

# Red Sea Gateway Terminal

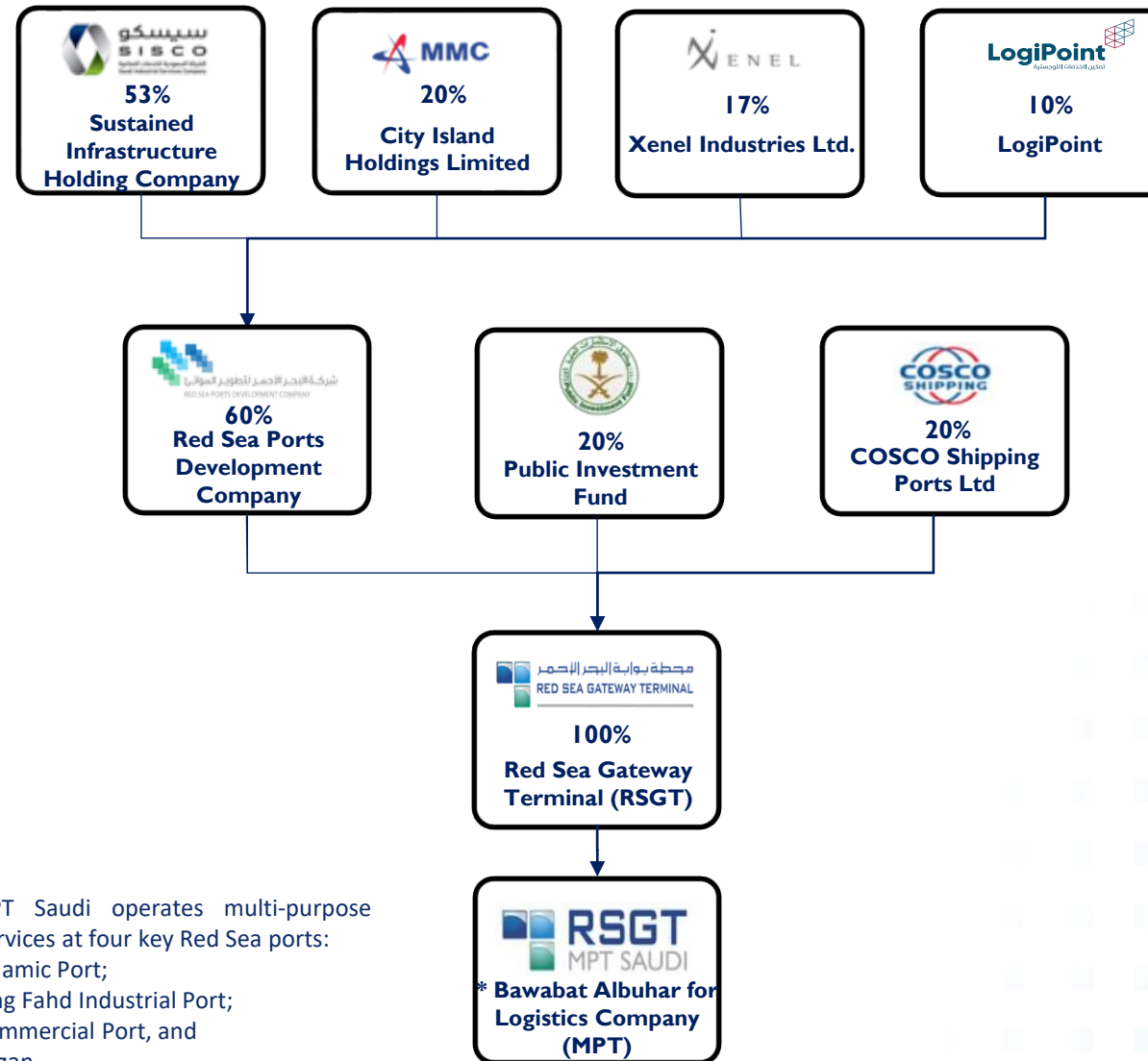


# RSGT is the Kingdom's largest port operator and a National Champion aligned with Saudi Arabia's Vision 2030



- A PIF company
- National Champion under the Saudi Global Enterprise program
- 6.2mil TEU capacity, one of the largest single terminals globally
- Bangladesh port operator
- Secured 4 additional concessions with Mawani on KSA West Coast
- Strongly positioned to develop a niche International footprint with a strong emerging markets focus

