFITS	TOTAL	BONUS	TOTAL		
3,324,000	1,200,900	375,910	4,900,810	1,309,712	1,309,712	274,600	6,485,122

REMUNERATION POLICY

The Company pays annual bonuses and expenses for attendance and any other expense for Board of Directors and Committees member on the basis of regulations stipulated by ministry of commerce and investment and in accordance with Company Bylaws and internal company charters.

Article (19) of the Articles of Association of the Company:

The remuneration of the Board of Directors consists of a combination of , attendance fees for the required meetings and a percentage of the net profits. Two or more of the benefits may be combined as approved by the Board of Directors and within the limits stipulated by the Companies Law and its regulations as specified by relevant authorities. The report of the Board of Directors to the General Assembly should include a comprehensive statement of all remuneration, fees, and other benefits received by the members during the fiscal year. The report should also include a statement of payments to the members as an employee, administrator or otherwise for technical, administrative or consulting service for the Company. The report should include a statement of the number of meetings, list of attendees of Board and General Assembly meetings.

Remuneration and Allowances Policy of the Board members and Board secretary in accordance with the Board charter:

- Based on Article 19 of the Articles of Association of the Company and the Company Law, the total remuneration of each member including all benefits shall not exceed five hundred thousand Saudi Riyals annually.
- Ten Thousand Saudi Riyals for each member for attending each Board meeting and Committee meeting.
- The company provides first class travel tickets, transportation, and accommodation for non-resident members.
- The Board of Directors determines the annual remuneration of the Secretary of the Board. The Company also covers the expenses such as travel tickets, accommodation, and all matters pertaining to the Board.
- The remuneration, attendance fees, and other allowances as mentioned above should be paid at the end of the financial year, except in the case of termination of membership before the end of the financial year; where remuneration is paid at termination.

Executive Remuneration

The Company pays salaries, allowances and any other remuneration and benefits for its executive based on their contracts and performance.

- The benefits paid are in compliance with the Company's reward and benefit policy.
- Members of the Board of Directors have not taken any amount from the Company for any administrative, technical or advisory work. All members of the Board of Directors are non-executive.

BOARD PERFORMANCE

The Nomination and Remuneration Committee agreed to evaluate the Board performance through an annual review model of the necessary skills or expertise required for board membership and executive management functions to:

- Verify annually that there are no conflict of interests
- Identify weaknesses and strengths of the Board
- Propose solutions to address the weaknesses of the Board, and
- Verify independency of the independent members

BOARD DECLARATION / CONFIRMATION

In accordance with the requirements of Article (43) of the Registration and Listing Rules and Article (90) of the Corporate Governance Regulations, and Articles (76-4) and (126-2) of the Companies Law and Articles 7 – 15- 40 of the Regulatory Rules and Procedures issued pursuant to the Companies Law relating to Listed Joint Stock Companies. To ensure the Board's commitment to highlight the applicable and non-applicable requirements under these Articles, the Board confirms the following:

Not applicable items from Article (43) of CMA listing rules:

SUB CLAUSE	DECLARATION / CONFIRMATION REQUIREMENTS	REASON FOR NON- COMPLIANCE
(14)	A description of the classes and numbers of any convertible debt instruments, any contractually based securities, warrants or similar rights issued or granted by the issuer during the financial year, together with the consideration received by the issuer in return	Not Applicable
(15)	A description of any conversion or subscription rights under any convertible debt instruments, contractually based securities, warrants or similar rights issued or granted by the issuer	Not Applicable
(16)	A description of any redemption or purchase or cancellation by the issuer of any redeemable debt instruments and the value of such securities outstanding, distinguishing between those listed securities purchased by the issuer and those purchased by its subsidiaries	Not Applicable
(20)	A description of any arrangement or agreement under which a director or a senior executive of the issuer has waived any salary or compensation	Not Applicable
(21)	A description of any arrangement or agreement under which a shareholder of the issuer has waived any rights to dividends	Not Applicable
(23)	A statement as to the value of any investments made or any reserves set up for the benefit of the employees of the issuer	Not Applicable
(26)	If the external auditor's report containing reservations on the relevant annual financial statements is qualified, the directors report must include such qualifications, its reasons and any related information	Not Applicable
(27)	If the directors recommends that the external auditors should be changed before the elapse of the term it is appointed for, the report must contain a statement to that effect and the reasons for such recommendation	Not Applicable

Pursuant to sub-clause (24) of article (43) of CMA listing rules, the Board of Directors of the Company hereby declare that:

- The Group's accounting records were properly prepared.
- The Group's internal control systems and procedures were properly developed and effectively executed.
- There are no doubts about the Group's ability to continue its business activities.

Not applicable items from Article (90) of the Corporate Governance Regulations:

ARTICLE NO.	DESCRIPTION	REASON FOR NON-COMPLIANCE
9	Any punishment, penalty, precautionary procedure or preventive measure imposed on the Company by the Authority or any other supervisory, regulatory or judiciary authority, describing the reasons for non-compliance, the imposing authority and the measures undertaken to remedy and avoid such non-compliance in the future;	Not Applicable
11	The audit committees recommendation on the need for appointing an internal auditor for the Company, if there is no internal auditor	Not Applicable
12	The audit committees recommendation with conflict with Board resolution or those which the Board disregards relating to the appointment, dismissal, assessment or determining the remuneration of an external auditor, as well as justifications for those recommendations and reasons for disregarding them..	Not Applicable
21	Any inconsistency with the standards approved by the Saudi Organizations for Certified Public Accountant.	Not Applicable
25	A description of any interest in a class of voting shares held by persons (other than the company's directors, Senior Executives and their relatives) who have notified the company of their holdings pursuant to Article 45 of Listing Rules, together with any change to such interests during the last fiscal year;	Not Applicable
26	A description of any interest, contractual securities or rights issue of the Board members, Senior Executives and their relatives on shares or debt instruments of the company or its affiliates, and any change on these interest or rights during the last fiscal year .	Not Applicable
28	A description of the class and number of any convertible debt instruments, contractual securities, preemptive right or similar rights issued or granted by the company during the fiscal year, as well as stating any compensation obtained by the company in this regard.	Not Applicable
29	A description of any conversion or subscription rights under any convertible debt instruments, contractually based securities, warrants or similar rights issued or granted by the company;	Not Applicable
30	Description of any redemption, purchase or cancellation by the company of any redeemable debt instruments and the value of such securities outstanding, distinguishing between those listed securities purchased by the company and those purchased by its affiliates.	Not Applicable
35	A description of any arrangement or agreement under which a director or a Senior Executive of the company has waived any remuneration.	Not Applicable
36	A description of any arrangement or agreement under which a shareholder of the company has waived any rights to dividends.	Not Applicable
38	A statement as to the value of any investments made or any reserves set up for the benefit of the employees of the company.	Not Applicable
40	If the external auditor's report contains reservations on the annual financial statements, the Board report shall highlight this mentioning the reasons and any relevant information.	Not Applicable
41	If the Board recommended replacing the external auditor before the end of its term, the report shall indicate this mentioning the reasons for the replacement recommendation.	Not Applicable

Not applicable items from the Regulatory Rules and Procedures issued pursuant to the Companies Law relating to Listed Joint Stock Companies:

ARTICLE NO.	DESCRIPTION	REASON FOR NON-COMPLIANCE
15	The Board annual report must contain details relating to Treasury Shares retained by the company and details on the use of these shares.	Not Applicable

SHAREHOLDING INTERESTS

Information of the shareholding required under the reporting framework is as follows:

Number and dates of shareholders requests

REQUEST NO.	REQUEST DATE	SHAREHOLDER LIST DATE	REQUEST REASON
1	08/01/2017	08/01/2017	Annual Report Disclosure
2	11/01/2017	12/01/2017	Company procedures
3	31/01/2017	30/01/2017	General Assembly
4	12/02/2017	12/02/2017	General Assembly
5	26/02/2017	26/02/2017	Company procedures
6	06/03/2017	06/03/2017	Company procedures
7	19/03/2017	16/03/2017	Company procedures
8	09/04/2017	09/04/2017	Company procedures
9	16/04/2017	16/04/2017	General Assembly
10	17/04/2017	17/04/2017	Company procedures
11	09/05/2017	08/05/2017	Company procedures
12	17/05/2017	16/05/2017	Company procedures
13	17/05/2017	18/05/2017	General Assembly
14	25/05/2017	24/05/2017	Company procedures
15	18/06/2017	18/06/2017	Company procedures
16	22/08/2017	21/08/2017	Company procedures
17	19/10/2017	19/10/2017	Company procedures
18	28/11/2017	29/11/2017	General Assembly

Shareholders holding more than 5% of the paid-up voting share capital of the Company

COMPANY NAME	NO. OF SHARE AS OF 01/01/2017	% OF CAPITAL	NO. OF SHARE AS OF 31/12/2017	% OF CAPITAL	CHANGE	
					NO.	%
Xenel Industries Limited	9,994,104	14.7	11,992,924	14.7	1,998,820	-

Board Members and Senior Executives Interest and changes during the year

NAME	NO. OF SHARE AS OF 01/01/2017	% OF CAPITAL	NO. OF SHARE AS OF 31/12/2017	% OF CAPITAL	CHANGE	
					SHARES	%
Mohamed A. Alireza	531,000	0.78	837,800	1.03	306,800	0.31
Aamer A. Alireza	26,398	0.04	31,677	0.04	5,279	-
Adnan A. Maimani	239,700	0.35	544,102	0.67	304,402	0.89
Alawi M. Kamel	1,000	0.00	243,600	0.30	242,600	202.00
Saleh A. Hefni	1,000	0.00	1,200	0.00	200	-
Waleed A. Kayyal	2,000	0.00	2,400	0.00	400	-
Abdulaziz Al-Meshal	2,500,000	3.68	2,760,000	3.38	(260,000)	(0.08)
Abdulaziz A. Jazzar	17,000	0.03	20,400	0.03	3,400	-

SHAREHOLDING STATISTICS

Shareholding Pattern as of 31 December 2017

OWNERSHIP OF SHARES	SHAREHOLDERS		SHARES	
	NO.	%	NO.	%
Less than 20 shares	1,344	10.7	5,890	0.0
From 20 to 99 shares	1,290	10.3	72,314	0.1
From 100 to 499 shares	3,368	26.9	842,408	1.0
From 500 to 999 shares	1,541	12.3	1,065,603	1.3
From 1,000 to 19,999 shares	4,472	35.7	18,168,584	22.3
From 20,000 to 99,999 shares	403	3.2	16,046,802	19.7
From 100,000 to 999,999 shares	95	0.8	22,914,007	28.1
From 1,000,000 to 4,999,999 shares	6	0.0	10,491,468	12.9
More than 5,000,000 shares	1	0.0	11,992,924	14.7
TOTAL	12,520	100.0%	81,600,000	100.0%

Shareholder Categories as of 31 December 2017

CATEGORY OF SHAREHOLDER	NO. OF INVESTORS	TOTAL SHARES OWNED	%
Companies	21	16,422,263	20.13
Funds	18	5,304,201	6.50
Individuals	12,481	59,873,536	73.37
TOTAL	12,520	81,600,000	100.0%

Nationality of shareholders as of 31 December 2017

NATIONALITY	CURRENT BALANCE	%
Saudi	80,736,985	98.94
Yemen	295,127	0.36
Egypt	92,501	0.11
Others (21 Countries)	475,387	0.59
TOTAL	81,600,000	100.00%

Top ten shareholders as of 31 December 2017 – COMPANIES

NAME	CURRENT BALANCE	%
Xenel Industries Limited	11,992,924	14.70
Financial Investment Fund NO.24	3,074,640	3.77
Saudi Services and Operations Company	1,280,892	1.57
Aramco Investment Managements	1,104,192	1.35
Gulf Pearl Trading Company	1,080,000	1.32
Arabian Bulk Trading	701,400	0.86
Haji Abdullah Alireza &, Co. Ltd	306,000	0.38
King Abdullah Petroleum Studies and Research Center	252,708	0.31
Al Safa Paper Company	244,012	0.30
FALCOM Saudi Equity Fund	182,552	0.22
TOTAL	20,219,320	24.78%

Shareholder Proposal

If the company receives any proposal, note or enquiry from a shareholder, the liaison officer directly informs executive management to address and respond to the enquiry. The Secretary of the Board shall notify the Board for discussion, if necessary.

OUTLOOK

06

** This section of the annual report includes statements subject to risks and uncertainties that are based on several economic and political factors out of SISCO's control .*

In order to achieve the long-term objectives of The National Transformation Plan 2020 and Vision 2030, the economy is passing through a re-structuring process that is expected to continue to till late 2018 / early 2019.



We expect 2018 to continue with the same pattern of 2017 posing challenges for operating results. That said, 2018 is also expected to be a launch pad for future where most of the initiatives announced in 2016 and 2017 will start taking shape in form of concrete investments. We are already witnessing this in water and waste water treatment sectors where tendering process of new plants has already started.

In late 2017, Saudi Ports Authority was rejuvenated in a new form with full regulatory authority as part of renewed focus on logistics sector. We expect this to bring new enthusiasm to port management and a modern master plan for Jeddah Islamic Port should bring added benefits to local economy.

The Logistics segment continues to be in high demand with digital solutions and e-commerce taking root in the country. A new era of logistics and distribution channels is expected to start in near future with launch of noon.com and acquisition of souq.com by Amazon.

In the short-term, the group's focus is to maximize utilization of its existing facilities and at the same time, position itself to take advantage of future opportunities when they become available.



Financial Statements

07

SAUDI INDUSTRIAL SERVICES COMPANY
(A Saudi Joint Stock Company)

CONSOLIDATED FINANCIAL STATEMENT
For the year ended 31 December 2017



KPMG Al Fozan & Partners
Certified Public Accountants
Zahran Business Centre, 9th Floor
Prince Sultan Street
PO Box 55078
Jeddah 21534
Kingdom of Saudi Arabia

Telephone +966 12 698 9595
Fax +966 12 698 9494
Internet www.kpmg.com.sa

License No. 46/11/323 issued 11/3/1992

Independent auditors' report

To the Shareholders of
Saudi Industrial Services Company
(A Saudi Joint Stock Company)
Jeddah, Kingdom of Saudi Arabia.

Opinion

We have audited the consolidated financial statements of Saudi Industrial Services Company ("the Company") and its subsidiaries (collectively referred to as "the Group") which comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by Saudi Organization for Certified Public Accountants (SOCPA).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the professional code of conduct and ethics that are endorsed in the Kingdom of Saudi Arabia that are relevant to our audit of the consolidated financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

KPMG Al Fozan & Partners Certified Public Accountants, a registered company in the Kingdom of Saudi Arabia, and a non-partner member firm of the KPMG network of independent firms affiliated with KPMG International Cooperative, a Swiss entity.

Impairment assessment of intangible assets and property, plant and equipment

Refer to notes: 3.5 and 3.6 for the accounting policy relating to property, plant and equipment and intangible assets respectively and to notes 4 and 5 respectively for their related disclosures.

Key audit matter	How the matter was addressed in our audit
<p>At 31 December 2017, the carrying value of the Group's intangible assets amounted to SR 1,239 million (2016: SR 1,308 million). Intangible assets comprise mainly of port concession rights and right to use land and were recognized by the Group as a result of Build-Operate-Transfer (BOT) agreement (the Agreement) with Saudi Arabian Seaport Authority for construction and operation of a container terminal at Jeddah Islamic Port.</p> <p>As at 31 December 2017, the Group also had property, plant and equipment amounting to SR 927.1 million (2016: SR 745.1 million). These mainly comprise of container terminals, berths, cranes, storage facilities, desalination plants and related assets.</p> <p>For impairment testing these are grouped together into the smallest group of assets that generates cash flow from continuing use (cash generating unit or CGU) that are largely independent of cash flows of other assets or other CGUs.</p> <p>The Group's assessment of the recoverable amount of CGU involves use of significant judgement. This involves use of modelling techniques and requires a significant amount of judgement and estimation uncertainty. It also requires estimates of future cash flows and associated discount and growth rates based on management's view of future business prospects at the time of assessment.</p> <p>We considered impairment assessment of intangible assets and property plant and equipment as a key audit matter due to involvement of significant judgements and estimation uncertainty.</p>	<p>Our audit procedures included the following:</p> <ul style="list-style-type: none"> - Assessed the process established by the management of the Group in respect of impairment assessment of intangible assets and property, plant and equipment and tested the design and implementation and effectiveness of the controls; - Assessed the reasonableness and appropriateness of key assumptions in respect of estimated future cash flows, growth and discount rates used by the management in value in use calculation and performed sensitivity analysis on key assumptions through use of our internal valuation specialists; - Compared key assumptions against industry benchmarks, applied our understanding of the future prospects of the business from internal and external sources and compared forecasts to historical experience; - Checked the accuracy and completeness of the information used by the management for impairment assessment; and - Assessed the adequacy of the financial statement disclosures in terms of the applicable accounting standards, including disclosures of key assumptions, judgements and sensitivities.

Recoverability of trade receivables

Refer to Note: 3.3 for the accounting policy relating to trade receivables and note: 10 and 30.2.3 for the related disclosure.

Key audit matter	How the matter was addressed in our audit
<p>At 31 December 2017, the Group's gross trade receivables including related party trade receivables amounted to SR 63.26 million (2016: SR 70.09 million), against which a provision for doubtful debts of SR 5.55 million (2016: SR 2.65 million) was recorded.</p> <p>The Group's provision for doubtful debts is based on management's best estimate which is estimated by taking into account the credit history of the Group's customers and current market and customer specific conditions.</p> <p>We identified assessing the recoverability of trade receivables as a key audit matter because estimating the recoverable amount involves inherent uncertainty and requires exercising significant management judgement.</p>	<p>Our audit procedures included the following:</p> <ul style="list-style-type: none"> - Assessed the design and implementation and tested operating effectiveness of key internal controls established by the management relating to credit monitoring and determination of provision for doubtful debts; - Assessed the appropriateness of the model used by management for determining the provision for doubtful debts. Checked the mathematical accuracy of the provision for doubtful debts calculated by the management - Evaluated the reliability of trade receivables ageing report used by management in its assessment of the provision for doubtful debts through the use of our internal IT specialists; - For a sample of receivables; discussed and challenged management's understanding of the debtors' financial condition and the industry in which the customers operate; - Requested confirmations for major year end balances and reconciled the replies with the books of the Group; and - For a sample of receivables, reviewed post year-end cash receipts from the debtors to corroborate management's view on recoverability of these receivables.

Provision for assets replacement costs

Refer to Note: 3.12 for the accounting policy relating to provision for assets replacement costs and note: 18 for the related disclosure.

Key audit matter	How the matter was addressed in our audit
<p>At 31 December 2017, the Group' held a provision of SR 65.84 million (2016: SR 54.39 million) in respect of its obligation to replace and maintain certain machinery and equipment ("the Equipment") during the tenure of its service concession agreement (the Agreement) with Saudi Arabian Seaport Authority.</p> <p>The Group's provision for asset replacement cost is recognised at the present value of depreciated replacement cost of future replaceable assets as per contractual requirements of the Agreement and is based on management's best estimate of the amount and timing of cash outflows, inflation rates and discount rates.</p> <p>We identified the provision for asset replacement cost as a key audit matter because estimating the amount and timing of cash outflows, inflation rates applicable in the future and selection of appropriate discount rates involves inherent uncertainty and requires exercise of significant management judgement.</p>	<p>Our audit procedures included the following:</p> <ul style="list-style-type: none"> - Assessed appropriateness of the model used by management for determining the provision for asset replacement cost; - Checked on a sample basis, the completeness of the assets included in the calculation of the provision. - Evaluated the reasonableness of timing of cash outflows estimated by the management based on the remaining useful life of existing similar assets currently in use. Assessed the appropriateness of amount of cash outflow estimates through comparison with existing market prices of such equipment factored for inflation and depreciation in future periods. - Involved our internal valuation specialist to assist in evaluating the appropriateness of the discount rates and inflation rates applied and performed a sensitivity analysis on key assumptions; - Compared key assumptions against industry benchmarks, applied our understanding of the business. and compared forecast cash outflows to historical experience; - Checked the mathematical accuracy of the provision for asset replacement cost using the methodology adopted by the management and assumptions used. - Assessed adequacy of the financial statement disclosures, including disclosures of key assumptions, judgements and sensitivities.

Change in financial reporting framework

Refer to Note: 2 for basis of preparation of financial statements relating to IFRS adoption and note: 31 for the related disclosure of effects of IFRS adoption.