# Corporate Structure



\*RSGT MPT Saudi operates multi-purpose terminal services at four key Red Sea ports:  
1-Jeddah Islamic Port;  
2-Yanbu King Fahd Industrial Port;  
3-Yanbu Commercial Port, and  
4-Port of Jazan.

# After consolidating its dominant position in the Red Sea Region, RSGT has embarked on a growth strategy

## RSGT's winning aspiration by 2030 is

- to maintain the leadership and grow the core in KSA, expand its relevance in the region, and replicate its success story outside of KSA, becoming an international terminal operator,
- to keep supporting all customers with fast / reliable / high-quality services,
- and to continue being the partner of choice across selected public and private sectors.

RSGT aspires to become a prominent regional port terminal operator and maintain sustainable profitability of the business.


## RSGT's 4+1 Strategic Priorities

1. Develop an integrated offer of post-gate post-terminal services in KSA → Protect and Grow the core
  2. Establish containerized and non-containerized/multi-purpose terminals in KSA → Expand domestically
  3. Prioritize acquisitions of terminal portfolios to establish logistical platforms consisting of container (gateway) and multipurpose assets → Expand internationally
  4. Grow Jeddah as a regional hub → Fuel an eco-system
- ...
- Develop a systematic approach to assess market opportunities that arise → Repeat success

# Building on strong container sector growth, RSGT is poised to accelerate its expansion into non-container logistics and services.



## Organic Growth



**Jeddah Container Terminal (JCT)**

- First privately funded Build-Operate-Transfer (BOT) terminal in KSA
- Consistent Volume Growth with +13.7% CAGR between 2010 and 2024
- Market Share Tripled from 13% (2010) to 76% (H1-2025)
- 30mil TEUs Handled & 6.2mil TEU Annual Capacity
- Operational Excellence: 140 BMPH average berth productivity– top-tier terminal efficiency



## In-Organic Growth

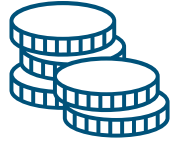
### 1. KSA Expansion – Operating the multipurpose footprint on the West Coast

|                             |  |
|-----------------------------|--|
|                             | <p><b>1. Yanbu Commercial</b></p> <ul style="list-style-type: none"> <li>• City port with agri-bulk, general cargo, and RO-Pax facilities to serve the city surrounding it</li> <li>• The terminal has good access to West Coast highway for distribution to the Neom Project</li> </ul>                             |
|                             | <p><b>2. Yanbu Industrial (Bulk)</b></p> <ul style="list-style-type: none"> <li>• Growing international bulk hub, the terminal will develop specialized bulk facilities for agri-bulk.</li> <li>• Ensure international food security/ore and processed metals terminals to support KSA mining initiatives</li> </ul> |
|                             | <p><b>3. Jeddah Multipurpose</b></p> <ul style="list-style-type: none"> <li>• General Mix of cargo, including a focus on Steel and construction materials supporting Vision 2030</li> <li>• Major multipurpose terminal for the Red Sea capable of handling all cargo types</li> </ul>                               |
|                             | <p><b>4. Jazan Multipurpose</b></p> <ul style="list-style-type: none"> <li>• Multipurpose port with a vast array of cargo, serving entire southeast Saudi Arabia and Southern Yemen</li> <li>• Products include RORO, GC, containers, and livestock.</li> </ul>  |
| <p>Financial Highlights</p> | <ul style="list-style-type: none"> <li>• SAR 200mil initial investment expected. Funded via RSGT free cash-flow (equity injection).</li> <li>• Expected throughput ~ 20mil metric tons</li> <li>• Project finance being arranged.</li> </ul>   |

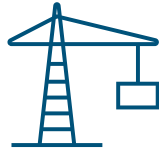
### 2. International Expansion – Into multipurpose and container platforms

|                                      |   |
|--------------------------------------|---|
| <p>Opportunity</p>                   | <ul style="list-style-type: none"> <li>• RSGT aims to redefine specialized non-containerized terminals starting with the Red Sea Terminals</li> <li>• Cargo Owners and Vessel owners are looking for new storage and trading opportunities in the region</li> <li>• Requirement for flexibility of cargo between terminals to allow for terminal optimization</li> <li>• Economies of scale to be achieved in cargo types to allow for CapEx to optimize terminal operations</li> </ul> |
| <p>Building a Strategic Platform</p> | <ul style="list-style-type: none"> <li>• Multiple Cargo Types capacity</li> <li>• Hub Facilities to increase tonnage through-put</li> <li>• Optimized handling and storage equals profit</li> <li>• Plug and play capacity for international roll out</li> </ul>  |

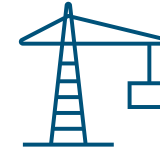
# RSGT MPT Portfolio at glance



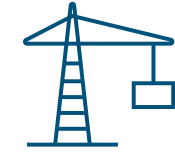
**1.6 billion**  
SAR investment value



**4 key ports**  
across the REDSEA coast



**BOT**  
20 Years



**Manpower**  
574 insource  
320 outsource

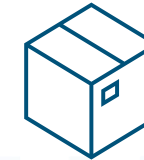
Volumes per annum



**710,000 CEU**  
vehicles



**3 mil tons** general  
cargo



**11 mil tons**  
dry bulk cargo



**13.5 mil tons**  
liquid bulk cargo