Key audit matter	How the matter was addressed in our audit
<p>For all periods up to and including the year ended 31 December, 2016, the Group prepared and presented its statutory consolidated Financial Statements in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia issued by SOCPA.</p> <p>For the financial periods commencing 1 January, 2017, the applicable regulations require the Group to prepare and present its consolidated Financial Statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board and endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are issued by SOCPA (IFRS as endorsed in the Kingdom of Saudi Arabia).</p> <p>Accordingly, the Group has prepared its Consolidated Financial Statements, for the year ended 31 December 2017, under IFRS as endorsed in the Kingdom of Saudi Arabia using IFRS 1 - "First time Adoption of International Financial Reporting Standards" (IFRS 1).</p> <p>As part of this transition to IFRS as endorsed in the Kingdom of Saudi Arabia, the Group's management performed a detailed gap analysis to identify differences between the previous reporting framework and IFRS as endorsed in the Kingdom of Saudi Arabia, determined the transition adjustments in light of this gap analysis and relevant requirements of IFRS 1, and assessed the additional disclosures required in the financial statements.</p> <p>We considered this as a key audit matter as the transitional adjustments due to the change in the financial reporting framework and transition related disclosures in the financial statements require additional attention during our audit.</p>	<p>We performed the following procedures in relation to change in financial reporting framework:</p> <ul style="list-style-type: none"> - Considered the Group's governance process around the adoption of IFRS as endorsed in the Kingdom of Saudi Arabia, especially, in relation to matters requiring management to exercise its judgment; - Obtained an understanding of the analysis performed by management to identify all significant differences between previous reporting framework and IFRS as endorsed in the Kingdom of Saudi Arabia which can impact the Group's financial statements; - Evaluated the results of management's analysis and key decisions taken in respect of the transition using our knowledge of the relevant requirements of the IFRS as endorsed in the Kingdom of Saudi Arabia and our understanding of the Group's business and its operations; - Tested the transition adjustments by considering management's gap analysis, the underlying financial information and the computation of these adjustments; and - Evaluated the disclosures made in relation to the transition to IFRS as endorsed in the Kingdom of Saudi Arabia by considering the relevant requirements of IFRS 1.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the consolidated financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance or conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the consolidated financial statements.

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, the applicable requirements of the Regulations for Companies and Company's By-laws and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those Charged with Governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. 'Reasonable assurance' is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or the business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit of **Saudi Industrial Services Company ("the Company") and its subsidiaries ("the Group")**.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**For KPMG AI Fozan & Partners
Certified Public Accountants**



Ebrahim Oboud Baeshen
License No: 382



10 Rajab 1439H
Corresponding to: 27 March 2018

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2017

(Expressed in Saudi Arabian Riyals)

	Notes	31 December 2017	31 December 2016	1 January 2016
ASSETS				
Non-current assets:				
Property, plant and equipment	4	927,089,954	745,108,466	542,840,521
Intangible assets	5	1,238,841,157	1,307,795,154	1,372,639,229
Investment property	6	152,430,488	147,754,208	153,971,188
Investments	7	180,297,457	117,473,281	113,366,647
Trade receivables, long-term	10 (a)	8,376,771	--	--
Derivative financial instrument	8	--	--	4,236
Total non-current assets		2,507,035,827	2,318,131,109	2,182,821,821
Current assets:				
Inventories	9	25,502,589	31,120,218	27,113,415
Derivative financial instrument	8	--	24,930	--
Trade and other receivables	10	101,588,415	113,936,782	118,565,253
Cash and cash equivalents	11	150,707,941	195,404,320	252,669,021
Total current assets		277,798,945	340,486,250	398,347,689
Total assets		2,784,834,772	2,658,617,359	2,581,169,510
EQUITY				
Share capital	12	816,000,000	680,000,000	680,000,000
Share premium		36,409,063	36,409,063	36,409,063
Statutory reserve	13	66,615,976	39,758,712	30,549,496
Special reserve	13	--	19,869,813	15,265,205
Other reserves		10,697,262	8,061,385	13,151,743
Retained earnings		137,569,208	224,218,431	184,170,646
Total equity attributable to the shareholders' of		1,067,291,509	1,008,317,404	959,546,153
Parent Company		1,067,291,509	1,008,317,404	959,546,153
Non-controlling interests	15	476,769,749	476,874,551	456,029,897
Total equity		1,544,061,258	1,485,191,955	1,415,576,050
LIABILITIES				
Non-current liabilities:				
Long-term loans and bank facilities	16	839,710,326	836,401,581	838,185,086
Employees' end of service benefits	17	26,693,232	21,883,821	20,635,597
Long-term provisions	18	66,040,748	54,602,445	44,661,233
Derivative financial instruments	8	--	--	17,276
Total non-current liabilities		932,444,306	912,887,847	903,499,192
Current liabilities:				
Current portion of long-term loans and bank facilities	16	146,391,442	116,017,870	112,482,638
Trade payables and other current liabilities	19	156,841,685	136,473,154	138,511,452
Zakat and income tax payable	26	5,096,081	7,536,803	11,100,178
Derivative financial instrument	8	--	509,730	--
Total current liabilities		308,329,208	260,537,557	262,094,268
Total liabilities		1,240,773,514	1,173,425,404	1,165,593,460
Total liabilities and equity		2,784,834,772	2,658,617,359	2,581,169,510

The accompanying notes 1 through 32 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

	Notes	2017	2016
Revenue	21	562,406,807	690,772,150
Costs of revenue	22	<u>(363,719,899)</u>	<u>(398,063,180)</u>
Gross profit		198,686,908	292,708,970
Selling and distribution expenses	23	(19,467,177)	(12,982,042)
General and administrative expenses	24	(105,299,727)	(121,744,287)
Other income, net	25	<u>27,553,350</u>	<u>10,365,647</u>
Operating profit		101,473,354	168,348,288
Finance costs		(34,993,996)	(36,279,222)
Finance income		608,742	1,647,722
Share in results from equity accounted associates, net	7.2	<u>20,735,689</u>	<u>11,650,224</u>
Profit before Zakat and income tax		87,823,789	145,367,012
Zakat and income tax	26	<u>(6,702,089)</u>	<u>(9,330,322)</u>
Profit for the year		<u>81,121,700</u>	<u>136,036,690</u>
Other comprehensive income			
<i>Items that will not be reclassified to profit or loss</i>			
Re-measurement of employees' end of service benefits liability	17.2	(2,999,425)	(712,349)
Share of actuarial losses of equity accounted associates	7.2	(521,236)	(525,569)
<i>Items that are or may be reclassified subsequently to profit or loss</i>			
Cash flow hedges – effective portion of changes in fair value		484,800	(471,760)
Available for sale financial assets – net change in fair value	7.3	<u>2,538,197</u>	<u>(1,287,914)</u>
Other comprehensive loss		<u>(497,664)</u>	<u>(2,997,592)</u>
Total comprehensive income for the year		<u>80,624,036</u>	<u>133,039,098</u>

The accompanying notes 1 through 32 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (CONTINUED)

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

	Notes	2017	2016
Net profit attributable to:			
- Shareholders' of the Parent Company		58,811,404	90,256,095
- Non-controlling interest's share of net income in subsidiaries		<u>22,310,296</u>	<u>45,780,595</u>
	15		
Net profit for the year		<u>81,121,700</u>	<u>136,036,690</u>
Total comprehensive income attributable to:			
- Shareholders' of the Parent Company		58,974,105	87,690,995
- Non-controlling interest's share of net income in subsidiaries		<u>21,649,931</u>	<u>45,348,103</u>
	15		
Total comprehensive income for the year		<u>80,624,036</u>	<u>133,039,098</u>
Earnings per share			
Basic and diluted earnings per share from net profit for the year attributable to the Shareholders' of the Parent Company			
	27	<u>0.72</u>	<u>1.11</u>

The accompanying notes 1 through 32 form an integral part of these consolidated financial statements.

SAUDI INDUSTRIAL SERVICES COMPANY
(A Saudi Joint Stock Company)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

	Equity attributable to the shareholders' of the Parent Company										
	Share capital	Share premium	Statutory reserve	Special reserve	In subsidiaries (Note 14)	Cash flow hedging reserve	Unrealized gain on available for sale investment	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 January 2017	680,000,000	36,409,063	39,758,712	19,869,813	1,133,474	(289,950)	7,217,861	224,218,431	1,008,317,404	476,874,551	1,485,191,955
Total comprehensive income											
Profit for the period	--	--	--	--	--	--	--	58,811,404	58,811,404	22,310,296	81,121,700
Other comprehensive income	--	--	--	--	--	289,950	2,345,927	(2,473,176)	162,701	(660,365)	(497,664)
Transactions with owners of the Company											
Issuance of bonus shares (Note 12)	136,000,000	--	--	--	--	--	--	(136,000,000)	--	--	--
Other transactions / changes											
Transfer to statutory reserve (Note 13)	--	--	5,881,141	1,106,310	--	--	--	(6,987,451)	--	--	--
Transfer between reserves (Note 13)	--	--	20,976,123	(20,976,123)	--	--	--	--	--	--	--
Dividends paid to non-controlling interests' by subsidiaries	--	--	--	--	--	--	--	--	--	(21,754,733)	(21,754,733)
Balance at 31 December 2017	816,000,000	36,409,063	66,615,976	--	1,133,474	--	9,563,788	137,569,208	1,067,291,509	476,769,749	1,544,061,258

The accompanying notes 1 through 32 form an integral part of these consolidated financial statements.

SAUDI INDUSTRIAL SERVICES COMPANY
(A Saudi Joint Stock Company)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

	Equity attributable to the shareholders' of the Parent Company										
	Share capital	Share premium	Statutory reserve	Special reserve	Effect of changes in shareholding percentage in subsidiaries (Note 14)	Cash flow hedging reserve	Unrealized gain on available for sale investment	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 January 2016	680,000,000	36,409,063	30,549,496	15,265,205	4,653,218	(7,250)	8,505,775	184,170,646	959,546,153	456,029,897	1,415,576,050
Total comprehensive income											
Profit for the period	--	--	--	--	--	--	--	90,256,095	90,256,095	45,780,595	136,036,690
Other comprehensive income	--	--	--	--	--	(282,700)	(1,287,914)	(994,486)	(2,565,100)	(432,492)	(2,997,592)
Transactions with owners of the Company											
Transaction with non-controlling interests without change in control	--	--	--	--	(3,519,744)	--	--	--	(3,519,744)	(11,480,256)	(15,000,000)
Dividends paid	--	--	--	--	--	--	--	(34,000,000)	(34,000,000)	--	(34,000,000)
Other distributions	--	--	--	--	--	--	--	(1,400,000)	(1,400,000)	--	(1,400,000)
Other transactions / changes											
Transfer to reserves (Note 13)	--	--	9,209,216	4,604,608	--	--	--	(13,813,824)	--	--	--
Dividends paid to non-controlling interests' by subsidiaries	--	--	--	--	--	--	--	--	--	(12,131,000)	(12,131,000)
Net movement in non-controlling interests'	--	--	--	--	--	--	--	--	--	(892,193)	(892,193)
Balance at 31 December 2016	680,000,000	36,409,063	39,758,712	19,869,813	1,133,474	(289,950)	7,217,861	224,218,431	1,008,317,404	476,874,551	1,485,191,955

The accompanying notes 1 through 32 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

	Notes	2017	2016
Operating activities:			
Profit before Zakat and income tax		87,823,789	145,367,012
<i>Adjustments for:</i>			
Depreciation and amortization	4, 5 & 6	137,592,260	128,318,031
Provision for employees' end of service benefits	17.2	5,709,749	4,830,945
Loss on disposal of property, plant and equipment	25	160,506	135,569
Share of results from equity accounted associates, net	7.2	(20,735,689)	(11,650,224)
Provision / (reversal of provision) for doubtful debts	30.2.3	3,777,935	(366,014)
Amortization of advance rentals		4,103,037	4,103,037
Capital work in progress written off	4.1	625,250	--
Amortization of deferred revenue		(18,910)	(20,329)
Inventories written off		--	618,240
Provision for slow moving and obsolete inventories		3,203,831	--
Provision for asset replacement cost	18	9,416,666	8,093,785
Financial charges		34,993,996	36,279,222
		<u>266,652,420</u>	<u>315,709,274</u>
<u>Changes in operating assets and liabilities:</u>			
Trade and other receivables		81,525	4,994,485
Inventories		2,413,798	(4,625,043)
Trade payable and other current liabilities		20,483,650	(2,107,412)
Cash generated from operating activities		<u>289,631,393</u>	<u>313,971,304</u>
Employees' end of service benefits paid	17.2	(3,981,921)	(4,295,070)
Financial charges paid		(32,414,745)	(34,342,352)
Zakat and income-tax paid	26	(9,684,498)	(12,893,697)
Net cash generated from operating activities		<u>243,550,229</u>	<u>262,440,185</u>
Investing activities:			
Effect of transaction with non-controlling interests without change in control	15	--	(15,000,000)
Dividends received from equity accounted associates	7.2	9,928,474	5,730,107
Additions to property, plant and equipment	4, 5 & 6	(257,004,033)	(259,859,141)
Additions to investments classified as available for sale	7.3.1	(50,000,000)	--
Proceeds from disposal of property, plant and equipment		1,004,404	198,651
Net cash used in investing activities		<u>(296,071,155)</u>	<u>(268,930,383)</u>
Financing activities:			
Borrowings of loans and bank facilities		145,763,944	114,329,781
Repayment of loans and bank facilities		(116,184,664)	(116,681,091)
Dividend and other distributions		--	(35,400,000)
Dividends paid to non-controlling interests by subsidiaries		(21,754,733)	(12,131,000)
Net movement in non-controlling interests		--	(892,193)
Net cash generated from / (used in) financing activities		<u>7,824,547</u>	<u>(50,774,503)</u>
Net change in cash and cash equivalents		<u>(44,696,379)</u>	<u>(57,264,701)</u>
Cash and cash equivalents at the beginning of the year	11	195,404,320	252,669,021
Cash and cash equivalents at the end of the year	11	<u>150,707,941</u>	<u>195,404,320</u>

The accompanying notes 1 through 32 form an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

1. **ORGANISATION AND PRINCIPAL ACTIVITIES**

Saudi Industrial Services Company (“the Company” or “the Parent Company” or “SISCO”) is a joint stock company incorporated in accordance with Saudi Arabian Regulations for Companies under the Ministry of Commerce Resolution No. 223 of 7 Rabi Al Awal 1409 H (corresponding to 18 October 1988) and registered under Commercial Registration No. 4030062502 dated 10 Rabi Al Thani 1409H (corresponding to 20 November 1988) to engage in maintenance, operations and management of factories, industrial facilities, construction of residential buildings and all related facilities such as entertainment centers, malls, restaurants, catering projects, construction of hospitals and buildings to provide health services to factory and industrial company workmen, marketing factory products locally and worldwide, provide services and participate in formation of companies. The principal activity of the Parent Company is investment and management of subsidiaries.

The registered head office of the Parent Company is located at the following address:

Saudi Business Center
P. O. Box 14221,
Jeddah 21424,
Kingdom of Saudi Arabia.

These consolidated financial statements include assets, liabilities and the results of the operations of the Parent Company and its following subsidiaries (“the Group”):

<u>Company</u>	<u>Country of incorporation</u>	<u>Effective shareholding</u>		<u>Principal activities</u>
		<u>2017</u>	<u>2016</u>	
Saudi Trade and Export Development Company Limited (“Tusdeer”)	Saudi Arabia	76%	76%	Management and operation of storage and re-export project situated on the land leased from Jeddah Islamic Port.
Kindasa Water Services Company – Closed Joint Stock Company (“Kindasa”)	Saudi Arabia	65%	65%	Water desalination and treatment plant and sale of water.
Support Services Operation Limited Company (“ISNAD”)	Saudi Arabia	99.28%	99.28%	Development and operation of industrial zones, construction and operation of restaurants, catering and entertainment centers, construction of gas stations, auto servicing and maintenance workshops, and purchase of land for the construction of building thereon and investing the same through sale or lease.
Red Sea Gateway Terminal Company Limited (“RSGT”)	Saudi Arabia	60.6%	60.6%	Development, construction, operation and maintenance of container terminals and excavation and back filling works.
Red Sea Port Development Company – Closed Joint Stock Company (“RSPD”)	Saudi Arabia	60.6%	60.6%	Development, construction, operation and maintenance of container terminals and excavation and back filling works.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

2. BASIS OF PREPARATION

2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are issued by Saudi Organization for Certified Public Accountants ("SOCPA") (here and after refer to as "IFRS as endorsed in KSA"). Up to and including the year ended 31 December 2016, the Group prepared and presented its statutory consolidated financial statements in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia issued by SOCPA and the requirements of the Saudi Arabian Regulations for Companies and the Company's Bylaws in so far as they relate to the preparation and presentation of the financial statements. In these consolidated financial statements, the term "SOCPA Standards" refers to SOCPA Standards before the adoption of IFRS.

For financial periods commencing 1 January 2017, the applicable regulations require the Group to prepare and present financial statements in accordance with IFRS that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are issued by SOCPA. As part of this requirement, the Group has prepared these consolidated financial statements.

As required by the Capital Market Authority ("CMA") through its circular dated 16 October 2016 the Group needs to apply the cost model to measure the property, plant and equipment, investment property and intangible assets upon adopting the IFRS for three years period starting from the IFRS adoption date.

These consolidated financial statements are prepared in accordance with IFRS 1: First time Adoption of International Financial Reporting Standards. The Group has consistently applied the same accounting policies throughout all periods presented, as if these policies had always been in effect.

An explanation of how the transition to IFRS has affected the previously reported equity as at 31 December 2016 and 1 January 2016; and comprehensive income of the Group for the year ended 31 December 2016, including the nature and effect of significant changes in accounting policies from those used in the Group's Financial Statements for the year ended 31 December 2016 is provided in Note 31.

These consolidated financial statements should be read in conjunction with the Group's annual consolidated SOCPA financial statements for the year ended 31 December 2016, and the Group's condensed consolidated interim financial statements for the quarters ended 31 March 2017, 30 June 2017 and 30 September 2017 prepared in accordance with IFRS as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements that are issued by SOCPA.

2.2 Basis of Measurement

These consolidated financial statements have been prepared under the historical cost basis, except for available-for-sale investments and derivative financial instruments which are stated at fair value, defined benefit obligation which is recognised at the present value of future obligations using the Projected Unit Credit Method and provision for asset replacement cost which is recognised at the present value of depreciated cost of future replaceable assets as per contractual requirements of service concession arrangement.

2.3 Functional and presentation currency

These consolidated financial statements are presented in Saudi Arabian Riyals ("SR") which is the Group's functional and presentation currency. All amounts have been rounded off to the nearest Riyals, unless otherwise stated.

2.4 Critical accounting estimates and judgments

The preparation of consolidated financial statements, in conformity with IFRS as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, requires the use of judgements, estimates and assumptions. Such estimates and assumptions may affect the balances reported for certain assets and liabilities as well as the disclosure of certain contingent assets and liabilities as at the consolidated statement of financial position date. Any estimates or assumptions affecting assets and liabilities may also affect the reported revenues and expenses for the same reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

a) Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties that have a significant risk of resulting in material adjustment in the following years are stated below:

- i) *Impairment of non-derivative financial assets - (Note 3.10 (a))* (impairment of non-derivative financial assets) describes the key assumption and estimation uncertainties underlying recoverable amounts for non-derivative financial assets.
- ii) *Impairment of non-financial assets - (Note 3.10 (b))* (impairment of non-financial assets) describes the key assumption and estimation uncertainties underlying recoverable amounts for non-financial assets.
- iii) *Useful lives of property, plant and equipment*

The management determines the estimated useful lives of property, plant and equipment for calculating depreciation. This estimate is determined after considering expected usage of the assets or physical wear and tear. Management reviews the residual value and useful lives annually and future depreciation charges are adjusted where management believes the useful lives differ from previous estimates.

- iv) *Employee benefits – defined benefit plan*

Certain actuarial assumptions have been adopted as disclosed in Note 17 to the consolidated financial statements for valuation of present value of defined benefit obligations. Any changes in these assumptions in future years might affect gains and losses in those years.

- v) *Provision for equipment replacement cost*

Provision for equipment replacement cost is assessed periodically based on the Build, Operate and Transfer Agreement and is discounted at a rate reflective of the term of the obligation. Significant assumptions included in the determination of this estimate are disclosed in Note 18.

b) Judgements

Further, information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the Financial Statements is included in the following notes:

- i) Classification of investment property (Note 3.7)
- ii) Lease classification (Note 3.8)
- iii) Provision and contingencies (Note 3.12)
- iv) Consolidation: whether the Group has de facto control over an investee (Note 3.1)

c) Measurement of fair values

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. Group's management has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values, and reports directly to the Chief Operating Decision Maker (CODM) of the Group.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

Group's management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the evidence obtained from the third parties is assessed to support the conclusion that these valuations meet the requirements of IFRS, including the level in the fair value hierarchy in which the valuations should be classified.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

When quoted prices are available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price.

Subsequently, that difference is recognised in the consolidated statement of profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

3. SIGNIFICANT ACCOUNTING POLICIES

The accompanying accounting policies set out below have been adopted by the Group for the preparation of these consolidated financial statements. These accounting policies have been applied consistently to all periods presented in these consolidated financial statements. Certain **comparative amounts have been reclassified to conform to the current period's presentation**.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

3.1 Basis of consolidation

These consolidated financial statements comprising the consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows and notes to the consolidated financial statements of the Group include assets, liabilities and results of the operations of the Company and its subsidiaries as set out in Note 1. The Company and its subsidiaries are collectively referred to as the Group. Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control commences until the date on which control ceases.

The Group accounts for the business combinations (except for entities under common control) using the acquisition method when control is transferred to the Group. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. The excess of the cost of acquisition and the fair value of non-**controlling interests ("NCI")** over the fair value of the identifiable net assets acquired is recorded as goodwill in the consolidated statement of financial position. When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss. NCI are measured at their **proportionate share of the acquiree's net identifiable assets at the date of acquisition. The portion of profit or loss and net assets** not controlled by the Group are presented separately in the consolidated statement of profit or loss and other comprehensive income and within equity in the consolidated statement of financial position. Intra-group balances and transactions, and any unrealized income and expenses arising from intra group transactions, are eliminated. Accounting policies of subsidiaries are aligned, where necessary to ensure consistency with the policies adopted by the Group. The Company and its subsidiaries have the same reporting periods.

Business combinations including entities or business under common control are measured and accounted for using book value. The assets and liabilities acquired are recognized at the carrying amounts as transferred from the controlling company's **books of accounts**. The components of equity of the acquired entities are added to the same components within the Group equity and any profit or loss arising is recognized directly in the consolidated statement of changes in equity.

Investments in associates and jointly controlled entity (equity accounted investees)

The Group's interest in equity-accounted investee comprise interest in a joint venture and investments in associates.

A joint venture is an arrangement in which the Company has joint control whereby the Company has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

Investments in associates and joint ventures (equity accounted investees) are accounted for using the equity method and are recognised initially at cost. Subsequent to initial recognition, the consolidated **financial statements include the Group's share of** the profit or loss and other comprehensive income of equity accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in equity accounted investees. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate and joint venture is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the investment in associate / joint venture and its carrying value and recognises the loss in the consolidated statement of profit or loss.

When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest, including any long-term investments, is reduced to nil, and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognised in consolidated statement of profit or loss.

Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee.

3.2 Foreign currency

i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in the consolidated statement of profit or loss except for foreign currency differences arising on translation of available for sale investments and effective portion of qualifying cash flow hedge, which are recognized in other comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the initial recognition. Foreign currency gains and losses are reported on a net basis in consolidated statement of profit or loss.

ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Saudi Riyals at the exchange rates at the reporting date. The income and expenses of foreign operations are translated to Saudi Riyals at exchange rates at the dates of the transactions.

Foreign currency differences arising on translation of foreign operations are recognized in other comprehensive income and accumulated in the translation reserve except to the extent that the translation difference is allocated to non-controlling interests.

Dividends received from foreign associates are translated at the exchange rate in effect at the transaction date and related currency translation differences are realized in the consolidated statement of profit or loss.

When a foreign operation is disposed of in its entirety or partially such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to consolidated statement of profit or loss as part of the gain or loss on disposal. If the Group disposes of part of its interest in a subsidiary but retains control, then the relevant proportion of the cumulative amount is reattributed to NCI.

3.3 Financial instruments

a) Non-derivative financial assets

The Group initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

The Group has the following non-derivative financial assets: loans and receivables, available-for sale financial assets and cash and cash equivalents.

i) Loans and receivables

Loans and receivables comprise trade and other receivables that are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses and allowance for any doubtful debts. Allowance for doubtful debts is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Such allowances are charged to consolidated statement of profit or loss. When account receivable is uncollectible, it is written-off against the allowances for doubtful debts. Any subsequent recoveries of amounts previously written-off are credited in the consolidated statement of profit or loss.

ii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale and that are not classified as loans and receivables, held to maturity financial assets or financial asset at fair value through profit or loss. The **Group's investments in equity securities are classified as available-for-sale** financial assets. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value (unless the fair value for equity securities cannot be reliably measured and they are carried at cost). Changes in fair value, other than impairment losses on available-for sale equity instruments, are recognised in other comprehensive income and presented within equity in the fair value reserve. When an investment is derecognised, the cumulative gain or loss in equity is transferred to consolidated statement of profit or loss.

b) Non-derivative financial liabilities

Financial liabilities are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument. Such financial liabilities are recognised initially at fair value minus, in case of financial liability not at fair value through profit or loss, any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest method except for financial liabilities at fair value through profit or loss, which are measured at fair value. Changes in fair value of liabilities at fair value through profit or loss, along with any interest expense, are recognized in the consolidated statement of profit or loss.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Group has the following non-derivative financial liabilities: long-term loans and bank facilities and trade payable and other current liabilities.

c) Derivative financial instruments, including hedge accounting

The Group holds derivative financial instruments to hedge its interest rate risk exposures.

On initial designation of the hedge, the Group formally documents the relationship between the hedging instrument(s) and hedged item(s), including the risk management objectives and strategy in undertaking the hedge transaction, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of **the hedge relationship as well as on an ongoing basis, whether the hedging instruments are expected to be "highly effective"** in offsetting the changes in the fair value or cash flows of the respective hedged items during the period for which the hedge is designated, and whether the actual results of each hedge are within a range of 80-125 percent.

Derivatives are recognised initially at fair value; any directly attributable transaction costs are recognized in consolidated statement of profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

d) Cash flow hedge

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect net income, the

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

effective portion of changes in the fair value of the derivative is recognised in other comprehensive income and presented in the hedging reserve within consolidated statement of changes in equity. The amount recognised in other comprehensive income is removed and included in the consolidated statement of profit or loss in the same period as the hedged cash flows affect net income, under the same line item in the statement of comprehensive income as the hedged item. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in the consolidated statement of profit or loss.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss.

e) *Offsetting*

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

3.4 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash at banks in current accounts and other short-term highly liquid investments with original maturities of three month or less, if any, which are available to the Group without any restrictions.

3.5 Property, Plant and Equipment

a) *Recognition and measurement*

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and borrowing costs on qualifying assets.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised net within other income in consolidated statement of profit or loss.

b) *Subsequent costs*

The cost of replacing a part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in the consolidated statement of profit or loss as incurred.

c) *Depreciation*

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is recognised in the consolidated statement of profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets, development cost of leasehold land and building on leasehold land are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Land is not depreciated.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

The estimated useful lives for the current and comparative periods are as follows:

	<u>Useful life</u>
Buildings	Shorter of lease / concession period or 10 – 50 years
Leasehold improvements	Shorter of lease / concession period or 10 – 28 years
Plant and equipment	Shorter of lease / concession period or 5 – 20 years
Machinery and equipment	2 – 25 years
Motor vehicles and tankers	5 – 10 years
Fixtures and furnishing	5 – 10 years
Computers and equipment	2 - 5 years

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

Capital work-in-progress are carried at cost less any recognised impairment loss. When the assets are ready for intended use, the capital work in progress is transferred to the appropriate property, plant and equipment category and is accounted for in accordance with the Group's policies.

3.6 Intangibles

a) Port concession rights

The Group's port terminal operations are conducted pursuant to a long-term concession arrangement. The Group recognises port concession rights arising from a service concession arrangement, in which the public sector ("the grantor") controls or regulates the services provided, the prices charged and also controls any significant residual interest in the infrastructure such as property and equipment if the infrastructure is existing infrastructure of the grantor or the infrastructure is constructed or purchased by the Group as part of the service concession arrangement.

The Group recognises an intangible asset arising from a service concession arrangement when it has a right to charge for use of the concession infrastructure. An intangible asset received as consideration for providing construction or upgrade services in a service concession arrangement is measured at fair value on initial recognition with reference to the fair value of the services provided.

The port concession rights include all costs incurred towards construction of the container terminal. The port concession rights are stated at cost, less amortization of cost. The estimated useful life of an intangible asset in a service concession arrangement is the period from when the Group is able to charge the public for the use of the infrastructure to the end of the concession period.

b) Right to use land

Right to use land is measured on initial recognition at cost. Following initial recognition, right to use land is carried at cost less any accumulated amortisation and any accumulated impairment losses. Right to use land is amortized over the concession period on straight line basis.

c) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets.

Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity accounted investee.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

The carrying value of goodwill is reviewed annually to determine whether any objective indicator of impairment exists, unless an event or change in circumstances occurs during the year indicating an impairment of the carrying value, which requires a valuation of goodwill during the year. Goodwill includes Company's share and share of non-controlling interests.

d) *Other intangible assets*

Other intangible assets, including softwares, that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses.

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in the consolidated statement of profit or loss as incurred.

Amortisation is calculated over the cost of the asset, or other amount substituted for cost, less its residual value.

Amortisation is recognised in consolidated statement of profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful lives for the current and comparative periods are as follows:

	<u>Useful life</u>
Computer software	2 – 5 years

3.7 Investment properties

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment properties are measured initially at cost, including transaction costs. Subsequently investment properties are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing parts of the investment properties and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of investment properties are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly. All repairs and maintenance costs are recognised in the consolidated statement of profit or loss as incurred.

Investment properties are derecognised either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Realized gains or losses on disposal of investment properties, representing the difference between the net disposal proceeds and the carrying amount, are included in the consolidated statement of profit or loss in the period in which they arise.

Transfers are made to (or from) investment properties only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the depreciated value at the date of change.

3.8 Operating leases

Payments made under operating leases are recognised in the consolidated statement of profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

3.9 Inventories

Inventories are stated at the lower of cost and net realizable value. The cost of inventories is principally based on the weighted average principle, and includes expenditure incurred in acquiring the inventories and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories, cost includes an appropriate share of production overheads based on normal operating capacity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and selling expenses.

3.10 Impairment

a) *Non derivative financial assets*

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (excluding equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, or the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

i) *Loans and receivables*

The Group considers evidence of impairment for receivables at both a specific asset and collective level. All individually significant receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Receivables that are not individually significant are collectively assessed for impairment by grouping together receivables with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss is calculated as the difference between an asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in net income and reflected in an allowance account. When the Group considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through net income.

ii) *Available for sale investments*

Impairment losses on available-for-sale financial assets are recognised by reclassifying the losses accumulated in the fair value reserve to consolidated statement of profit or loss. The amount reclassified is the difference between the acquisition cost (net of any principal repayment and amortisation) and the current fair value, less any impairment loss previously recognised in profit or loss. If the fair value of an impaired available-for-sale debt security subsequently increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed through profit or loss. However, any subsequent increase in the fair value of an impaired available-for-sale equity security is recognized in other comprehensive income.

iii) *Investment in associates and joint venture*

An impairment loss in respect of an equity-accounted investee is measured by comparing the recoverable amount of the investment with its carrying amount. An impairment loss is recognised in the consolidated statement of profit or loss, and is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

b) *Non-financial assets*

The carrying amounts of the Group's non-financial assets, other than inventories, investment properties and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill, and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each year at the same time.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the “cash-generating unit, or CGU”). For the purposes of goodwill impairment testing, goodwill acquired in a business combination is allocated to the group of CGUs that is expected to benefit from the synergies of the combination. This allocation is subject to an operating segment ceiling test and reflects the lowest level at which that goodwill is monitored for internal reporting purposes.

An impairment loss is recognised if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognised in the consolidated statement of profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed **only to the extent that the asset's carrying amount does not exceed the carrying amount** that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill that forms part of the carrying amount of an investment in an associate is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate is tested for impairment as a single asset when there is objective evidence that the investment in an associate may be impaired.

3.11 Employee benefits

Employee benefits are payable to all employees employed under the terms and conditions of the Labor Laws applicable on the Company and its subsidiaries, on termination of their employment contracts.

The Group's obligation in respect of defined benefit plan is calculated by estimating the amount of future benefits that employees have earned in current and prior periods and discounting that amount to arrive at present value.

The Group sets assumptions used in determining the key elements of the costs of meeting such future obligations. These **assumptions are set after consultation with the Group's actuaries and include those used to determine regular service costs and the financing elements related to the liabilities.** The calculation of defined benefit obligation is performed by a qualified actuary using the projected unit credit method.

Re-measurement of defined benefit liability, which comprise of actuarial gains and losses are recognized immediately in other comprehensive income. The Group determines net interest expense on the defined benefit obligation for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to then net defined benefit, taking into account any change in the net defined benefit obligation during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in the consolidated statement of profit or loss.

3.12 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

3.13 Revenue

Revenue represents the gross inflow of economic benefits arising in the course of the ordinary activities of the Group when those inflows result in increases in equity, other than increases relating to contributions from equity participants.

Revenue is recognized to the extent of the following recognition requirements:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

- it is probable that the economic benefits will flow to the Group
- it can be reliably measured, regardless of when the payment is being made, and
- the cost incurred to date and expected future costs are identifiable and can be measured reliably.

Revenue is measured at the fair value of the consideration received or receivable under contractually defined terms of payment. The specific recognition criteria described below must also be met before the revenue is recognized.

i) Sale of goods

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognised when persuasive evidence exists, usually in the form of an executed sales agreement, that the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognised as a reduction of revenue as the sales are recognised.

The timing of the transfer of risks and rewards varies depending on the individual terms of the sales agreement. For sales of goods including water, the transfer usually occurs when the product is delivered to the customer.

ii) Rendering of services

The Group is involved in provision of operational services at Jeddah Islamic Port, as well as provision of logistical and maintenance services. If the services under a single arrangement are rendered in different reporting periods, then the consideration is allocated on a relative fair value basis between the different services. The Group recognises revenue from rendering of services in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed based on the assessment of the work performed / completed under the contractual obligation undertaken to be performed as per the work order / contract / sales order.

Service revenue represents the invoiced value of services rendered by the Group during the period, net of trade discounts, wherever applicable.

iii) Rental revenue

Revenue from investment properties is recognized on a straight line basis over respective lease periods. Lease revenue relating to subsequent years is deferred and recognised as income over future periods. Lease incentives granted are recognised as an integral part of the total rental, over the term of the lease.

iv) Contract revenue

Contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments, to the extent that it is probable that they will result in revenue and can be measured reliably.

If the outcome of a construction contract can be estimated reliably, then contract revenue is recognised in profit or loss in proportion to the stage of completion of the contract. The stage of completion is assessed with reference to surveys of work performed. Otherwise, contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable.

Contract expenses are recognised as incurred unless they create an asset related to future contract activity. An expected loss on a contract is recognised immediately in the consolidated statement of profit or loss.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

3.14 Finance income and finance costs

Finance income comprises interest income on funds invested and dividend income. Interest income is recognised as it accrues in consolidated statement of profit or loss, using the effective interest method. Dividend income is recognised in the consolidated **statement of profit or loss on the date that the Group's right to receive payment is established, which in the case of quoted securities is the ex-dividend date.**

Finance costs comprise interest expense on borrowings, unwinding of the discount on provisions, and impairment losses recognised on financial assets and foreign currency gain or loss on financial assets and liabilities. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in consolidated statement of profit or loss using the effective interest method.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

3.15 Segment reporting

a) Business segment is group of assets, operations or entities:

- i) engaged in business activities from which it may earn revenue and incur expenses including revenues and expenses **that relate to transactions with any of the Group's other components;**
- ii) **the results of its operations are continuously analyzed by Group's Chief Operating Decision Maker (CODM)** in order to make decisions related to resource allocation and performance assessment; and
- iii) for which financial information is discretely available.

Segment results that are reported to the CODM include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

b) Geographical segment

A geographical segment is group of assets, operations or entities engaged in revenue producing activities within a particular economic environment that are subject to risks and returns different from those operating in other economic environments.

3.16 Dividends

Interim dividends are recorded as liability in the period in which they are approved by the Board of Directors. Final dividends are recorded in the period in which they are approved by the shareholders.

3.17 Zakat and income tax

Zakat is provided for in accordance with General Authority of Zakat and Tax ("GAZT") regulations. Income tax for mixed and foreign entities is provided for in accordance with the relevant income tax regulations of the countries of incorporation. Adjustments arising from final Zakat and income tax assessments are recorded in the period in which such assessments are made.

3.18 Deferred tax

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary differences arise from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognized if the temporary difference arises from the initial recognition of goodwill.

3.19 New Standards, Amendments and Standards issued and not yet effective

a) New Standards, Amendment to Standards and Interpretations

The Group has adopted, as appropriate, the following new and amended IASB Standards:

1) *Disclosure Initiative (Amendments to IAS 7)*

The amendments require disclosures that enable users of Financial Statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.

Group's **financing activities, as disclosed in** the consolidated statement of cash flows, represents only cash flow changes, except for finance cost for which non cash change is reflected in cash flow from operating activities.

2) *Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12)*

The amendments clarify the accounting for deferred tax assets for unrealised losses on debt instruments measured at fair value.

Group does not hold any debt instruments measured at fair value; therefore, there is no impact of this amendment on the consolidated financial statements.

3) *Annual Improvements to IFRSs 2014–2016 Cycle (Amendments to IFRS 12 Disclosure of Interests in Other Entities)*

The amendments clarify that disclosure requirements for interests in other entities also apply to interests that are classified as held for sale or distribution.

There is no impact of this amendment on these consolidated financial statements.

b) Standards issued but not yet effective

Following are the new standards and amendments to standards which are effective for annual periods beginning on or after 1 January 2018 and earlier application is permitted; however, the Group has not early adopted them in preparing these consolidated financial statements.

i. *IFRS 15 Revenue from Contracts with Customers*

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes. IFRS 15 is effective for annual periods beginning on or after 1 January 2018. As of this year end, the Company is in the process of completing its evaluation of impact of IFRS 15 on its revenue recognition policy.

ii. *IFRS 9 Financial Instruments*

In July 2014, the International Accounting Standards Board issued the final version of IFRS 9 Financial Instruments. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted.

Classification – Financial assets

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held to maturity, loans and receivables and available for sale.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

IFRS 9 requires that derivatives embedded in the contracts should not be separated from the host contract which is a financial asset instead the hybrid financial instrument as a whole is assessed for classification.

Impairment – Financial Assets and Contract Assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. This will require considerable judgement as to how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis. The new impairment model will apply to financial assets measured at amortised cost or FVOCI, except for investments in equity instruments, and to contract assets.

Under IFRS 9, loss allowances will be measured on either of the following bases:

- 12-month ECLs are those that result from possible default events within the 12 months after the reporting date; and
- Lifetime ECLs are those that result from all possible default events over the expected life of a financial instrument.

Lifetime ECL measurement applies if the credit risk of a financial asset at the reporting date has increased significantly since initial recognition and 12-month ECL measurement applies if it has not.

An entity may determine that a financial asset's credit risk has not increased significantly if the asset has low credit risk at the reporting date. However, lifetime ECL measurement always applies for trade receivables and contract assets without a significant financing component; an entity may choose to apply this policy also for trade receivables and contract assets with a significant financing component.

Classification – Financial Liabilities

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities. However, under IAS 39 all fair value changes of liabilities designated as at FVTPL are recognised in profit or loss, whereas under IFRS 9 these fair value changes are generally presented as follows:

- the amount of change in the fair value that is attributable to changes in the credit risk of the liability is presented in OCI;
- the remaining amount of change in the fair value is presented in profit or loss.

Hedge accounting

When initially applying IFRS 9, the Group may choose as its accounting policy to continue to apply the hedge accounting requirements of IAS 39 instead of the requirements in IFRS 9.

IFRS 9 will require the Group to ensure that hedge accounting relationships are aligned with the Group's risk management objectives and strategy and to apply a more qualitative and forward-looking approach to assessing hedge effectiveness. IFRS 9 also introduces new requirements regarding rebalancing of hedge relationships and prohibiting voluntary discontinuation of hedge accounting. Under the new model, it is possible that more risk management strategies, particularly those involving hedging a risk component (other than foreign currency risk) of a non-financial item, will be likely to qualify for hedge accounting.

Under IAS 39, for all cash flow hedges, the amounts accumulated in the cash flow hedge reserve are reclassified to profit or loss as a reclassification adjustment in the same period as the hedged expected cash flows affect profit or loss. However, under IFRS 9, for cash flow hedges of foreign currency risk associated with forecast non-financial asset purchases, the amounts accumulated in the cash flow hedge reserve and the cost of hedging reserve will instead be included directly in the initial cost of the non-financial asset when it is recognised.

Disclosures

IFRS 9 will require extensive new disclosures, in particular about hedge accounting, credit risk and expected credit losses. As of this year-end, the Group is in the process of completing its evaluation of impact of expected credit loss model on impairment of its financial assets.