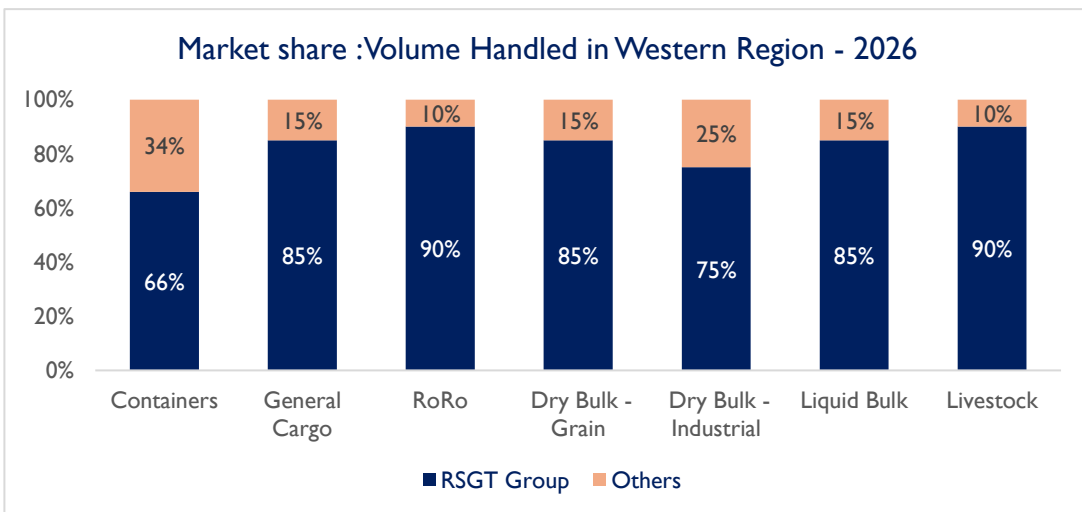
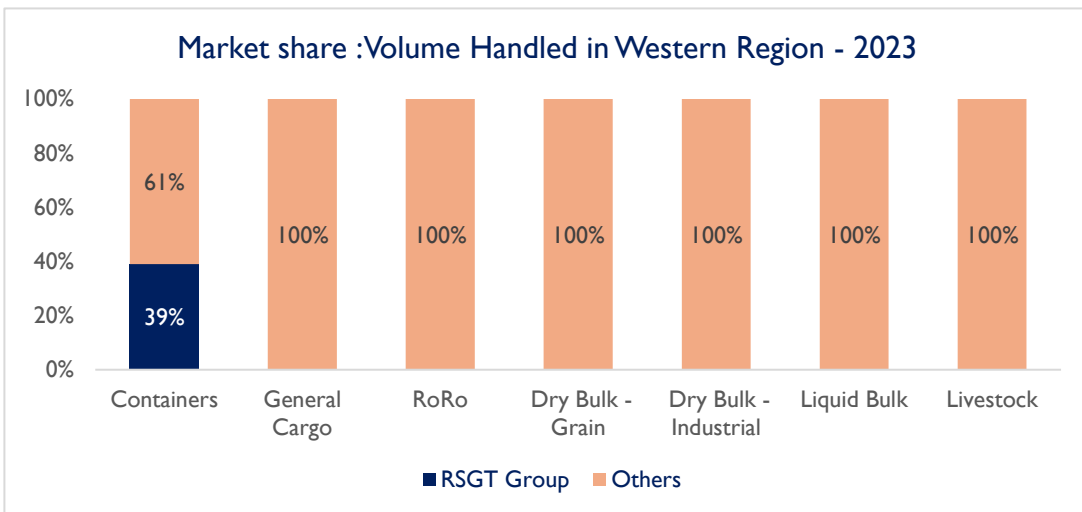
**8 mil heads**  
Livestock



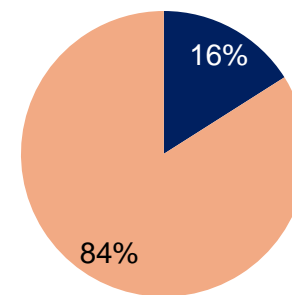
**50,000 TEUs**  
Containers

# RSGT: Dominant Terminal Operator on Red Sea After Strategic MPT Expansion

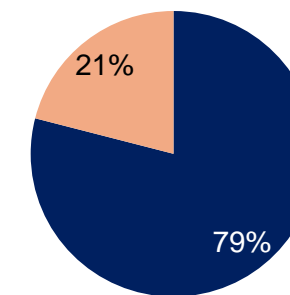
## Beyond Containers: RSGT Emerges as the Largest Cargo Handler in the Region



### Before MPT - 2025



### Post MPT - 2026



Market share is based cargo tonnage handled in Western Region of KSA.

### RSGT's Strategic Leap

- Aligns with Vision 2030, transformation of KSA into a global logistics hub
- Resilience against market fluctuations during downturns in any single cargo segment
- Foundation for regional transshipment, inland logistics, and value-added services

### Boost in Market Position

- Expanding from container-only to all cargo types
- Reduces dependency on container volumes
- Go-to terminal operator for logistics providers across cargo types

### Operational Advantages

- Ability to optimize operations across multiple terminals
- Economies of scale through shared resource across terminals
- Improved asset utilization based on demand across cargo types

# RSGT's Investment in Jeddah Islamic Port



**RSGT Projected: 2009 – 2049**  
( Terminal 1, 2 ,3 & 4)

| Investment    | Quay Length | Capacity    | STS Cranes | Area          |
|---------------|-------------|-------------|------------|---------------|
| SAR 9 Billion | 4.3 km      | 8.8 mil TEU | 40         | 1,800,000 sqm |