Transition

Changes in accounting policies resulting from the adoption of IFRS 9 will generally be applied retrospectively except as described below:

- The Group plans to take advantage of the exemption allowing it not to restate comparative information for prior periods with respect to classification and measurement (including impairment) changes. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 generally will be recognised in retained earnings and reserves as at 1 January 2018.
- New hedge accounting requirements should generally be applied prospectively. However the Group may elect to apply the expected change in accounting for forward points retrospectively.

iii. IFRS 16 Leases

IFRS 16 introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognises a right-of-use asset

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard is effective for annual periods beginning on or after 1 January 2019. Early adoption is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16.

Determining whether an arrangement contains a lease

On transition to IFRS 16, the Company can choose whether to:

- Apply the IFRS 16 definition of a lease to all its contracts; or
- Apply a practical expedient and not reassess whether a contract is, or contains, a lease.

Transition

As a lessee, the Company can either apply the standard using a:

- Retrospective approach; or
- Modified retrospective approach with optional practical expedients.

The lessee applies the election consistently to all of its leases. The Company currently plans to apply IFRS 16 initially on 1 January 2019. The Group has not yet determined which transition approach to apply.

As a lessor, the Group is not required to make any adjustments for leases in which it is a lessor except where it is an intermediate lessor in a sub-lease.

iv. Annual Improvements to IFRSs 2014–2016 Cycle

- IFRS 1 First-time Adoption of IFRS - Outdated exemptions for first-time adopters of IFRS are removed. Effective for annual periods beginning on or after 01 January 2018.
- IAS 28 Investments in Associates and Joint Ventures - A venture capital organisation, or other qualifying entity, may elect to measure its investments in an associate or joint venture at fair value through profit or loss. This election can be made on an investment-by-investment basis.

A non-investment entity investor may elect to retain the fair value accounting applied by an investment entity associate or investment entity joint venture to its subsidiaries. This election can be made separately for each investment entity associate or joint venture. Effective retrospectively for annual periods beginning on or after 1 January 2018; early application is permitted.

v. Other Amendments

The following new or amended standards are not yet effective and neither expected to have a significant impact on the Company's financial statements.

- Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2).
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28).
- Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments to IFRS 4) Amendments respond to industry concerns about the impact of differing effective dates.
- Transfers of Investment Property (Amendments to IAS 40) – A property asset is transferred when, and only when, there is evidence of an actual change in its use.
- IFRIC 22 Foreign Currency Transactions and Advance Consideration - clarifies the transaction date used to determine the exchange rate.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

4. PROPERTY, PLANT AND EQUIPMENT, NET

Property, plant and equipment comprises of the following:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Property, plant and equipment (Note 4.1)	298,137,823	289,245,301	277,005,982
Property and equipment of bonded and re-export project (Note 4.2)	32,637,572	32,353,303	32,857,082
Property and equipment – port terminal operations (Note 4.3)	<u>596,314,559</u>	<u>423,509,862</u>	<u>232,977,457</u>
	<u><u>927,089,954</u></u>	<u><u>745,108,466</u></u>	<u><u>542,840,521</u></u>

SAUDI INDUSTRIAL SERVICES COMPANY
(A Saudi Joint Stock Company)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

4. PROPERTY, PLANT AND EQUIPMENT, NET (continued)

4.1 Property, plant and equipment

The movement in property, plant and equipment is as follows:

	Land	Leasehold improvements	Motor vehicles & tankers	Tools & equipments	Furniture & fixtures	Computers	Desalination plants	Capital work-in-progress	Total
Cost:									
Balance at 1 January 2017	66,808,150	131,943	13,953,315	15,538,731	11,621,299	3,022,950	315,155,265	46,714,078	472,945,731
Additions during the year	--	--	653,749	293,899	377,326	580,886	668,278	44,472,508	47,046,646
Disposals during the year	--	--	(1,033,424)	(646,841)	(220,826)	--	(2,669,886)	--	(4,570,977)
Written off during the year	--	--	--	--	--	--	--	(625,250)	(625,250)
Transfer to investment property (Note 6)	--	--	--	--	--	--	--	(13,001,484)	(13,001,484)
Transfers during the year	--	--	--	--	170,712	2,456,335	7,087,594	(9,714,641)	--
Balance at 31 December 2017	66,808,150	131,943	13,573,640	15,185,789	11,948,511	6,060,171	320,241,251	67,845,211	501,794,666
Depreciation:									
Balance at 1 January 2017	--	131,943	10,347,331	9,485,122	6,563,903	2,741,267	154,430,864	--	183,700,430
Charge for the year	--	--	1,124,795	778,923	1,216,644	179,342	20,063,603	--	23,363,307
Disposals during the year	--	--	(904,002)	(626,647)	(95,847)	--	(1,780,398)	--	(3,406,894)
Balance at 31 December 2017	--	131,943	10,568,124	9,637,398	7,684,700	2,920,609	172,714,069	--	203,656,843
Net book value:									
As at 31 December 2017	66,808,150	--	3,005,516	5,548,391	4,263,811	3,139,562	147,527,182	67,845,211	298,137,823
As at 31 December 2016	66,808,150	--	3,605,984	6,053,609	5,057,396	281,683	160,724,401	46,714,078	289,245,301
As at 1 January 2016	66,808,150	--	3,871,672	6,845,762	5,608,039	279,736	176,261,331	17,331,292	277,005,982

a) The desalination plant and filling stations are situated on land leased from the Jeddah Islamic Port for a period of 20 years: from 7 March 2000 corresponding to 1 Dhul Hijjah 1420H. Kindasa Water Services Company has the option of renewing the lease agreement on expiry of the initial lease term.

b) The property, plant and equipment of Kindasa Water Services Company are mortgaged to Saudi Industrial Development Fund (Note 16 (a)).

c) Capital work-in-progress mainly represents extension and upgradation of desalination facilities and construction work on Rabigh desalination facility and new logistic hub and logistic park projects in Jeddah.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

4.2 **Property and equipment of bonded and re-export project**

The movement in property and equipment of bonded and re-export project is as follows:

	Leasehold improvements	Buildings on leasehold land	Equipment	Capital work- in- progress	Total
Cost:					
Balance at 1 January 2017	25,068,470	20,564,261	1,203,875	--	46,836,606
Additions during the year	--	--	--	2,010,220	2,010,220
Transfers from Capital work in progress	2,010,220	--	--	(2,010,220)	--
Balance at 31 December 2017	<u>27,078,690</u>	<u>20,564,261</u>	<u>1,203,875</u>	<u>--</u>	<u>48,846,826</u>
Depreciation:					
Balance at 1 January 2017	10,777,404	2,505,457	1,200,442	--	14,483,303
Charge for the year	820,429	902,089	3,433	--	1,725,951
Balance at 31 December 2017	<u>11,597,833</u>	<u>3,407,546</u>	<u>1,203,875</u>	<u>--</u>	<u>16,209,254</u>
Net book value:					
At 31 December 2017	<u>15,480,857</u>	<u>17,156,715</u>	<u>--</u>	<u>--</u>	<u>32,637,572</u>
At 31 December 2016	<u>14,291,066</u>	<u>18,058,804</u>	<u>3,433</u>	<u>--</u>	<u>32,353,303</u>
As at 1 January 2016	<u>13,865,500</u>	<u>18,960,893</u>	<u>30,689</u>	<u>--</u>	<u>32,857,082</u>

The buildings and leasehold improvements are situated on a plot of land leased from Jeddah Islamic Seaport Authority for a nominal annual rental. The initial lease agreement is for 20 Hijra years starting from 15 Muharram 1419H (corresponding to 11 May 1998) with a grace period of two Hijra years. On 22 Ramadan 1424H (corresponding to 16 November 2003) the lease agreement was extended to 40 Hijra years.

SAUDI INDUSTRIAL SERVICES COMPANY
(A Saudi Joint Stock Company)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

4. PROPERTY, PLANT AND EQUIPMENT, NET (continued)

4.3 Property and equipment – port terminal operations

The movement in property and equipment – port terminal operations is as follows:

	Leasehold improvements	Motor vehicles	Furniture and fixtures	Computers and equipments	Machinery and equipments	Capital work-in-progress	Total
Cost:							
Balance at 1 January 2017	70,142,955	4,288,219	17,607,831	7,268,698	201,555,208	206,376,892	507,239,803
Additions during the year	1,775,431	254,609	519,182	897,861	1,592,149	201,754,908	206,794,140
Disposals during the year	--	--	(241,018)	--	(17,879)	--	(258,897)
Transfers during the year	260,732,444	310,000	--	94,149	146,034,757	(407,171,350)	--
Balance at 31 December 2017	332,650,830	4,852,828	17,885,995	8,260,708	349,164,235	960,450	713,775,046
Depreciation:							
Balance at 1 January 2017	9,144,159	2,327,765	7,529,763	4,795,314	59,932,940	--	83,729,941
Charge for the year	12,881,642	568,034	2,095,936	1,225,322	17,217,682	--	33,988,616
Disposals during the year	--	--	(240,191)	--	(17,879)	--	(258,070)
Balance at 31 December 2017	22,025,801	2,895,799	9,385,508	6,020,636	77,132,743	--	117,460,487
Net book value:							
At 31 December 2017	310,625,029	1,957,029	8,500,487	2,240,072	272,031,492	960,450	596,314,559
At 31 December 2016	60,998,796	1,960,454	10,078,068	2,473,384	141,622,268	206,376,892	423,509,862
As at 1 January 2016	32,262,138	1,005,583	9,848,481	2,223,956	106,984,065	80,653,234	232,977,457

a) Capital-work-in progress mainly represents ongoing construction and expansion works on terminal berths.

b) RSGT's Jara facility has been secured against property and equipment – port terminal operations (Note 16 (b) and (d)).

c) RSGT's Jara facility has been secured against property and equipment – port terminal operations (Note 16 (b) and (d)).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

4.4 Depreciation charge for the year has been allocated as follows:

	31 December 2017	31 December 2016
Cost of revenue	47,246,026	37,916,865
Selling and distribution expenses (Note 23)	7,482,663	7,247,898
General and administration expenses (Note 24)	4,349,185	5,411,690
	<u>59,077,874</u>	<u>50,576,453</u>

5. **INTANGIBLE ASSETS**

Intangible assets comprise of the following:

	31 December 2017	31 December 2016	1 January 2016
Port concession rights (Note 'a')	1,198,629,009	1,265,051,723	1,331,555,732
Right to use land (Note 'b')	27,298,792	28,432,583	29,565,153
Goodwill (Note 'c')	8,776,760	8,776,760	8,776,760
Other intangible assets (Note 'd')	4,136,596	5,534,088	2,741,584
	<u>1,238,841,157</u>	<u>1,307,795,154</u>	<u>1,372,639,229</u>

RSGT's Ijara facility has been secured against intangible assets – port concession rights (Note 16 (b)).

a) **Port concession rights**

The movement in port concession rights is as follows:

	31 December 2017
Cost:	
Balance at 1 January and 31 December 2017	<u>1,711,145,484</u>
Amortisation:	
Balance at 1 January 2017	446,093,761
Charge for the year	66,422,714
Balance at 31 December 2017	<u>512,516,475</u>
Net book value:	
At 31 December 2017	<u>1,198,629,009</u>
At 31 December 2016	<u>1,265,051,723</u>
As at 1 January 2016	<u>1,331,555,732</u>

Amortization charge for the year has been allocated to cost of sales.

b) **Right to use land**

Saudi Trade and Export Development Company (Tusdeer) had an agreement with Saudi Arabian Seaport Authority ("SEAPA") for the construction of a container terminal at the re-export zone of Jeddah Islamic Port. This Build-Operate-Transfer ("BOT") Service Concession Agreement with SEAPA has been novated by Tusdeer to RSGT, effective from 22 Shawal 1428H (corresponding to 3 November 2007), and the duration of this agreement is 32 years. As per the BOT agreement, at the end of the concession period, the property and equipment underlying the quay project's intangible assets shall be transferred to SEAPA.

c) **Goodwill**

Goodwill of SR 9.3 million was recognised on acquisition of Kindasa Water Services Company (Kindasa), a subsidiary; and its carrying value as of 31 December 2017 is SR 8.8 million (31 December 2016: SR 8.8 million and 1 January 2016: SR 8.8 million).

The management reviews goodwill for impairment annually and when there is an indicator of impairment. For the purposes of impairment testing, goodwill has been allocated to the subsidiary (i.e. cash generating unit). The recoverable amount of the cash

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

generating unit has been determined based on a value in use calculation, using cash flow projections based on financial budgets approved by the senior management and Board of Directors of Kindasa.

During the year ended 31 December 2017, goodwill has been reviewed for indicators of impairment and no indicators for impairment have been identified.

d) **Other intangible assets**

Other intangible assets comprise of computer software and software licenses used by the Group companies to manage their financial and operational activities.

The movement in other intangible assets is as follows:

	31 December 2017
Cost:	
Balance at 1 January 2017	19,714,440
Additions during the year	516,040
Balance at 31 December 2017	<u>20,230,480</u>
Amortisation:	
Balance at 1 January 2017	14,180,352
Charge for the year	1,913,532
Balance at 31 December 2017	<u>16,093,884</u>
Net book value:	
At 31 December 2017	<u><u>4,136,596</u></u>
At 31 December 2016	<u><u>5,534,088</u></u>
As at 1 January 2016	<u><u>2,741,584</u></u>

Amortization charge for the year has been allocated as follows:

	31 December 2017	31 December 2016
General and administration expenses (Note 24)	1,813,386	1,454,494
Selling and distribution expenses (Note 23)	87,062	112,179
Cost of revenue	13,084	10,903
	<u>1,913,532</u>	<u>1,577,576</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

6. INVESTMENT PROPERTIES

The movement in investment property is as follows:

	Leasehold improvements	Buildings on leasehold land	Capital work-in-progress	Total
Cost:				
Balance at 1 January 2017	94,739,623	129,336,624	2,477,055	226,553,302
Additions during the year	--	--	719,145	719,145
Transfer from property and equipment (Note 4.2)	13,001,484	--	--	13,001,484
Transfers during the year	--	3,196,200	(3,196,200)	--
Balance at 31 December 2017	<u>107,741,107</u>	<u>132,532,824</u>	<u>--</u>	<u>240,273,931</u>
Depreciation:				
Balance at 1 January 2017	34,036,249	44,762,845	--	78,799,094
Charge for the year	<u>2,841,553</u>	<u>6,202,796</u>	<u>--</u>	<u>9,044,349</u>
Balance at 31 December 2017	<u>36,877,802</u>	<u>50,965,641</u>	<u>--</u>	<u>87,843,443</u>
Net book value:				
At 31 December 2017	<u>70,863,305</u>	<u>81,567,183</u>	<u>--</u>	<u>152,430,488</u>
At 31 December 2016	<u>60,703,374</u>	<u>84,573,779</u>	<u>2,477,055</u>	<u>147,754,208</u>
As at 1 January 2016	<u>63,434,328</u>	<u>90,536,860</u>	<u>--</u>	<u>153,971,188</u>

Investment properties represent warehouses rented to customers for storage and warehousing purposes, for a minimum period of 12 months.

The buildings and leasehold improvements are situated on a plot of land leased from Jeddah Islamic Seaport Authority for a nominal annual rental. The initial lease agreement is for 20 Hijra years starting from 15 Muharram 1419H (corresponding to 11 May 1998) with a grace period of two Hijra years. On 22 Ramadan 1424H (corresponding to 16 November 2003) the lease agreement was extended to 40 Hijra years.

Depreciation charge for the year has been allocated to cost of sales.

7. INVESTMENTS

Investments comprise of following:

	31 December 2017	31 December 2016	1 January 2016
Investment in associates (Note 7.1)	110,971,249	100,685,270	95,290,722
Available for sale investment - unquoted (Note 7.3)	<u>69,326,208</u>	<u>16,788,011</u>	<u>18,075,925</u>
	<u>180,297,457</u>	<u>117,473,281</u>	<u>113,366,647</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

7.1 As at 31 December 2017, the investment in associates comprises the following:

Associates	Principal activity	Country of incorporation	Effective shareholding percentage		Carrying amount		
			2017	2016	31 December 2017	31 December 2016	1 January 2016
International Water Distribution Company Limited	Water/waste works, water treatment and lease of water equipment	Kingdom of Saudi Arabia	50%	50%	63,825,428	54,907,347	47,724,045
Saudi Water and Environmental Services Company (Note 'i' below)	Electrical, water and mechanical works and related operation and maintenance	Kingdom of Saudi Arabia	31.85%	31.85%	15,976,838	18,150,041	17,516,874
Saudi Al Jabr Talke Company Limited (Note 'iv' below)	Contracting, construction, operation and maintenance of factories and warehouses	Kingdom of Saudi Arabia	33.3%	33.3%	30,502,211	26,746,494	22,256,766
Stork Technical Services Saudi Company limited (Note 'ii')	Maintenance and operations of power, oil, gas, desalination and petrochemical plants and calibration of machinery and electrical equipment	Kingdom of Saudi Arabia	45%	45%	--	--	6,012,269
Xenmet SA, Vaduz (Note 'iii' below)	Trading, storage and brokerage of commodities	Principality of Liechtenstein	19%	19%	666,772	881,388	1,780,768
					110,971,249	100,685,270	95,290,722

- i. Saudi Water and Environmental Services Company is 49% owned by Kindasa Water Services Company (a subsidiary), which is 65% owned by the Parent Company.
- ii. During 2016, the Group had recognized a provision for impairment loss amounting to SR 4,195,416 in addition to share of losses amounting to SR 1,816,853 and accordingly the carrying amount was reduced to SR Nil.

During 2017, Stork Technical Services Holding B.V. ("Stork Netherlands") and Saudi Industrial Services Company ("SISCO") (together referred to as the shareholders of Stork Technical Services Saudi Company Limited (Stork KSA)) had entered into a settlement agreement, wherein SISCO has agreed to sell and transfer its entire 45% shareholding in Stork KSA to Stork Netherlands against consideration of SR 6 million. The agreement provides Stork Netherlands full management and control of Stork KSA and SISCO relinquishes all its rights and claims against Stork KSA and Stork Netherlands. Legal formalities in respect of updation of commercial registration and Articles of Association have not been initiated as of the date of the audit report (Note 25 (b)).

- iii. Xenmet SA, Vaduz is 25% owned by Saudi Trade and Export Development Company Limited (a subsidiary), which is 76% owned by the Parent Company.
- iv. During 2017, the name of Al Jabr Talke Company Limited was changed to "Saudi Al Jabr Talke Company Limited". The Commercial Registration was updated accordingly on 03 August 2017 corresponding to 11 Dhu-al-Qadah 1438 to reflect the change.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

7.2 Movements in investments in associates are as follows:

	31 December 2017	31 December 2016
As at 1 January	100,685,270	95,290,722
Dividend received during the year	(9,928,474)	(5,730,107)
Share of actuarial losses of associates recognised in OCI	(521,236)	(525,569)
Share in results of associates, net	<u>20,735,689</u>	<u>11,650,224</u>
As at 31 December	<u>110,971,249</u>	<u>100,685,270</u>

Summarised financial information of equity accounted investees are as follows:

<u>Investee name</u>	International	Saudi Water and	Al Jabr Talke	Stork	Xenmet SA,
	Water Distribution Company <u>Limited</u>	Environmental Services Company	Company <u>Limited</u>	Technical Services Saudi Company_ <u>Limited</u>	<u>Vaduz</u>
31 December 2017					
Assets	268,879,118	34,188,991	138,176,610	--	3,345,278
Liabilities	(141,228,627)	(1,584,769)	(60,482,241)	--	(673,320)
Revenues	268,906,397	25,659,809	208,376,131	--	1,971,971
Net income / (loss)	18,177,972	6,064,892	27,629,172	--	(824,499)
31 December 2016					
Assets	270,163,286	38,412,967	100,303,652	4,153,393	4,718,777
Liabilities	(160,348,591)	(1,373,637)	(35,845,549)	(5,477,072)	(1,222,221)
Revenues	230,722,660	22,523,623	157,509,761	1,016,185	113,554
Net income / (loss)	14,798,226	5,290,608	19,956,393	(9,780,880)	(3,613,163)
1 January 2016					
Assets	260,927,365	37,526,265	85,350,635	10,247,599	7,815,116
Liabilities	(165,479,276)	(1,777,543)	(29,662,223)	(7,957,001)	(578,546)

7.3 Available for sale investments comprise of the following:

	31 December 2017	31 December 2016	1 January 2016
Mutual fund – quoted (Note 7.3.1)	50,487,996	--	--
Equity securities - unquoted (Note 7.3.2)	18,838,212	16,788,011	18,075,925
	<u>69,326,208</u>	<u>16,788,011</u>	<u>18,075,925</u>

7.3.1 Investment in quoted mutual fund classified as available for sale comprises of:

<u>Mutual fund</u>	31 December 2017		
	<u>Units</u>	<u>Costs of Investment</u>	<u>Fair value</u>
Al Rajhi Commodities Mudaraba Fund - SAR	<u>334,290</u>	<u>50,000,000</u>	<u>50,487,996</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

- a) Investments in mutual fund represents investments made by one of the subsidiaries of the Company by utilizing the funds available in the debt service reserve account, held with a commercial bank, in accordance with the terms of Ijara financing arrangement.
- b) The investment and realization / redemption decision rests with the management of the subsidiary. However, the amount invested and realized / redeemed can only deposited back into debt service reserve account (Note 11.1).

7.3.2 Investment in quoted equity securities classified as available for sale comprises of investment in Growth Gate Capital Corporation B.S.C.

Movement in unquoted equity securities classified as available for sale is as follows:

	31 December <u>2017</u>	31 December <u>2016</u>
Balance at beginning of the year	16,788,011	18,075,925
Changes in fair value	<u>2,050,201</u>	<u>(1,287,914)</u>
Balance at end of the year	<u>18,838,212</u>	<u>16,788,011</u>

8. DERIVATIVE FINANCIAL INSTRUMENT

During 2012, a subsidiary "Red Sea Gateway Terminal Company Limited" entered into a Profit Rate Swap contract with a commercial bank to hedge its exposure to the variability in cash flows arising from profit payments on Ijara facilities obtained from banks. The profit rate swap was settled during the period on its maturity date of 30 June 2017.

For the purposes of hedge accounting, hedging instrument is classified as a cash flow hedge. The fair value and notional amount of the hedge are as follows:

	31 December 2017		31 December 2016		1 January 2016	
	Positive <u>Fair Value</u>	Notional <u>Amount</u>	Negative <u>Fair Value</u>	Notional <u>Amount</u>	Negative <u>Fair Value</u>	Notional <u>Amount</u>
Profit Rate Swap	<u>--</u>	<u>--</u>	<u>(509,730)</u>	<u>509,330,638</u>	<u>(17,276)</u>	<u>564,335,119</u>

Movement in derivative financial instruments is as follows:

	31 December <u>2017</u>	31 December <u>2016</u>
Balance at 1 January	(509,730)	(17,276)
Change in fair value	<u>509,730</u>	<u>(492,454)</u>
Balance at 31 December	<u>--</u>	<u>(509,730)</u>

During 2013, a subsidiary "Saudi Trade and Export Development Company Limited" entered into a Profit Rate Swap contract to hedge its exposure to the variability in cash flows arising from profit payments on long-term loan facilities obtained from banks. The profit rate swap was settled during the period on its maturity date of 31 December 2017.

For the purposes of hedge accounting, hedging instrument is classified as a cash flow hedge. The fair value and notional amount of the hedge are as follows:

	31 December 2017		31 December 2016		1 January 2016	
	Positive <u>Fair Value</u>	Notional <u>Amount</u>	Positive <u>Fair Value</u>	Notional <u>Amount</u>	Positive <u>Fair Value</u>	Notional <u>Amount</u>
Profit Rate Swap	<u>--</u>	<u>--</u>	<u>24,930</u>	<u>8,750,000</u>	<u>4,236</u>	<u>17,500,000</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

Movement in derivative financial instruments is as follows:

	31 December 2017	31 December 2016
Balance at 1 January	24,930	4,236
Change in fair value	<u>(24,930)</u>	<u>20,694</u>
Balance at 31 December	<u>---</u>	<u>24,930</u>

9. INVENTORIES

Inventories comprise of following:

	31 December 2017	31 December 2016	1 January 2016
Spare parts	28,497,994	31,040,759	27,036,143
Raw materials and chemicals	349,049	64,090	85,250
Fuel, oil and desalinated water	<u>151,871</u>	<u>150,369</u>	<u>127,022</u>
	28,998,914	31,255,218	27,248,415
Less: provision for slow moving and obsolete inventories	<u>(3,496,325)</u>	<u>(135,000)</u>	<u>(135,000)</u>
	<u>25,502,589</u>	<u>31,120,218</u>	<u>27,113,415</u>

10. TRADE AND OTHER RECEIVABLES

Trade and other receivables comprise of following:

	31 December 2017	31 December 2016	1 January 2016
Trade receivables, net (Note 'a' below)	49,334,582	67,438,037	70,072,009
Prepayments and other receivables	28,301,081	21,511,383	27,029,691
Margin deposits (Note 28)	12,427,722	19,727,723	11,510,996
Receivable in respect of disposal of an associate (Note 7.1 (ii) and 25 (b))	6,000,000	--	--
Amounts due from related parties, non-trade (Note 20)	2,996,520	1,425,726	3,471,436
Advances to suppliers	1,986,823	3,833,913	6,481,121
Advance income tax (Note 26)	<u>541,687</u>	<u>--</u>	<u>--</u>
	<u>101,588,415</u>	<u>113,936,782</u>	<u>118,565,253</u>

a) Trade receivables comprise the following:

	31 December 2017	31 December 2016	1 January 2016
Current	49,334,582	67,438,037	70,072,009
Non-current	<u>8,376,771</u>	<u>--</u>	<u>--</u>
	<u>57,711,353</u>	<u>67,438,037</u>	<u>70,072,009</u>

During the year, the Group, upon request of one of the customer in one of its subsidiaries agreed to reschedule the amount due as at 31 December 2017 amounting to SR 10.3 million in respect of lease of land space at bonded and re-export zone. Under the rescheduling arrangement, these amounts will now become due over a period of next three to four years till January 2021. Accordingly, the balance overdue is discounted at market interest rates and recorded as long-term receivables at their present values as at 31 December 2017 (refer note 30.2.3).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

10. **TRADE AND OTHER RECEIVABLES (continued)**

b) Trade receivables comprise the following:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Due from related parties (Note 20)	9,248,654	10,960,385	16,105,621
Third party customers	<u>54,013,638</u>	<u>59,126,451</u>	<u>57,051,357</u>
	63,262,292	70,086,836	73,156,978
Less: provision for doubtful debts	<u>(5,550,939)</u>	<u>(2,648,799)</u>	<u>(3,084,969)</u>
	<u><u>57,711,353</u></u>	<u><u>67,438,037</u></u>	<u><u>70,072,009</u></u>

11. **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents comprise of following:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Cash on hand	352,924	300,778	284,146
Cash at banks (Note 11.1)	135,355,017	173,849,042	146,384,875
Murabaha term deposits (Note 11.2)	<u>15,000,000</u>	<u>21,254,500</u>	<u>106,000,000</u>
	<u><u>150,707,941</u></u>	<u><u>195,404,320</u></u>	<u><u>252,669,021</u></u>

11.1 Cash at banks include restricted balances amounting to

- SR 13.12 million (31 December 2016: SR 61 million and 1 January 2016: SR 58.7 million) held in debt service reserve account with a commercial bank held in accordance with the terms of Ijara financing arrangement.
- SR 0.54 million (31 December 2016: SR 0.54 million and 1 January 2016: SR 0.25 million) held with a commercial bank in respect of accumulated unclaimed dividends (Note 19).

11.2 Term deposits are placed with local commercial banks having maturity of less than three months and yield financial income at prevailing market rates.

12. **SHARE CAPITAL**

As at 31 December 2017, the authorised and paid up capital of the Company is divided into 81.6 million shares (31 December 2016: 68 million shares and 1 January 2016: 68 million shares) of SR 10 each.

During the meeting held on 26 February 2017, the Board of Directors recommended an increase in the share capital from SR 680 million to SR 816 million, through issuance of one bonus share for every five ordinary shares held by utilizing SR 136 million from the Company's existing retained earnings.

On 14 March 2017, the CMA issued its resolution approving the increase in Company's share capital. Thereafter, the shareholders' of the Company, in their extraordinary general meeting held on 16 April 2017 approved the capital increase by the issuance of bonus shares and the related changes in the Company's Bylaws. The transaction related to the issuance of bonus shares was brought into effect at Tadawul on 17 April 2017. Legal formalities related to the proposed amendments in the Company's Bylaws were completed on 29 May 2017 and the revised Commercial Registration was received on 23 July 2017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

13. STATUTORY AND SPECIAL RESERVE

Statutory reserve

In accordance with the Company's Bylaws, the Company sets aside 10% of its net income in each year to a statutory reserve until such reserve equals to 30% of the share capital. This reserve is currently not available for distribution to the shareholders of the Company.

Special reserve

Upto 16 April 2017, under the Company's old Bylaws, 5% of the net income for the year was required to be transferred to a special reserve to be spent on matters of benefit to the Company.

The shareholders' of the Company in an extraordinary general meeting held on 16 April 2017 approved the new Bylaws and discontinuation of transfer to special reserve. The shareholders also resolved to transfer the outstanding balance as at 31 December 2016 and 30 September 2017 from special reserve to statutory reserve in their meetings held on 16 April 2017 and 29 November 2017 respectively. **Legal formalities related to the proposed amendments in the Company's Bylaws were completed during the year.**

14. EFFECT OF CHANGES IN SHAREHOLDING PERCENTAGE IN SUBSIDIARIES

During 2005, Tusdeer increased its capital to SR 80 million. The Parent Company had contributed SR 17,300,000 (divided into 17,300 shares) for the increase in Tusdeer's capital. Subsequently to the capital increase, the Parent Company held 60,800 shares representing 76% of the Tusdeer's capital compared to a shareholding of 96.67% prior to capital increase.

Due to the decrease of the Parent Company's shareholding in Tusdeer, the Parent Company's share in the accumulated losses of Tusdeer consequently decreased as other shareholders of Tusdeer had partially absorbed accumulated losses of SR 4,641,143 in addition to SR 12,075 arising from decrease of shareholding percentage in other subsidiaries during 2008. The above transactions were included in Parent Company's equity in the condensed consolidated statement of financial position.

During 2016, the Company acquired additional 5% stake in Kindasa from other shareholders in the entity amounting to SR 11,480,256 against considerations of SR 15,000,000. The Company has accounted for this transaction as an equity transaction with non-controlling interests without change in control and excess of consideration paid over additional stake acquired is recognized in equity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

15. NON CONTROLLING INTERESTS

Summarized aggregate financial information of the Group's subsidiaries that has non-controlling interests (Refer note 1) is set out below. The summarized financial information below represents amounts before and after intra-group eliminations.

	31 December 2017	Intra-group eliminations	31 December 2017
Non-current assets	2,941,098,684	(632,348,607)	2,308,750,077
Current assets	227,583,692	(12,931,675)	214,652,017
Non-current liabilities	929,877,682	(623,584)	929,254,098
Current liabilities	297,773,233	(12,931,675)	284,841,558
Net assets	1,941,031,461	(631,725,023)	1,309,306,438
Net assets attributable to non-controlling interests	476,769,749	--	476,769,749
Revenue	577,596,891	(15,190,084)	562,406,807
Profit for the year	89,404,672	--	89,404,672
Other comprehensive income	(1,898,742)	--	(1,898,742)
Total comprehensive income	87,505,930	--	87,505,930
Profit attributable to non-controlling interests	22,310,296	--	22,310,296
Other comprehensive loss attributable to non-controlling interests	(660,365)	--	(660,365)
Total comprehensive income attributable to non-controlling interests	21,649,931	--	21,649,931

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

15. NON CONTROLLING INTERESTS (continued)

	31 December 2016	Intra-group eliminations	31 December 2016
Non-current assets	<u>2,758,355,919</u>	<u>(615,589,490)</u>	<u>2,142,766,429</u>
Current assets	<u>324,862,717</u>	<u>(9,671,213)</u>	<u>315,191,504</u>
Non-current liabilities	<u>910,962,257</u>	<u>(683,466)</u>	<u>910,278,791</u>
Current liabilities	<u>245,338,935</u>	<u>(9,671,213)</u>	<u>235,667,722</u>
Net assets	<u>1,926,917,444</u>	<u>(614,906,024)</u>	<u>1,312,011,420</u>
Net assets attributable to non-controlling interests	<u>476,874,551</u>	<u>--</u>	<u>476,874,551</u>
Revenue	<u>705,939,089</u>	<u>(15,166,939)</u>	<u>690,772,150</u>
Profit for the year	<u>184,292,097</u>	<u>--</u>	<u>184,292,097</u>
Other comprehensive income	<u>(1,067,246)</u>	<u>--</u>	<u>(1,067,246)</u>
Total comprehensive income	<u>183,224,851</u>	<u>--</u>	<u>183,224,851</u>
Profit attributable to non-controlling interests	<u>45,780,595</u>	<u>--</u>	<u>45,780,595</u>
Other comprehensive loss attributable to non-controlling interests	<u>(432,492)</u>	<u>--</u>	<u>(432,492)</u>
Total comprehensive income attributable to non-controlling interests	<u>45,348,103</u>	<u>--</u>	<u>45,348,103</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

16. LONG-TERM LOANS AND BANK FACILITIES

Long-term loans and bank facilities as at 31 December are as follows:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Saudi Industrial Development Fund loan (note 16 (a))	--	9,000,000	18,000,000
Ijara facilities obtained from banks (note 16 (b))	726,174,839	820,163,125	907,734,221
Long-term loan (note 16 (c))	--	8,926,545	21,875,000
Long-term loan	--	--	1,558,503
Long-term loan	--	--	1,500,000
Long-term loan (note 16 (e))	3,993,725	--	--
Long-term loan (note 16 (d))	255,933,204	114,329,781	--
Total long-term loans	986,101,768	952,419,451	950,667,724
Less: current portion	(146,391,442)	(116,017,870)	(112,482,638)
Non-current portion	839,710,326	836,401,581	838,185,086

- a) During 2003, Kindasa obtained a loan of SAR 64.5 million from Saudi Industrial Development Funds ("SIDF") to finance the extension of the desalination plant. During 2011, the facility amount was increased to SAR 109.1 million. The loan was secured by the mortgage over Kindasa's property and equipment (Note 4.1 (b)) and personal guarantees from its shareholders. The loans agreements include certain covenants such as limiting rents, capital expenditure, dividends and maintenance of certain financial ratios. The loan was repaid in full in July 2017.

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Long-term loan	--	9,000,000	18,000,000
Less: current portion	--	(9,000,000)	(9,000,000)
Long-term portion	--	--	9,000,000

- b) During 2007, RSGT, entered into an Ijara arrangement with two banks to obtain a loan of SR 1,271 million. The Ijara facility is secured by property and equipment – port terminal operations and intangible assets – port concession rights of RSGT (Note 4.3 and 5 (a)). The remaining amount of loan is repayable in twelve semi-annual installments, with maturity of up to December 2023. The loan bears commission rate of SIBOR plus an agreed margin.

The facility includes unamortised portion of the advance rentals and other fees paid to the banks, this will be amortised over the remaining period of the Ijara facility.

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Long-term Ijara financing	750,793,068	848,884,395	940,558,528
Less: unamortized portion of advance rentals paid	(24,618,229)	(28,721,270)	(32,824,307)
	726,174,839	820,163,125	907,734,221
Less: current portion	(104,957,717)	(98,091,325)	(91,674,135)
Non-current portion	621,217,122	722,071,800	816,060,086

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

- c) During 2013, Tusdeer entered into an agreement for a long-term loan facility with a commercial bank up to a maximum aggregate amount of SR 35 million. The loan carries commission at commercial rates and the remaining amount of loan was repaid in full in 2017. The loan is secured by assigning rights of the rental income and through promissory notes.

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Long-term loan	--	8,926,545	21,875,000
Less: current portion of term loan	<u>--</u>	<u>(8,926,545)</u>	<u>(8,750,000)</u>
Non-current portion	<u>--</u>	<u>--</u>	<u>13,125,000</u>

- d) During 2016, RSGT entered into an Ijara arrangement with two banks to obtain a loan of SR 260 million for expansion of its existing berths. The Ijara facility is secured by the property and equipment – port terminal operations and intangible assets – port concession rights of RSGT (Note 4.3 and 5 (a)). The loan carries commission at commercial rates (SIBOR plus an agreed margin) and is repayable in twelve semi-annual installments ending in December 2023. The first installment of the loan facility is payable in June 2018.

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Long-term loans	260,000,000	118,229,781	--
Less: unamortized portion of advance rentals paid	<u>(4,066,796)</u>	<u>(3,900,000)</u>	<u>--</u>
	255,933,204	114,329,781	
Less: current portion	<u>(37,440,000)</u>	<u>--</u>	<u>--</u>
Non-current portion	<u>218,493,204</u>	<u>114,329,781</u>	<u>--</u>

- e) During 2016, Kindasa entered into an agreement for a long-term facility with a commercial bank amounting to SR 24 million to finance the construction of a new water desalination facility at Rabigh. The loan carries commission at commercial rates (SIBOR plus an agreed margin) and is repayable in quarterly instalments commencing one year after the first drawdown. The loan is secured by secondary mortgage over Kindasa's property and equipment. The loan agreement include certain covenants such as capital expenditure, routing of proceeds, dividend payments and maintenance of financial ratios. As at 31 December 2017, Kindasa has drawn down SR 3.99 million (31 December 2016 and 1 January 2016: SR Nil) out of total facility of SR 24 million.

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Long-term loan	3,993,725	--	--
Less: current portion of term loan	<u>(3,993,725)</u>	<u>--</u>	<u>--</u>
Non-current portion	<u>--</u>	<u>--</u>	<u>--</u>

17. **EMPLOYEES' END OF SERVICE BENEFITS**

17.1 General description of the plan

The Company and its subsidiaries operate an approved unfunded employees' end of service benefits scheme / plan for its permanent employees.

The amount recognized in the consolidated statement of financial position is determined as follows:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Present value of defined benefit obligation	<u>26,693,232</u>	<u>21,883,821</u>	<u>20,635,597</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

17.2 Movement in net defined benefit liability

Net defined benefit liability comprises only of defined benefit obligation. The movement in the defined benefit obligation over the year is as follows:

	31 December <u>2017</u>	31 December <u>2016</u>
Balance at 1 January	21,883,821	20,635,597
<i>Included in profit or loss</i>		
Current service cost	4,688,404	3,851,378
Interest cost	1,021,345	979,567
	5,709,749	4,830,945
<i>Included in other comprehensive income</i>		
<i>Re-measurement (gain) / loss:</i>		
Actuarial loss arising from change in financial assumptions	2,999,425	712,349
Capitalized during the year	82,158	--
Benefits paid	(3,981,921)	(4,295,070)
Balance at 31 December	<u>26,693,232</u>	<u>21,883,821</u>

17.3 The expense is recognised in the following line items in the statement of comprehensive income:

	December 31, <u>2017</u>	December 31, <u>2016</u>
Cost of sales	3,059,137	2,621,284
Selling and distribution expenses	292,660	294,861
General and administrative expenses	2,357,952	1,914,800
	<u>5,709,749</u>	<u>4,830,945</u>

17.4 Actuarial assumptions

The following were the principal actuarial assumptions at the reporting date:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Discount rate	3.71%	4.22%	4.38%
Future salary growth / expected rate of salary increase	3%	3%	3%
Price inflation rate	2%	2%	2%
Retirement age	60 years	60 years	60 years

17.5 The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on defined benefit obligation – Increase / (decrease)		
	Change in <u>assumption</u>	Increase in <u>assumption</u>	Decrease in <u>assumption</u>
	<i>Amount in Saudi Riyals</i>		
Discount rate	1%	23,750,662	30,392,296

The weighted average duration of the defined benefit obligation is 12.32 years (2016: 11.83 years).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

During the year ended 31 December 2017, an independent actuarial exercise has been conducted to ensure the adequacy of provision for employees' end of service benefits in accordance with the rules stated under the Saudi Arabian Labour and Workmen Law by using the Projected Unit Credit Method as required under International Accounting Standards 19: Employee Benefits.

The defined benefit plan is exposed to a number of actuarial risks, the most significant of which are final salary risk, discount / interest rate fluctuation risk, longevity risk and inflation risk.

18. LONG-TERM PROVISIONS

Long-term provisions comprise of:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Provision for asset replacement cost (Note "a")	65,843,827	54,386,614	44,425,073
Others	<u>196,921</u>	<u>215,831</u>	<u>236,160</u>
	<u>66,040,748</u>	<u>54,602,445</u>	<u>44,661,233</u>

a) **Provision for asset replacement cost**

As per the BOT agreement with SEAPA, RSGT (one of the subsidiaries of the Company) has an obligation to replace certain machinery and equipment ("the Equipment") during the tenure of the agreement. The management of RSGT has estimated that RSGT will be required to incur an amount of SR 429 million (31 December 2016: SR 429 million and 1 January 2016: SR 429 million) to replace the Equipment. The useful life of the Equipment shall extend beyond the expiry of the BOT agreement and the remaining net book value of the Equipment at the end of the concession agreement is estimated to be SR 304.9 million (31 December 2016: SR 304.9 million and 1 January 2016: SR 304.9 million). As at 31 December 2017, an amount of SR 65.84 million (31 December 2016: SR 54.39 million and 1 January 2016: SR 44.43 million) has been recorded as provision for asset replacement cost.

During 2017, RSGT has used 3.7038% (31 December 2016: 3.9218% and 1 January 2016: 3.8806%) as discount rate for determining the present value of obligation. The management believes that the discount rate used is reflective of the term of obligation.