**MPT Planned: 2025 – 2045**  
( Jeddah, Yanbu and Jazan)

| Investment      | Quay Length | Capacity  | Equipment | Area          |
|-----------------|-------------|-----------|-----------|---------------|
| SAR 1.6 Billion | 12 km       | 359 mil T | 77        | 3,065,000 sqm |

# Jeddah Multipurpose and Ro-Ro Terminal

## Cargo

### Average Annual Initial volumes:

|               |             |
|---------------|-------------|
| General Cargo | 3.3mil tons |
| Dry Bulk      | 3.7mil tons |
| Livestock     | 1.5mil head |
| Automotive    | 0.7mil CEU  |

### Commodities:

|                   |               |
|-------------------|---------------|
| Vehicles          | Livestock     |
| Steel Products    | Project Cargo |
| Agricultural Bulk | Wood Products |

## The Asset



- 1.3mil sqm Total Area
- 29 Berths
- 2 slipways
- 8 m to 12.5 m depths (planned 14m)
- 6 working warehouses (12 total)

Largest multi-use port in the Red Sea, with above 90% of all livestock and over 80% of all rolling stock cargo in KSA.

Transformation to a recognized international Hub Port, with RSGT Container terminal already in top 10 most efficient ports

Steel cargo's have grown 64% year-on-year FY 24-25

# Yanbu King Fahd Industrial Port (KFIP)

## Cargo

### Average Annual Initial volumes:

|               |                     |
|---------------|---------------------|
| General cargo | <b>0.4mil tons</b>  |
| Dry bulk      | <b>1.9mil tons</b>  |
| Liquid Bulk   | <b>15.3mil tons</b> |

### •Commodities:

|                |                    |
|----------------|--------------------|
| Containers     | Sulphur            |
| Steel Products | Project Cargo      |
| Sugar          | Petroleum Products |
| Grains         | Soy                |

## The Asset



- **1mil sqm Total Area**
- **14 Berths**
- **Including 3 oil and 1 Sulphur berth**
- **1 RORO Ramp**
- **16 m to 18 m depths**
- **2 working warehouses**

A container terminal will be developed to service developing the Madina market with a capacity of 300,000 TEUs in addition to existing bulk facilities.

Part of Yanbu Royal commission industrial zone, with proximity to developing mines in Arabian Shield

Deepest port in Red Sea, able to handle largest liquid and dry bulk and general cargo vessels

# Yanbu Commercial Port

## Cargo

### Average Annual Initial volumes:

|               |                    |
|---------------|--------------------|
| General cargo | <b>0.1mil tons</b> |
| Dry Bulk      | <b>4.6mil tons</b> |
| Liquid bulk   | <b>0.4mil tons</b> |

## Commodities

|                 |                |
|-----------------|----------------|
| Copper (export) | Edible Oils    |
| Steel Products  | Project cargos |
| Barley          | Fertilizer     |
| Grains          |                |

## The Asset



- **0.6mil sqm Total Area**
- **7 Cargo Berths**
- **7m -16 m draft**
- **1 warehouse**

Bulk and General Cargo terminal within Yanbu city

Aimed to be Key Food Security location for Grains

Closest port to Red Sea Global, Neom and Medina Projects, with potential room for development of Ferry and Cruise services

# Jazan City Terminal

## Cargo

### Average Annual Initial Volumes:

General cargo **0.5mil tons**

Dry bulk **1.1mil tons**

## Commodities:

Clinker

Grain

Titanium Oxide

Copper Concentrate

Zinc Concentrate

## The Asset



- **0.4 mil sqm Total Area**
- **12 Berths**
- **Incl 1 dedicated Ferry Berth**
- **10 m to 12 m depths**
- **2 working warehouses**

Bulk and General Cargo terminal within Jazan city

Key Gateway to Yemen and Farasan Island

Currently volumes are slow due to Red Sea Crisis and proximity to Bab-el-Mandeb