The movement in the provision for asset replacement cost is as follows:

	31 December <u>2017</u>	31 December <u>2016</u>
Balance at 1 January	54,386,614	44,425,073
<i>Provided during the year</i>		
- Charge for the year	9,416,666	8,093,785
- Unwinding of discount	<u>2,040,547</u>	<u>1,867,756</u>
Balance at 31 December	<u>65,843,827</u>	<u>54,386,614</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

19. TRADE PAYABLES AND OTHER CURRENT LIABILITIES

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Accrued expenses	55,164,605	51,970,355	63,990,707
Trade payables	54,420,177	17,522,378	5,785,929
Provision for Zakat contingency (Note 26)	18,412,058	19,696,598	24,074,592
Other payables	13,403,203	17,608,302	13,785,039
Unearned revenue	6,609,165	12,155,846	18,977,068
Payable to Port authorities	2,759,432	7,843,226	4,012,511
Amounts due to related parties (Note 20)	3,040,026	6,486,925	5,038,080
Advances from customers	1,465,067	1,825,830	553,814
Unclaimed dividends	538,668	538,668	249,159
Others	1,029,284	825,026	2,044,553
	<u>156,841,685</u>	<u>136,473,154</u>	<u>138,511,452</u>

20. RELATED PARTY TRANSACTIONS AND BALANCES

- a) Related party transactions mainly represent purchase and sale of goods and services, payments made, expenses cross-charged and other related transactions. The terms and conditions of these transactions were no more favourable than those available, or which might reasonably be expected to be available, in similar transactions with non related companies on an arm's length basis.

Significant related party transactions for the year ended 31 December, and balances arising there from are described as under:

Due from related parties – under trade receivables:

Name	Relationship	Nature of transactions	Amount of transactions			Closing balance		
			31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
International Water Distribution Company Limited	Associate	Sales of goods and services	60,296,987	64,309,157	59,777,135	9,084,846	10,442,000	14,984,937
Halwani Bros Co.	Affiliate	Sale of goods	--	186,870	753,432	--	2,640	168,720
Arabian Bulk Trade Limited	Affiliate	Lease of land, warehouses and sale of services	875,759	769,290	1,494,372	111,978	67,318	485,649
Ambro limited	Affiliate	Lease of land and warehouses	--	--	--	--	274,101	338,071
Saudi Cable Company Limited	Affiliate	Lease of land, warehouses and sale of services	530,615	990,828	854,179	51,830	174,326	128,244
						<u>9,248,654</u>	<u>10,960,385</u>	<u>16,105,621</u>

SAUDI INDUSTRIAL SERVICES COMPANY
(A Saudi Joint Stock Company)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

Due from related parties – under other receivables:

Name	Relationship	Nature of transactions	Amount of transactions			Closing balance		
			31 December 2017	31 December 2016	1 January 2016	31 December 2017	31 December 2016	1 January 2016
Stork Technical Services Saudi Arabia Limited	Associate	Payments made by the Group on behalf of Associate	1,046,956	1,388,754	1,869,550	365,063	--	1,358,843
		Service charges charged to Associate	--	--	34,209	--	--	--
		Expenses incurred by subsidiary on behalf of Associate	833,221	2,400	626,560	833,221	2,400	144,157
Al Jabr Talke Company Limited	Associate	Services rendered to Associate	325,025	333,332	617,533	--	--	13,755
		Repayment of advances by Associate	--	--	(5,146,825)	--	--	--
		Dividend received from Associate	4,783,474	3,770,107	--	--	--	--
		Expenses cross charged by Associate	(18,016)	(1,727)	(603,778)	--	--	--
Saudi Water and Environmental Services Company Limited	Associate	Sale of goods and services	5,128,654	4,765,535	1,151,739	234,010	348,539	383,850
		Dividend received from Associate	5,145,000	1,960,000	1,960,000	--	--	--
		Payments made by Group on behalf of Associate	--	--	6,441,476	--	--	--
Xenel Industries Limited	Shareholder	Payments made by the Group on behalf of the Shareholder	365,429	799,202	680,988	--	212,782	--
International Water Distribution Company Limited	Associate	Services rendered to Associate	660,000	660,000	660,000			
		Expenses incurred by Associate on behalf of the Group	(5,540)	(16,600)	--			
		Expenses incurred by Group on behalf of the Associate	1,644,821	144,235	99,050	1,500,000	797,779	1,543,544
Aecom Arabia Limited (formerly Resource Science Arabia Limited)	Affiliate	Payments made by the Group on behalf of Affiliate	--	36,939	27,287	64,226	64,226	27,287
			2,996,520	1,425,726	3,471,436			

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

Due to related parties under trade payables and other current liabilities:

Name	Relationship	Nature of transactions	Amount of transactions			Closing balance		
			31 December 2017	31 December 2016	1 January 2016	31 December 2017	31 December 2016	1 January 2016
Al Karam Fedics Services Company	Affiliate	Purchase of goods and services	(8,594,971)	(8,590,778)	(10,514,876)	785,363	2,155,204	889,907
Aecom Arabia Limited (formerly Resource Science Arabia Limited)	Affiliate	Purchase of goods and services	--	--	(93,533)	--	--	--
Hidada Limited	Affiliate	Purchase of goods and services	--	(3,161,333)	(950,604)	--	722,868	722,868
Xenel Industries Limited	Shareholder	Expenses incurred by the shareholder on behalf of the Group	(2,119,136)	(1,783,825)	(2,108,884)	482,452	--	143,894
Water and Environmental Services Company Limited	Affiliate	Purchase of goods and services	(21,776,761)	(21,874,814)	(21,782,741)	1,745,951	3,266,309	3,138,566
Saudi Cable Company Limited	Affiliate	Purchase of goods	--	(1,068,699)	--	--	--	--
Haji Abdullah Ali Reza & Co. Limited - General Technical Division	Affiliate	Purchase of goods	(271,997)	(225,236)	(34,335)	--	28,439	--
Alireza Travel and Tourism Company	Affiliate	Purchase of goods and services	(881,227)	(2,021,846)	(2,140,910)	26,260	314,105	142,845
						3,040,026	6,486,925	5,038,080

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

b) Key management personnel remuneration and compensation

Key management personnel remuneration and compensation comprised of the following:

	31 December 2017	31 December 2016
Short term employee benefits	10,676,126	10,074,178
Post-employment benefits	<u>388,047</u>	<u>382,682</u>
	<u>11,064,713</u>	<u>10,456,860</u>

Short term employee benefits of the Group's key management personnel includes salaries and bonuses.

c) Board of directors / Committee members remuneration

Board of Directors remuneration and compensation comprised of the following:

	31 December 2017	31 December 2016
Meeting attendance Fees	731,000	212,000
Other remuneration	<u>7,783,000</u>	<u>7,104,167</u>
	<u>8,514,000</u>	<u>7,316,167</u>

21. REVENUE

	31 December 2017	31 December 2016
Shipping and unloading services	369,056,975	483,412,522
Sale of potable water	98,420,294	105,782,052
Rentals and support services	<u>94,929,538</u>	<u>101,577,576</u>
	<u>562,406,807</u>	<u>690,772,150</u>

22. COSTS OF REVENUE

	31 December 2017	31 December 2016
Shipping and unloading services	257,241,102	296,666,814
Cost of sale of potable water	66,319,660	67,717,026
Rentals and support services	<u>40,159,137</u>	<u>33,679,340</u>
	<u>363,719,899</u>	<u>398,063,180</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

23. SELLING AND DISTRIBUTION EXPENSES

	31 December 2017	31 December 2016
Depreciation (Note 4.4)	7,482,663	7,247,898
Salaries, wages and benefits	4,448,796	3,488,161
Provision for bad debts (Note 30.2.3)	3,777,935	(366,014)
Advertising and marketing	1,386,696	--
Utilities and telecommunication	500,278	570,196
Amortization (Note 5 (d))	87,062	112,179
Others	1,783,747	1,929,622
	<u>19,467,177</u>	<u>12,982,042</u>

24. GENERAL AND ADMINISTRATION EXPENSES

	31 December 2017	31 December 2016
Salaries, wages and benefits	73,099,545	79,017,018
Government and professional fees	10,056,851	12,732,327
Utilities, telecommunication and office supplies	4,776,579	5,977,675
Depreciation (Note 4.4)	4,349,185	5,411,690
Travelling	4,068,699	4,057,280
Amortization (Note 5 (d))	1,813,386	1,454,494
Business development expenses	1,652,862	2,478,811
Provisions for Zakat contingency	688,460	2,497,869
Others	4,794,160	8,117,123
	<u>105,299,727</u>	<u>121,744,287</u>

25. OTHER INCOME / EXPENSES, NET

	31 December 2017	31 December 2016
Loss on sale of property, plant and equipment	(160,506)	(135,569)
Other income (Note 'a' to 'e' below)	27,713,856	10,501,216
	<u>27,553,350</u>	<u>10,365,647</u>

Other income includes:

- SR 11.19 million received as full and final compensation from a contractor of one of the subsidiaries of the Group. This relates to claims made against the contractor in prior years for the terminal design and supervision consultancy services.
- SR 6 million as full and final settlement pertaining to disposal of Parent Company's 45% shareholding in Stork Technical Services Saudi Company Limited (Note 7.1 (ii)).
- SR 4.89 million pertaining to reversal of provision in respect of litigation matter with Jeddah Islamic Port in relation to lease of land and warehouses in accordance with the advice of legal counsel of one of the subsidiaries of the Group.
- SR 1.97 million (31 December 2016: SR 6.88 million) pertaining to reversal of excess provision against Zakat contingencies made in prior years, on account of recent decisions and hearings of GAZT.
- During 2016, SR 2.5 million was received as compensation by one of the subsidiaries of the Company against claims made in prior years.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

26. **ZAKAT AND INCOME TAX**

Movement in Zakat provision during the year was as follows:

	31 December 2017	31 December 2016	1 January 2016
Balance at 1 January	6,593,665	9,962,179	9,572,066
Charge for the year	4,378,881	5,513,222	8,119,685
Amounts paid during the year	<u>(5,876,465)</u>	<u>(8,881,736)</u>	<u>(7,729,572)</u>
Balance at 31 December	<u>5,096,081</u>	<u>6,593,665</u>	<u>9,962,179</u>

Zakat was calculated on the unconsolidated financial statement of the Company and its subsidiaries.

Movement in tax provision during the year was as follows:

	31 December 2017	31 December 2016	1 January 2016
Balance at 1 January	943,138	1,137,999	1,402,517
Charge for the year	2,323,208	3,817,100	3,738,265
Amounts paid during the year	<u>(3,808,033)</u>	<u>(4,011,961)</u>	<u>(4,002,783)</u>
Balance at 31 December	<u>(541,687)</u>	<u>943,138</u>	<u>1,137,999</u>

Tax charge during the year relates to share of non-controlling interests in subsidiaries.

Zakat assessments status of the Group

Parent Company

The General Authority for Zakat and Tax (GAZT) raised assessments for the years 2002 through 2008 with an additional liability of SR 25.8 million. The Company had filed an objection against the GAZT's assessment. The Higher Appeal Committee issued their decision in 2016. Following the issuance of the decision, the GAZT raised a revised assessment amounting to SR 9.5 million. The assessment does not take into consideration SR 3.9 million paid "under protest" at the time of filing an appeal with HAC. The Company has filed an appeal against the decision issued by the Higher Appeal Committee with the Board of Grievances. In addition, the Company has also requested the GAZT to reconsider their revised assessment.

Furthermore, the GAZT raised assessments for the years 2009 through 2013 with an additional Zakat and withholding tax liability of SR 10.95 million. The Company accepted and paid the imposition of Zakat amounting to SR 0.016 million. An appeal against the remaining amount was filed by the Company with the GAZT. The Appeal Committee (PAC) issued their decision reducing the liability to SR 7.1 million. The Company has filed an appeal with the Higher Appeal Committee (HAC) and submitted a bank guarantee of SR 7.1 million, based on their understanding of the PAC decision.

During the year, the GAZT raised assessments for the years 2014 and 2015 with an additional liability of SR 0.688 million. The Company has filed an appeal against the GAZT's assessments.

The Parent Company has filed its Zakat returns for the years upto 31 December 2016. Upto the date of this report, GAZT is yet to raise the assessment for the year ended 31 December 2016.

Subsidiaries

Red Sea Gateway Terminal Company Limited and Red Sea Ports Development Company ("the Subsidiaries")

The GAZT has raised final assessment for the years 2011 through 2013 and claimed an additional tax, withholding tax and Zakat differences amounting to SR 4,761,905. An appeal has been filed against these assessments. During the year, the GAZT issued the revised assessment by reducing the liability to SR 1,228,929. Taking into account the earlier payment made by the Company amounting to SR 268,564, the total outstanding liability decreased to SR 960,365. The Company has accepted the GAZT revised assessments and is in process of settling the liability.

RSGT has finalized its Zakat and tax assessments with GAZT up to 2010 and have filed their Zakat and income tax returns up to 2016. Upto the date of this report, GAZT is yet to raise the assessment for the years ended 31 December 2014 through 2016.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

RSPD has filed its Zakat and income tax returns up to the year 2016. Upto the date of this report, GAZT is yet to raise assessments.

Saudi Trade and Export Development Company Limited ("the Subsidiary")

The Subsidiary has finalized its Zakat assessments with GAZT up to 2008 and has filed its Zakat returns up to 2016. Upto the date of this report, GAZT is yet to raise the assessment for the years from 31 December 2009 to 31 December 2016.

Support Services Operation Company Limited ("the Subsidiary")

The Subsidiary has filed its Zakat returns up to 2016. Upto the date of this report, no assessments have been received from GAZT.

Kindasa Water Service Company ("the Subsidiary")

The Subsidiary has finalized its Zakat assessments with GAZT up to 2008 and has filed its Zakat returns up to 2016. Upto the date of this report, GAZT is yet to raise the assessment for the years from 31 December 2009 to 31 December 2016.

27. EARNINGS PER SHARE

Basic earnings per share (EPS) is calculated by dividing profit for the period attributable to ordinary equity holders of the Parent Company by the weighted average number of ordinary shares in issue outstanding during the year.

	31 December 2017	31 December 2016
Profit for the period attributable to ordinary equity holders of the Parent Company	<u>58,811,404</u>	<u>90,256,095</u>
Weighted average number of ordinary shares in issue	<u>81,600,000</u>	<u>81,600,000</u>
Basic and diluted earnings per share	<u>0.72</u>	<u>1.11</u>

The earnings per share for the prior year ending 31 December 2016 of SR 1.33 per share, has been restated and computed based on the weighted average number of shares in issue after increase in share capital to 81,600,000 shares due to issuance of bonus shares, as if this event had occurred at the beginning of the earliest period presented in accordance with the requirements of relevant IFRS.

The diluted EPS is same as the basic EPS as the Group does not have any dilutive instruments in issue.

28. COMMITMENTS AND CONTINGENCIES

In addition to the Zakat contingency matters as disclosed in Note 26, the Group has the following contingencies and commitments:

At 31 December 2017, the Group's bankers have issued letters of guarantee amounting to SR 50.27 million (31 December 2016: SR 41.1 million and 1 January 2016: SR 32.88 million) against which cash margin of SR 12.43 million (31 December 2016: SR 19.73 million and 1 January 2016: SR 11.51 million) was paid.

At 31 December 2017, the Group's bankers have issued letters of credit amounting to SR 29.6 million (31 December 2016: SR 77.8 million and 1 January 2016: SR Nil).

As at 31 December 2017, the Group has commitments for capital work in progress amounting to SR 14.71 million (31 December 2016: SR 245.4 million and 1 January 2016: SR 26.09 million) mainly relating to new logistic hub and park construction project and new desalination plant construction and development project.

The Group has various operating leases for offices, facilities at port site (under concession arrangements), land for projects under construction and employees' accommodations. The leases are for initial period for one year up to 40 Hijra years with options to renew the leases after lease periods. Lease payments are either fixed or increase annually to reflect market rentals. Rental expenses for the year ended 31 December 2017 amounted to SR 18.05 million (31 December 2016: SR 27.53 million and 1 January 2016: SR 22.34 million).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

At 31 December, the Group's obligations under non-cancellable operating leases are aggregated as follows:

	31 December 2017	31 December 2016	1 January 2016
2016	--	--	37,273,876
2017	--	25,735,596	25,735,596
2018	19,039,607	17,505,473	17,505,473
2019	19,005,472	17,505,473	17,505,473
2020	20,024,136	18,524,136	18,524,136
2021	18,461,470	18,461,470	18,461,470
Thereafter	<u>364,642,636</u>	<u>364,642,635</u>	<u>364,642,636</u>
	<u>441,173,321</u>	<u>462,374,783</u>	<u>499,648,660</u>

29. BUSINESS SEGMENTS

The Group has the following main business segments:

- Port development and operations
- Water desalination and distribution
- Logistic parks and support services
- Unallocated: Consists of investment activities and head office functions.

These business segments are located within the Kingdom of Saudi Arabia and are the Group's strategic business units.

The Company's top management reviews internal management reports of each strategic business unit at least quarterly. Segment results that are reported to the top management include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment revenues, as included in the internal management reports that are reviewed by the top management. The following table presents segment information (assets, liabilities, revenue and net income) for each of the business segments as at and for the year ended 31 December:

	Reportable Segments					
	Port development and operations (SR'000)	Logistic parks and support services (SR'000)	Water desalination and distribution (SR'000)	Total (SR'000)	Unallocated (SR'000)	Total (SR'000)
31 December 2017						
External revenues	369,057	109,407	99,133	577,597	--	577,597
Inter-segment revenue	--	(14,477)	(713)	(15,190)	--	(15,190)
Segment Revenue	369,057	94,930	98,420	562,407	--	562,407
Cost of revenue	261,535	51,055	66,320	378,910	--	378,910
Inter-segment cost of revenue	(4,294)	(10,896)	--	(15,190)	--	(15,190)
Segment cost	257,241	40,159	66,320	363,720	--	363,720
Segment gross profit	111,816	54,771	32,100	198,687	--	198,687
Profit attributable to shareholders of the Parent Company	20,598	21,300	8,404	50,302	8,509	58,811
Segment assets	1,995,726	302,773	228,414	2,526,913	257,922	2,784,835
Segment liabilities	1,158,431	36,428	19,158	1,214,017	26,757	1,240,774

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

	Reportable Segments					
	Port development and operations (SR'000)	Logistic parks and support services (SR'000)	Water desalination and distribution (SR'000)	Total (SR'000)	Unallocated (SR'000)	Total (SR'000)
31 December 2016						
External revenues	483,413	116,246	106,280	705,939	--	705,939
Inter-segment revenue	--	(14,669)	(498)	(15,167)	--	(15,167)
Segment Revenue	483,413	101,577	105,782	690,772	--	690,772
Cost of revenue	304,431	41,082	67,717	413,230	--	413,230
Inter-segment cost of revenue	(7,765)	(7,402)	--	(15,167)	--	(15,167)
Segment cost	296,666	33,680	67,717	398,063	--	398,063
Segment gross profit	186,747	67,897	38,065	292,709	--	292,709
Profit / (loss) attributable to shareholders of the Parent Company	51,998	25,710	12,965	90,673	(417)	90,256
Segment assets	1,893,044	307,281	261,230	2,461,555	197,062	2,658,617
Segment liabilities	1,078,785	40,806	26,355	1,145,946	27,479	1,173,425

30. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value and cash flow interest rate risks and other price risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures.

30.1 Risk management framework

Risk management is carried out by senior management under policies approved by the Board of Directors. Senior management identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The most important types of risk are credit risk, currency risk, liquidity risk and fair value and commission rate risks.

The Board of Directors has overall responsibility for establishment and oversight of the Group's risk management framework. The executive management team is responsible for developing and monitoring the Group's risk management policies. The team regularly meets and reports to the Board of Directors on its activities.

Financial instruments carried on the balance sheet include cash and cash equivalents, trade and other receivables, investments, borrowings, derivative financial instruments, accounts payable and other current liabilities. The particular recognition methods adopted are disclosed in the significant accounting policies note 3.

30.2 Market risk

Market risk is the risk that the fair value or future cash flows or income from a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: commission rate risk, currency risk and other price risk.

30.2.1 Commission and interest rate risk

Commission rate risks are the exposures to various risks associated with the effect of fluctuations in the prevailing interest rates on the Group's financial positions and cash flows. The Group's commission rate risks arise mainly from its short-term deposits. Majority of the Group's borrowings are at floating rate of interest and are subject to re-pricing on a regular basis.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
(Expressed in Saudi Arabian Riyals)

Management regularly monitors the changes in interest rates. During 2012 and 2013, the Group entered into Interest Rate Swaps ("IRS") (Derivative financial instruments) to manage its exposure to interest rate risk. Such IRS is designated as a Cash flow hedge.

The Group's commission and interest bearing financial instruments are as follows:

	31 December 2017	31 December 2016	1 January 2016
Fixed rate instruments			
Financial assets – Murabaha term deposits	15,000,000	21,254,500	106,000,000
Financial liabilities – Loans and borrowings	--	(8,926,545)	(24,933,503)
Variable rate instruments			
Financial liabilities – Loans and borrowings	(1,010,793,068)	(967,114,176)	(940,558,528)
Derivative financial instrument – asset	--	24,930	4,236
Derivative financial instrument – liability	--	(509,730)	(17,276)

Sensitivity analysis for fixed rate instruments

The Group does not account for any fixed-rate financial assets or financial liabilities at fair value through profit or loss, and the Group does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

Sensitivity analysis for variable rate instruments

If SIBOR had been 1% higher / lower with all other variables held constant, the impact on the equity and profit before Zakat and income tax for the year would have been SR 10.11 million (31 December 2016: SR 4.58 million and 1 January 2016: SR 3.76 million).

30.2.2 Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Group's transactions are principally in Saudi Riyal and United States Dollar. Other transactions in foreign currencies are not material. The Group's management believes that their exposure to currency risk is limited as US Dollar is pegged to Saudi Riyal. Currency risk is managed on a regular basis and fluctuation in the exchange rates are monitored on a continuous basis.

30.2.3 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. To reduce exposure to credit risk the Group has developed a formal approval process whereby credit limits are applied to its customers. The management also continuously monitors the credit exposure towards the customers and makes provision against those balances considered doubtful of recovery.

The Group's gross maximum exposure to credit risk at the reporting date is as follows:

	31 December 2017	31 December 2016	1 January 2016
Financial assets			
Derivative financial instruments	--	24,930	4,236
Trade receivables	63,262,292	70,086,836	73,156,978
Other receivables	44,106,813	29,719,375	26,163,893
Balances with banks	150,355,017	195,103,542	252,384,875
	<u>257,724,122</u>	<u>294,934,683</u>	<u>351,709,982</u>

Credit risk on receivable and bank balances is limited as:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

(Expressed in Saudi Arabian Riyals)

- The Group does not have a policy to obtain security / collaterals from its customers.
- Financial position of related parties is stable.

The ageing of gross trade receivables at the reporting date is as follows:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Not past due	18,767,946	33,559,616	27,463,867
<i>Past due but not impaired</i>			
Not more than three months	33,076,203	32,223,298	41,475,505
More than three months and not more than six months	3,282,587	1,007,352	1,123,405
<i>Past due and impaired</i>			
More than six months and not more than one year	6,312,718	1,364,228	1,030,853
More than one year	<u>1,822,838</u>	<u>1,932,342</u>	<u>2,063,348</u>
	63,262,292	70,086,836	73,156,978
Less: provisions for doubtful trade receivables	<u>(5,550,939)</u>	<u>(2,648,799)</u>	<u>(3,084,969)</u>
	<u>57,711,353</u>	<u>67,438,037</u>	<u>70,072,009</u>

Provision for doubtful debts is calculated based on ageing profile and history. There were no past due or impaired receivables from related parties.

One of the subsidiary of the Group has obtained promissory notes from one of the customers amounting to SR 10.3 million as collateral in respect of overdue balance outstanding as at 31 December 2017.

There were no past due or impaired receivables from related parties.

Movement of provision for doubtful trade receivables is as follows:

	31 December <u>2017</u>	31 December <u>2016</u>
Balance at beginning of the year	2,648,799	3,084,969
Charge / (reversal) for the year	3,777,935	(366,014)
Written off during the year	<u>(875,795)</u>	<u>(70,156)</u>
Balance at end of the year	<u>5,550,939</u>	<u>2,648,799</u>

Concentration Risk

The maximum exposure to credit risk for trade and other receivables by geographic region is as follows:

	31 December <u>2017</u>	31 December <u>2016</u>	1 January <u>2016</u>
Saudi Arabia	107,354,986	99,791,920	99,280,545
Other Regions – Yemen	<u>14,119</u>	<u>14,291</u>	<u>40,326</u>
	107,369,105	99,806,211	99,320,871
Less: provision for doubtful trade receivables	<u>(5,550,939)</u>	<u>(2,648,799)</u>	<u>(3,084,969)</u>
	<u>101,818,166</u>	<u>97,157,412</u>	<u>96,235,902</u>

As at 31 December 2017, 6 largest customers (31 December 2016: 4 largest customers and 1 January 2016: 4 largest customers) account for approximately 76% (31 December 2016: 69% and 1 January 2016: 74%) of gross outstanding trade receivables.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

30.2.4 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in meeting its obligations associated with financial liabilities that are settled by delivery of cash or another financial asset. Liquidity risk may result from an inability to sell a financial asset quickly at an amount close to its fair value. Liquidity risk is managed by monitoring on a regular basis that sufficient funds are available through committed credit facilities to meet any future commitments as well as close monitoring of cash inflows and outflows from operations. Following are the contractual maturities at the end of the reporting period of financial liabilities. The amounts are grossed and undiscounted.

31 December 2017	Carrying amount	Contractual cash flows		
		Less than 1 year	1 year to 5 years	More than 5 years
Non derivative financial liabilities				
Loans and borrowings	986,101,768	178,960,569	750,371,551	201,614,411
Trade payables and other current liabilities	127,595,963	127,595,963	--	--
	1,113,697,731	306,556,532	750,371,551	201,614,411
31 December 2016				
31 December 2016	Carrying amount	Contractual cash flows		
		Less than 1 year	1 year to 5 years	More than 5 years
Non derivative financial liabilities				
Loans and borrowings	952,419,451	147,953,289	624,614,439	341,578,536
Trade payables and other current liabilities	94,951,654	94,951,654	--	--
	1,047,371,105	242,904,943	624,614,439	341,578,536
Derivative financial liabilities				
Interest rate swaps used for hedging	509,730	509,730	--	--
	509,730	509,730	--	--
1 January 2016				
1 January 2016	Carrying amount	Contractual cash flows		
		Less than 1 year	1 year to 5 years	More than 5 years
Non derivative financial liabilities				
Loans and borrowings	950,667,724	144,978,040	540,895,357	437,619,155
Trade payables and other current liabilities	90,893,467	90,893,467	--	--
	1,041,561,191	235,871,507	540,895,357	437,619,155
Derivative financial liabilities				
Interest rate swaps used for hedging	17,276	17,276	--	--
	17,276	17,276	--	--

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amount.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017
Expressed in Saudi Arabian Riyals

30.2.5 Capital risk management

The Group's objective when managing capital is to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its businesses.

The Group manages the capital structure in the context of economic conditions and risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may, for example, adjust the amount of dividends paid to shareholders and issue new shares.

The Group monitors return on capital employed and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders or issue new shares. The Group also monitors capital using a debt equity ratio.

	31 December 2017	31 December 2016	1 January 2016
Total liabilities	1,240,773,514	1,173,425,404	1,165,593,460
Less: cash and cash equivalents	<u>(150,707,941)</u>	<u>(195,404,320)</u>	<u>(252,669,021)</u>
Net debt	<u>1,090,065,573</u>	<u>978,021,084</u>	<u>912,924,439</u>
Total equity	1,544,061,258	1,485,191,955	1,415,576,050
Less: cash flow hedging reserve	--	289,950	7,250
Adjusted equity	<u>1,544,061,258</u>	<u>1,485,481,905</u>	<u>1,415,583,300</u>
Net debt to adjusted equity ratio - %	70.60%	65.84%	64.49%

30.2.6 Fair value of assets and liabilities

The following table shows the carrying amount and fair values of the financial assets and financial liabilities, including their levels and fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying value is a reasonable approximation of fair value.

	Carrying amount				Fair value			
	Fair value hedging instruments	Available for sale investments	Held to Maturity	Loans and receivables	Level 1	Level 2	Level 3	Total
31 December 2017								
<i>Financial assets:</i>								
Derivative financial instruments	--	--	--	--	--	--	--	--
Trade and other receivables	--	--	--	101,818,166	--	--	--	--
Balances with banks and in hand	--	--	--	135,707,941	--	--	--	--
Murabaha term deposits	--	--	15,000,000	--	--	--	--	--
Investment in mutual funds	--	50,487,996	--	--	--	50,487,996	--	50,487,996
Investment in equity securities	--	18,838,212	--	--	--	--	--	--
	--	69,326,208	15,000,000	237,526,107	--	50,487,996	--	50,487,996

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

	Carrying amount		Fair value			
	Fair value hedging instruments	Loans and receivables	Level 1	Level 2	Level 3	Total
31 December 2017						
<i>Financial liabilities:</i>						
Loans and borrowings	--	986,101,768	--	--	--	--
Trade payable and other current liabilities	--	127,595,963	--	--	--	--
Derivative financial instruments	--	--	--	--	--	--
	--	1,113,697,731	--	--	--	--

30.2.6 Fair value of assets and liabilities

The following table shows the carrying amount and fair values of the financial assets and financial liabilities, including their levels and fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying value is a reasonable approximation of fair value.

	Carrying amount				Fair value			
	Fair value hedging instruments	Available for sale investments	Held to maturity	Loans and receivables	Level 1	Level 2	Level 3	Total
31 December 2016								
<i>Financial assets:</i>								
Derivative financial instruments	24,930	--	--	--	--	24,930	--	24,930
Trade and other receivables	--	--	--	97,157,412	--	--	--	--
Balances with banks and in hand	--	--	--	174,149,820	--	--	--	--
Murabaha term deposits	--	--	21,254,500	--	--	--	--	--
Investment in equity securities	--	16,788,011	--	--	--	--	--	--
	24,930	16,788,011	21,254,500	271,307,232	--	24,930	--	24,930

	Carrying amount		Fair value			
	Fair value hedging instruments	Loans and receivables	Level 1	Level 2	Level 3	Total
31 December 2016						
<i>Financial liabilities:</i>						
Loans and borrowings	--	952,419,451	--	--	--	--
Trade payable and other current liabilities	--	94,951,654	--	--	--	--
Derivative financial instruments	509,730	--	--	509,730	--	509,730
	509,730	1,047,371,105	--	509,730	--	509,730

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

30.2.6 Fair value of assets and liabilities

The following table shows the carrying amount and fair values of the financial assets and financial liabilities, including their levels and fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying value is a reasonable approximation of fair value.

1 January 2016	Carrying amount				Fair value			Total
	Fair value hedging instruments	Available for sale investments	Held to maturity	Loans and receivables	Level 1	Level 2	Level 3	
Financial assets:								
Derivative financial instruments	4,236	--	--	--	--	4,236	--	4,236
Trade and other receivables	--	--	--	99,320,871	--	--	--	--
Balances with banks and in hand	--	--	--	146,669,021	--	--	--	--
Murabaha term deposits	--	--	106,000,000	--	--	--	--	--
Investment in equity securities	--	18,075,925	--	--	--	--	--	--
	<u>4,236</u>	<u>18,075,925</u>	<u>106,000,000</u>	<u>245,989,892</u>	<u>--</u>	<u>4,236</u>	<u>--</u>	<u>4,236</u>

1 January 2016	Carrying amount		Fair value			Total
	Fair value hedging instruments	Loans and receivables	Level 1	Level 2	Level 3	
Financial liabilities:						
Loans and borrowings	--	950,667,724	--	--	--	--
Trade payable and other current liabilities	--	90,893,467	--	--	--	--
Derivative financial instruments	17,276	--	--	17,276	--	17,276
	<u>17,276</u>	<u>1,041,561,191</u>	<u>--</u>	<u>17,276</u>	<u>--</u>	<u>17,276</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

31. EXPLANATION OF TRANSITION TO IFRS

As stated in note 2.1, these consolidated financial statements, for the year ended 31 December 2017, are the Group's first annual consolidated financial statements prepared in accordance with IFRS as endorsed in the Kingdom of Saudi Arabia. Further, the Group's opening consolidated statement of financial position was prepared as at 1 January 2016, being the Group's date of transition to IFRS.

Note 31.1 to 31.7 set out an explanation of how the transition to IFRS has affected the previously reported consolidated statement of financial position as at 31 December 2016 and 1 January 2016; and consolidated statements of profit or loss and other comprehensive income of the Group for the year ended 31 December 2016, including the nature and effect of significant changes in accounting policies from those used in the Group's annual consolidated financial statements, under SOCPA, for the year ended 31 December 2016.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

31.1 Reconciliation of consolidated statement of financial position

	Notes	As at 31 December 2016			
		SOCPA GAAP	Effect of transition to IFRS	Reclassification	IFRS
ASSETS					
Non-current assets:					
Property, plant and equipment	31.5 (b) (e) & 31.6 (b & c)	911,134,352	(12,737,590)	(153,288,296)	745,108,466
Intangible assets	31.6 (b & d)	1,293,484,306	--	14,310,848	1,307,795,154
Goodwill	31.6 (d)	8,776,760	--	(8,776,760)	--
Investment property	31.6 (c)	--	--	147,754,208	147,754,208
Investments	31.5 (a, b & f)	118,776,922	(1,303,641)	--	117,473,281
Total non-current assets		<u>2,332,172,340</u>	<u>(14,041,231)</u>	<u>--</u>	<u>2,318,131,109</u>
Current assets:					
Inventories	31.5 (e)	41,178,880	(10,058,662)	--	31,120,218
Derivative financial instrument		24,930	--	--	24,930
Trade and other receivables		113,936,782	--	--	113,936,782
Cash and cash equivalents		195,404,320	--	--	195,404,320
Total current assets		<u>350,544,912</u>	<u>(10,058,662)</u>	<u>--</u>	<u>340,486,250</u>
Total assets		<u>2,682,717,252</u>	<u>(24,099,893)</u>	<u>--</u>	<u>2,658,617,359</u>
EQUITY AND LIABILITIES					
Share capital		680,000,000	--	--	680,000,000
Share premium		36,409,063	--	--	36,409,063
Statutory reserve		39,758,712	--	--	39,758,712
Special reserve		19,869,813	--	--	19,869,813
Other reserves	31.5 (d)	8,446,560	(385,175)	--	8,061,385
Retained earnings	31.3 (a)	239,516,540	(15,298,109)	--	224,218,431
Equity attributable to the shareholders' of Parent Company		<u>1,024,000,688</u>	<u>(15,683,284)</u>	<u>--</u>	<u>1,008,317,404</u>
Non-controlling interests	31.3 (b) & (d)	483,800,164	(6,925,613)	--	476,874,551
Total equity	31.3 (c)	<u>1,507,800,852</u>	<u>(22,608,897)</u>	<u>--</u>	<u>1,485,191,955</u>
Non-current liabilities:					
Long-term loans and bank facilities		836,401,581	--	--	836,401,581
Employees' end of service benefits	31.5 (a)	23,374,817	(1,490,996)	--	21,883,821
Long term provisions		54,602,445	--	--	54,602,445
Total non-current liabilities		<u>914,378,843</u>	<u>(1,490,996)</u>	<u>--</u>	<u>912,887,847</u>
Current liabilities:					
Current portion of long-term loans and bank facilities		116,017,870	--	--	116,017,870
Zakat and income tax payable	31.6 (a)	--	--	7,536,803	7,536,803
Trade payables and other current liabilities	31.6 (a)	144,009,957	--	(7,536,803)	136,473,154
Derivative financial instrument		509,730	--	--	509,730
Total current liabilities		<u>260,537,557</u>	<u>--</u>	<u>--</u>	<u>260,537,557</u>
Total liabilities		<u>1,174,916,400</u>	<u>(1,490,996)</u>	<u>--</u>	<u>1,173,425,404</u>
Total equity and liabilities		<u>2,682,717,252</u>	<u>(24,099,893)</u>	<u>--</u>	<u>2,658,617,359</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

31.1 Reconciliation of consolidated statement of financial position (continued)

		As at 1 January 2016			
	Notes	SOCPA GAAP	Effect of transition to IFRS	Reclassification	IFRS
ASSETS					
Non-current assets:					
Property, plant and equipment	31.5 (b) (e) & 31.6 (b & c)	707,653,503	(8,100,210)	(156,712,772)	542,840,521
Intangible assets	31.6 (b & d)	1,361,120,885	--	11,518,344	1,372,639,229
Goodwill	31.6 (d)	8,776,760	--	(8,776,760)	--
Investment property	31.6 (c)	--	--	153,971,188	153,971,188
Investments	31.5 (a, b & f)	114,541,576	(1,174,929)	--	113,366,647
Derivative financial instrument		4,236	--	--	4,236
Total non-current assets		<u>2,192,096,960</u>	<u>(9,275,139)</u>	<u>--</u>	<u>2,182,821,821</u>
Current assets:					
Inventories	31.5 (e)	37,172,077	(10,058,662)	--	27,113,415
Trade and other receivables		118,565,253	--	--	118,565,253
Cash and cash equivalents		252,669,021	--	--	252,669,021
Total current assets		<u>408,406,351</u>	<u>(10,058,662)</u>	<u>--</u>	<u>398,347,689</u>
Total assets		<u>2,600,503,311</u>	<u>(19,333,801)</u>	<u>--</u>	<u>2,581,169,510</u>
EQUITY AND LIABILITIES					
Share capital		680,000,000	--	--	680,000,000
Share premium		36,409,063	--	--	36,409,063
Statutory reserve		30,549,496	--	--	30,549,496
Special reserve		15,265,205	--	--	15,265,205
Other reserves		13,151,743	--	--	13,151,743
Retained earnings	31.3 (a)	196,638,201	(12,467,555)	--	184,170,646
Equity attributable to the shareholders' of Parent Company		<u>972,013,708</u>	<u>(12,467,555)</u>	<u>--</u>	<u>959,546,153</u>
Non-controlling interests	31.3 (b)	461,892,802	(5,862,905)	--	456,029,897
Total equity	31.3 (c)	<u>1,433,906,510</u>	<u>(18,330,460)</u>	<u>--</u>	<u>1,415,576,050</u>
Non-current liabilities:					
Long-term loans and bank facilities		838,185,086	--	--	838,185,086
Employees' end of service benefits	31.5 (a)	21,638,938	(1,003,341)	--	20,635,597
Long term provisions		44,661,233	--	--	44,661,233
Derivative financial instrument		17,276	--	--	17,276
Total non-current liabilities		<u>904,502,533</u>	<u>(1,003,341)</u>	<u>--</u>	<u>903,499,192</u>
Current liabilities:					
Current portion of long-term loans and bank facilities		112,482,638	--	--	112,482,638
Zakat and income tax payable	31.6 (a)	--	--	11,100,178	11,100,178
Trade payables and other current liabilities	31.6 (a)	149,611,630	--	(11,100,178)	138,511,452
Total current liabilities		<u>262,094,268</u>	<u>--</u>	<u>--</u>	<u>262,094,268</u>
Total liabilities		<u>1,166,596,801</u>	<u>(1,003,341)</u>	<u>--</u>	<u>1,165,593,460</u>
Total equity and liabilities		<u>2,600,503,311</u>	<u>(19,333,801)</u>	<u>--</u>	<u>2,581,169,510</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

31.2 Reconciliation of consolidated statement of profit or loss and other comprehensive income

	Notes	For the year ended 31 December 2016			
		SOCPA GAAP	Effect of transition to IFRS	Reclassifications	IFRS
Revenue	31.6 (f)	640,318,392	--	50,453,758	690,772,150
Costs of revenue	31.5 (b) (e) & 31.6 (f)	(342,972,042)	(4,637,380)	(50,453,758)	(398,063,180)
Gross profit		297,346,350	(4,637,380)	--	292,708,970
Selling and distribution expenses		(12,982,042)	--	--	(12,982,042)
General and administrative expenses	31.5 (a)	(122,944,291)	1,200,004	--	(121,744,287)
Other income	31.6 (e)	12,013,369	--	(1,647,722)	10,365,647
Operating profit		173,433,386	(3,437,376)	(1,647,722)	168,348,288
Finance costs		(36,279,222)	--	--	(36,279,222)
Finance income	31.6 (e)	--	--	1,647,722	1,647,722
Share in results from equity accounted associates, net	31.5 (a, b & f)	11,253,367	396,857	--	11,650,224
Profit before Zakat and income tax		148,407,531	(3,040,519)	--	145,367,012
Zakat and income tax	31.5 (c)	(5,513,222)	(3,817,100)	--	(9,330,322)
Profit for the period		142,894,309	(6,857,619)	--	136,036,690
Other comprehensive income					
<i>Items that that will not be reclassified to profit or loss</i>					
Re-measurement of defined benefit liability	31.5 (a)	--	(712,349)	--	(712,349)
Share of actuarial losses of equity accounted associates	31.5 (a)	--	(525,569)	--	(525,569)
<i>Items that are or may be reclassified subsequently to profit or loss</i>					
Cash flow hedges – effective portion of changes in fair value		--	(471,760)	--	(471,760)
Available for sale financial assets – net change in fair value		--	(1,287,914)	--	(1,287,914)
Other comprehensive income for the period, net of Zakat and income tax		--	(2,997,592)	--	(2,997,592)
Total comprehensive income for the period		142,894,309	(9,855,211)	--	133,039,098

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

31.3 Reconciliation of equity

a) Retained earnings

Details of (decrease) / increase in retained earnings resulting from transition to IFRS are as follows:

	Notes	31 December 2016	01 January 2016
Retained earnings under SOCPA GAAP as at			
		239,516,540	196,638,201
Property, plant and equipment	31.5 (b) & (e)	(14,512,471)	(11,455,121)
Investment in equity accounted associates	31.5 (a, b & f)	(1,303,641)	(1,174,929)
Employee benefits	31.5 (a)	1,357,864	533,439
Inventories	31.5 (e)	(370,944)	(370,944)
Share in OCI of subsidiaries	31.5 (a)	(468,917)	--
Change in retained earnings		<u>(15,298,109)</u>	<u>(12,467,555)</u>
Retained earnings under IFRS as at		<u>224,218,431</u>	<u>184,170,646</u>

b) Non-controlling interests

Details of (decrease) / increase in non-controlling interests resulting from transition to IFRS are as follows:

	Notes	31 December 2016	01 January 2016
Non-controlling interests under SOCPA GAAP as at			
		483,800,164	461,892,802
Property, plant and equipment	31.5 (b) & (e)	(7,665,541)	(6,085,511)
Employee benefits	31.5 (a)	845,481	469,902
Inventories	31.5 (e)	(247,296)	(247,296)
Effect of increase in shareholding of a subsidiary	31.5 (d)	385,175	--
Share in OCI of subsidiaries	31.5 (a)	(243,432)	--
Change in non-controlling interests		<u>(6,925,613)</u>	<u>(5,862,905)</u>
Non-controlling interests under IFRS as at		<u>476,874,551</u>	<u>456,029,897</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

c) **Total equity**

	31 December 2016	01 January 2016
Total equity under SOCPA GAAP as at	1,507,800,852	1,433,906,510
Property, plant and equipment (Note 31.5 (b) & (e))	(22,178,012)	(17,540,632)
Investment in associates (Note 31.5 (a, b & f))	(1,303,641)	(1,174,929)
Employee benefits (Note 31.5 (a))	2,203,345	1,003,341
Inventories (Note 31.5 (e))	(618,240)	(618,240)
Share in OCI of subsidiaries (Note 31.5 (a))	(712,349)	--
	<u>(22,608,897)</u>	<u>(18,330,460)</u>
Total equity under IFRS as at	<u>1,485,191,955</u>	<u>1,415,576,050</u>

31.4 Index to the notes to the reconciliations

Changes due to transition from SOCPA GAAP to IFRS

- a) Employee benefits (Note 31.5 (a))
- b) Componentization and revision of useful lives of property, plant and equipment (Note 31.5 (b))
- c) Income tax charge (Note 31.5 (c))
- d) Effect of increase in shareholding of a subsidiary (Note 31.5 (d))
- e) Capital spares and related depreciation (including provision against inventories) (Note 31.5 (e))
- f) Intangible assets – pre-operating expenses of associate (Note 31.5 (f))

Changes due to presentation enhancement and reclassification

- a) Zakat and income tax payable (Note 31.6 (a))
- b) Other intangible assets (Note 31.6 (b))
- c) Investment properties (Note 31.6 (c))
- d) Goodwill (Note 31.6 (d))
- e) Finance income (Note 31.6 (e))
- f) Revenue and costs of revenue (Note 31.6 (f))

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

31.5 Notes to the reconciliations

The effects of transition to IFRS can be summarized as follows:

a) Employee benefits

Under SOCPA GAAP, the Group accounted for employees' end of service benefit obligations ("EOSB") in accordance with the requirements under the Saudi Arabian Labor law. Upon transition to IFRS, the Group accounted for EOSB as a defined benefit obligation. Accordingly, the Group performed detailed actuarial valuation for the computation of the IFRS transitional defined benefit liability as at 1 January 2016 and onwards using Projected Unit Credit Method. The impact of this transition to IFRS on employees' end of service benefits liability, profit and loss, other comprehensive income, equity and its effect on investment in associates and related share of profit or loss is as follows:

	31 December 2016	1 January 2016
Effect on statement of financial position		
<i>Employee end of service benefits</i>		
Decrease in liability – profit and loss effect in prior period	(1,200,004)	--
Increase in liability due to actuarial loss in prior period	712,349	--
Decrease in liability - as of Group's date of transition to IFRS	<u>(1,003,341)</u>	<u>(1,003,341)</u>
Total decrease in employees' end of services benefits liability (A)	<u>(1,490,996)</u>	<u>(1,003,341)</u>
<i>Investment in associates</i>		
Increase in investment due to share of results of associates – prior periods	93,708	--
Decrease in investment due to share of OCI of associates – prior periods	(525,569)	--
Decrease in investment in associates - as of Group's date of transition to IFRS	<u>(63,547)</u>	<u>(63,547)</u>
Total decrease in investment in associates (B)	<u>(495,408)</u>	<u>(63,547)</u>
Total effect on net liability (C = A – B)	<u>(995,588)</u>	<u>(939,794)</u>
<i>Effect on equity</i>		
<i>Due to decrease in liability</i>		
Increase in retained earnings	1,357,864	533,439
Decrease in retained earnings due to actuarial loss	(468,917)	--
Increase in non-controlling interests	845,481	469,902
Decrease in non-controlling interests due to share in actuarial loss of subsidiaries	<u>(243,432)</u>	<u>--</u>
Net increase in equity (D)	<u>1,490,996</u>	<u>1,003,341</u>
<i>Due to changes in share in result from associates</i>		
Decrease in retained earnings due to actuarial gain / loss	(525,569)	--
Increase / (decrease) in retained earnings	<u>30,161</u>	<u>(63,547)</u>
Net decrease in equity (E)	<u>(495,408)</u>	<u>(63,547)</u>
Total net increase in equity (F = D + E)	<u>995,588</u>	<u>939,794</u>

For the year
ended 31
December 2016

Effect on statement of profit or loss and other comprehensive income

Decrease in general and administrative expenses	1,200,004
Increase in share in results from equity accounted associates	<u>93,708</u>
Increase in profit or loss	<u>1,293,712</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

b) Componentization and revision of useful lives of property, plant and equipment

Upon transition to IFRS, the Group (including the associates) separately accounted for significant components of items of property, plant and equipment that have useful lives which are materially different from that of the overall item or other component. Based on management's detailed analysis such significant components were identified in the property, plant and equipment of the subsidiaries of the Group. The impact of this adjustment on Property and Equipment, investment in associate, depreciation expense and the share in results from associates is given as follows:

	31 December <u>2016</u>	1 January <u>2016</u>
Effect on statement of financial position		
<i>Effect on assets</i>		
<i>Property, plant and equipment</i>		
Increase in depreciation charge – prior period	(4,018,430)	--
Increase in depreciation charge - as of Group's date of transition to IFRS	<u>(14,351,389)</u>	<u>(14,351,389)</u>
Total decrease in property, plant and equipment (A)	<u>(18,369,819)</u>	<u>(14,351,389)</u>
<i>Investment in associates</i>		
(Decrease) / increase in investment in associates – prior periods	12,053	--
Decrease in investment in associates - as of Group's date of transition to IFRS	<u>(393,064)</u>	<u>(393,064)</u>
Total decrease in property, plant and equipment (B)	<u>(381,011)</u>	<u>(393,064)</u>
Total effect on assets (C = A + B)	<u>(18,750,830)</u>	<u>(14,744,453)</u>
<i>Effect on equity</i>		
<i>Due to additional depreciation</i>		
Decrease in retained earnings	(12,196,606)	(9,541,575)
Decrease in non-controlling interests	<u>(6,173,213)</u>	<u>(4,809,814)</u>
Net decrease in equity	<u>(18,369,819)</u>	<u>(14,351,389)</u>
<i>Due to changes in share in result from associates</i>		
Decrease in retained earnings	<u>(381,011)</u>	<u>(393,064)</u>
Total decrease in equity	<u>(18,750,830)</u>	<u>(14,744,453)</u>
		For the year ended 31 December 2016
Effect on statement of profit or loss and other comprehensive income		
Increase in cost of sales		(4,018,430)
Decrease in share in results from equity accounted associates		<u>12,053</u>
Net decrease in profit or loss		<u>(4,006,377)</u>

c) Income tax charge

Income tax charge, relating to one of the subsidiaries of the Company, being a mixed company, was previously presented and charged directly to statement of changes in equity as part of non-controlling interests under SOCPA GAAP. Upon transition to IFRS, income tax charge for the year ended December 31, 2016 amounting to SR 3.8 million is classified and charged to the consolidated statement of profit or loss under Zakat and income tax charge for the year.

d) Effect of increase in shareholding of a subsidiary

During 2016, the Company increased its shareholding in one of its subsidiaries (Kindasa Water Services Company) by acquisition of additional 5% stake from other shareholder. Upon transition to IFRS, the impact of SR 385,175 pertaining to opening IFRS adjustments as at 1 January 2016 relating to its subsidiary have been reclassified from non-controlling interests to "effect of changes in shareholding percentage in subsidiaries" under other reserves within equity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

e) Capital spares and related depreciation (including provision against inventories)

Under SOCPA GAAP, the Group accounted for certain strategic spare parts and stand-by/servicing equipment as inventory. Upon transition to IFRS, such assets, upon meeting the relevant recognition criteria have been classified as separate components of property, plant and equipment. Accordingly, at the date of transition, such strategic spare parts and equipments amounting to SR 9.4 million have been reclassified from inventories to property, plant and equipment. Resultantly, as of January 1, 2016 and for the year ended 31 December 2016 additional depreciation amounting to SR 3.2 million and SR 0.62 million respectively have been recognized.

The Group also re-assessed its inventory after reclassification of capital spares and identified additional provision amounting to SR 0.62 million against slow moving, damaged and expired inventory items as of the **Group's date of transition to IFRS**.

The impact of this adjustment on inventories, property, plant and equipment, depreciation expense and equity is given as follows:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

e) Capital spares and related depreciation (including provision against inventories) (continued)

	31 December 2016	1 January 2016
<u>Effect on statement of financial position</u>		
<i>Effect on assets</i>		
<i>Property, plant and equipment</i>		
Transfer of capital spare parts from inventories	9,440,422	9,440,422
Increase in depreciation charge – prior period	(618,950)	--
Increase in depreciation charge - as of Group's date of transition to IFRS	<u>(3,189,243)</u>	<u>(3,189,243)</u>
Net increase in property, plant and equipment (A)	<u>5,632,229</u>	<u>6,251,179</u>
<i>Inventory</i>		
Transfer of capital spare parts to property, plant and equipment	(9,440,422)	(9,440,422)
Increase in inventory provision	<u>(618,240)</u>	<u>(618,240)</u>
Net decrease in inventory (B)	<u>(10,058,662)</u>	<u>(10,058,662)</u>
Net decrease in assets (A - B)	<u>(4,426,433)</u>	<u>(3,807,483)</u>
<i>Effect on equity</i>		
<i>Due to additional depreciation</i>		
Decrease in retained earnings	(2,315,865)	(1,913,546)
Decrease in non-controlling interests	<u>(1,492,328)</u>	<u>(1,275,697)</u>
	<u>(3,808,193)</u>	<u>(3,189,243)</u>
<i>Due to inventory provision</i>		
Decrease in retained earnings	(370,944)	(370,944)
Decrease in non-controlling interests	<u>(247,296)</u>	<u>(247,296)</u>
	<u>(618,240)</u>	<u>(618,240)</u>
Net decrease in equity	<u>(4,426,433)</u>	<u>(3,807,483)</u>
<u>Effect on statement of profit or loss and other comprehensive income</u>		
Increase in cost of sales	<u>(618,950)</u>	<u>--</u>
Decrease in profit or loss	<u>(618,950)</u>	<u>--</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

f) Intangible assets – pre-operating expenses of associate

Under SOCPA GAAP, one of the associates of the Company (Al Jabr Talke Limited) had capitalized certain expenses on projects as pre-operating expenses amortized over the life of the projects. Under transition to IFRS, the associate has charged off the entire outstanding balance of pre-operating expenses as of the Group's date of transition. The impact of this adjustment on investments, share of results and equity is given as follows:

	31 December <u>2016</u>	1 January <u>2016</u>
<u>Effect on statement of financial position</u>		
<i>Effect on assets</i>		
<i>Investments</i>		
Increase in investment in associates – prior periods	291,096	--
Decrease in investment in associate - as of Group's date of transition to IFRS	<u>(718,318)</u>	<u>(718,318)</u>
Net decrease in investments in associate	<u>(427,222)</u>	<u>(718,318)</u>
<u>Effect on retained earnings</u>		
Decrease in retained earnings	<u>(427,222)</u>	<u>(718,318)</u>
<u>Effect on statement of profit or loss and other comprehensive income</u>		
Increase in share results from equity accounted associates	<u>291,096</u>	<u>--</u>
Increase in profit or loss	<u>291,096</u>	<u>--</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

31.6 Changes due to presentation enhancement and reclassifications

a) *Zakat and income tax*

Zakat and income tax liability was included in trade payable and other current liabilities in the prior period financial statements prepared under SOCPA GAAP. For the purpose of presentation enhancement, Zakat and income tax payable is now presented separately on the consolidated statement of financial position in these financial statements.

The impact arising from the change is summarized as follows:

Consolidated Statement of Financial Position:

	31 December <u>2016</u>	1 January <u>2016</u>
Zakat and income tax payable	7,536,803	11,100,178
Trade payable and other current liabilities	<u>(7,536,803)</u>	<u>(11,100,178)</u>
Adjustment to retained earnings	<u>--</u>	<u>--</u>

b) *Other Intangible Assets*

Computer softwares and application licenses were included in property, plant and equipment in the prior period financial statements prepared under SOCPA GAAP. For the purpose of presentation enhancement, computer softwares and application licenses are now presented as part as other intangible assets under intangible assets on the consolidated statement of financial position in these financial statements.

The impact arising from the change is summarized as follows:

Consolidated Statement of Financial Position:

	31 December <u>2016</u>	1 January <u>2016</u>
Other intangible assets	5,534,088	2,741,584
Property, plant and equipment	<u>(5,534,088)</u>	<u>(2,741,584)</u>
Adjustment to retained earnings	<u>--</u>	<u>--</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

c) Investment properties

Investment properties were included in property, plant and equipment in the prior period financial statements prepared under SOCPA GAAP. For the purpose of presentation enhancement, investment properties are now presented separately on the consolidated statement of financial position in these financial statements.

The impact arising from the change is summarized as follows:

Consolidated Statement of Financial Position:

	31 December <u>2016</u>	1 January <u>2016</u>
Investment properties	147,754,208	153,971,188
Property, plant and equipment	<u>(147,754,208)</u>	<u>(153,971,188)</u>
Adjustment to retained earnings	<u> --</u>	<u> --</u>

d) Goodwill

Goodwill was previously presented separately on the face of statement of financial position in the prior period financial statements prepared under SOCPA GAAP. For the purpose of presentation enhancement, goodwill is now presented as part of intangible assets in the consolidated statement of financial position.

The impact arising from the change is summarized as follows:

Consolidated Statement of Financial Position:

	31 December <u>2016</u>	1 January <u>2016</u>
Intangible assets	8,776,760	8,776,760
Goodwill	<u>(8,776,760)</u>	<u>(8,776,760)</u>
Adjustment to retained earnings	<u> --</u>	<u> --</u>

e) Finance income

Finance income was included in other income in the prior period financial statements prepared under SOCPA GAAP. For the purpose of presentation enhancement, finance income is now presented separately on the consolidated statement of profit or loss and other comprehensive income in these financial statements.

The impact arising from the change is summarized as follows:

Consolidated Statement of Profit or Loss and Other Comprehensive Income:

	For the year ended 31 <u>December 2016</u>
Finance income	1,647,722
Other income	<u>(1,647,722)</u>
Adjustment to retained earnings	<u> --</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

Expressed in Saudi Arabian Riyals

f) Revenue and cost of revenue

Share of Jeddah Islamic Port in revenue of RSGT was presented as a deduction against revenue of RSGT in the prior period financial statements prepared under SOCPA GAAP. For the purpose of presentation enhancement, share of Jeddah Islamic Port is now presented as part of cost of revenue in the consolidated statement of profit or loss and other comprehensive income in these financial statements.

The impact arising from the change is summarized as follows:

Consolidated Statement of Profit or Loss and Other Comprehensive Income:

	For the year ended 31 December 2016
Cost of revenue	(50,453,758)
Revenue	<u>50,453,758</u>
Adjustment to retained earnings	<u><u>--</u></u>

31.7 Exemptions applied

IFRS 1 "First-Time Adoption of International Financial Reporting Standards" as endorsed by SOCPA allows first-time adopter certain exemptions from the retrospective application of certain IFRS Standards.

The Group has applied the following exemptions:

- a) IFRS 3 "Business Combinations" as endorsed by SOCPA has not been applied to acquisitions of subsidiaries, which are considered businesses as per IFRS, or of interests in associates and joint ventures that occurred before 1 January 2016. Use of this exemption means, that the carrying amounts of assets and liabilities under SOCPA GAAP, which are required to be recognised under IFRS, is their deemed cost at the date of the acquisition. After the date of the acquisition, measurement is in accordance with IFRS. Assets and liabilities that do not qualify for recognition under IFRS are excluded from the opening IFRS Statement of Financial Position. The Group did not recognise or exclude any previously recognised amounts as a result of IFRS recognition requirements. IFRS 1 as endorsed by SOCPA also requires that the carrying amount of goodwill under SOCPA GAAP must be used in the opening IFRS Statement of Financial Position (apart from adjustments for goodwill impairment and recognition or derecognition of intangible assets). In accordance with IFRS 1 as endorsed by SOCPA, the Group has tested goodwill for impairment at the date of transition to IFRS Standards. No goodwill impairment was deemed necessary at 1 January 2016.
- b) The Group has not applied IAS 21 "The Effects of Changes in Foreign Exchange Rates" as endorsed by SOCPA retrospectively to fair value adjustments and goodwill from business combinations that occurred before the date of transition to IFRS. Such fair value adjustments and goodwill are treated as assets and liabilities of the Parent rather than as assets and liabilities of the acquiree. Therefore, those assets and liabilities are already expressed in the functional currency of the Parent or are non-monetary foreign currency items and no further translation differences occur.

32. APPROVAL OF CONSOLIDATED FINANCIAL STATEMENTS

These consolidated financial statements were approved and authorised to issue by the Board of Directors on 10 Rajab 1439H, corresponding to 27 March 2018.

Contact

08

Saudi Industrial Services Company (SISCO)

Madina Road, Sharafiyah District
P. O. Box 14221 Jeddah 21424
Kingdom of Saudi Arabia
Phone : +966 12 661 9500
Fax : +966 12 657 4270
infos@sisco.com.sa | www.sisco.com.sa

Red Sea Gateway Terminal Company (RSGT)

Jeddah Islamic Port
P.O. Box: 51327, Jeddah 21543
Kingdom of Saudi Arabia
Phone : +966 12 627 3000/3100
Fax : +966 12 627-3180/3181
communication@rsgt.com | www.rsgt.com

Saudi Trade and Export Development Company (LOGIPOINT)

Jeddah Islamic Port
P.O. Box: 23242 Jeddah 21426
Kingdom of Saudi Arabia
Phone : +966 12 648 8144
Fax : +966 12 648 7692
info@logipoint.sa | www.logipoint.sa

Support Services Operation Company (ISNAD)

Jeddah Islamic Port
P.O Box: 23242 Jeddah 21426
Kingdom of Saudi Arabia
Phone : +966 12 648 8144
Fax : +966 12 647 1381
info@isnad.com | www.isnad.com

Saudi Al-Jabr Talke Company (S.A. TALKE)

Jubail Industrial City
P.O. Box: 10610 Jubail 31961,
Kingdom of Saudi Arabia
Phone : +966 13 361 8317
Fax : +966 13 361 8133
mail@sa-talke.com | www.sa-talke.com

Kindasa Water Services Company

Sari Gate Building, Sari Street
Tower B, Third floor, #suite 304
Sari Street
P.O. Box: 8138, Jeddah 21482
Kingdom of Saudi Arabia
Phone : +966 12 606 7818
Fax : +966 12 606 7821
infok@kindasa.com | www.kindasa.com

International Water Distribution Co. (TAWZEA)

Sari Gate Building, Sari Street
P.O. Box: 138886 Jeddah 21323
Kingdom of Saudi Arabia
Phone : +966 12 606 8008
Fax : +966 12 606 8088
care@tawzea.com | www.tawzea.com

الشركة السعودية للخدمات الصناعية
Saudi Industrial Services Co.

sisco.com.sa